



**INTRACO LIMITED**



**R E S E T**

**2020 ANNUAL REPORT**

## OUR VISION

To be an investment holding company with diversified leading businesses, creating value for our stakeholders in the communities across Asia

## OUR MISSION

To grow our business with leadership positions in markets, industry and technology.

To achieve profitable and sustainable growth through value-add strategic and proactive management of our investments.



# POSITIONING FOR SUCCESS

The unprecedented events in 2020 have presented the Company with an opportunity to “reset” and make a **game changing move**





## **EMBRACING TRANSFORMATION**

By **transforming** itself during exceptionally challenging circumstances, the Company will be better placed to re-deploy its capital into higher margin and higher growth businesses



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# INTRACO IN NUMBERS

**S\$135,942,000**  
REVENUES

**S\$56,892,000**  
NET ASSET VALUE

**S\$55,355,000**  
TOTAL CASH

**3,088**  
SHAREHOLDERS

**108**  
EMPLOYEES

**52**  
YEARS OF HISTORY

**4**  
CURRENT BUSINESSES

**2**  
MAJOR REGIONS

**1.5%**  
L/T DEBT TO EQUITY

**1**  
VISION

2021



## ABOUT INTRACO

Intraco Limited (“Intraco”) was founded in 1968 by the Singapore Government and was the country’s trading arm to explore overseas markets and identify new sources of raw materials.

It played a key role in the growth of Singapore as a young nation, which then had to rely on an export-oriented industrialisation strategy.

Intraco has been listed on the Singapore Exchange since 1972 and for three decades from 1974 to 2003, Intraco was incorporated as part of the investment portfolio of Temasek Holdings, the state investment arm.

Today, Intraco has evolved into a reputable investment holding company, with an experienced board and substantial major shareholders.

The Company invests in four lines of businesses with presence in the key emerging markets of Asia: Vietnam, Indonesia, Malaysia, Myanmar and China, in addition to its home base in Singapore.

Intraco, through its subsidiaries and joint venture, is mainly engaged in: the trading of plastic resins; provision of passive fire protection services; provision of mobile radio infrastructure management services; and the provision of crane rental services.

The Company actively partners its portfolio companies by providing both financial and operational expertise and helping these companies chart their strategic direction and growth initiatives.

Intraco’s strong regional network and culture of integrity, professionalism and performance have helped ensured an enduring brand reputation over the years.

The Company will strive to continually create shareholder value by growing the businesses in its portfolio and driving long- term growth and sustainability through new investments.

For more information, please visit [www.intraco.com](http://www.intraco.com)

## MILESTONES

**1968** Year of incorporation

**1972** Listed on Singapore Exchange

**1974** Incorporated into the portfolio of Temasek Holdings

**1986** Intraco share price reaches S\$3.86

**1993** Reached all-time high market cap of S\$278m

**1994** Established Intraco Trading (Plastics Division)

**1995** Recorded all-time high revenue of S\$918m

**1997** Established Intrawave

**1999** Recorded all-time high PAT of S\$19m

**2003** Divested by Temasek Holdings

**2013** Established Tat Hong Intraco JV in Myanmar

**2014** Invested in K.A. Group

**2020** Divested Dynamic Colours

# CHAIRMAN'S STATEMENT

## Dear Valued Shareholders,

The financial year ended 31 December 2020 ("FY2020") was an unprecedented year on all fronts as the COVID-19 pandemic swept the world into a global health crisis. Governments imposed lockdowns, which impacted economies and disrupted global trade and commercial activities. Intraco's businesses were not spared as the COVID-19 crisis wrecked significant disruptions on the Group's businesses and investment portfolio. The Board and Management team were focused on managing the impact of the COVID-19 crisis on our businesses.

In particular, the Group's Fire Protection Segment was severely impacted with all its construction and projects halted between April 2020 and August 2020, as the Singapore Government ordered a halt to all construction activities (except for essential services) and even implemented strict social distancing and safety measures when work resumed. The significant drop in revenue contribution from the Fire Protection Segment was partly offset by higher sales volumes registered by the Group's core Trading segment, as demand for polymer rose among the hygiene, healthcare and packaging sectors. Our mobile/radio infrastructure management services business also delivered a commendable performance, with an almost doubling of revenue due to a new revenue stream from the fourth new telco in Singapore, TPG Telecom Pte Ltd and North East MRT Line ("NEL") extension.

Against the onslaught of a challenging operating environment, the Group recognised significant impairment losses on the goodwill of its Fire Protection Segment, K.A. Group, its investment in the joint venture in Myanmar, Tat Hong Intraco, and loss on divestment of the Group's 41.27% stake in Dynamic Colours Limited ("DCL"). These translated to Intraco Group reporting a net loss of S\$12.9 million against a revenue of S\$135.9 million for FY2020. However, it is important to note that over 90% of these losses are non-cash in nature, and had limited material impact on the Group's cash position. With this restructuring exercise behind us, the Group is well-positioned to achieve steadier growth with a lower risk of future impairment write-offs.

Still, the Board and Management team pressed on with our long-term priority to re-organise and streamline Intraco Group's portfolio to achieve business sustainability and long-term value for our shareholders. During the year, we announced the complete divestment of DCL, a publicly-listed company which we had owned 41.27%. The transaction was completed in July 2020 for net cash proceeds of S\$19.5 million to the group cash coffers. This divestment marked one of the Group's most significant corporate actions in recent years and the realisation of our corporate plan to shift gears beyond commodity polymer packaging and resin related business, and build a large cash pool to readjust its portfolio to move into higher margin businesses with accretive earnings. DCL's divestment was a timely move for the Intraco Group, as the action strengthened the Group's balance sheet. Our strong cash position of S\$55.4 million as at 31 December 2020 will put us in a good stead in this current pandemic and slow economic growth period.



The Board and Management's efforts have set the stage for a reset for Intraco Group in the new year. We entered 2021 with a much more compact and focused organisation with a clear strategy to continue to pursue organic growth of our three key businesses in fire protection, trading and telecommunication infrastructure services, even as we explore accretive merger and acquisition ("M&A") opportunities. Trading remains a key business pillar for Intraco. We are exploring alternative trades in non-resin items. We will focus on developing the markets in China and ASEAN, as we see the slow but gradual economic recovery in 2021.

The Group's telecommunication infrastructure services segment has delivered a consistently stable and profitable business in recent years. We are delighted to welcome onboard our new CEO for Intrawave, Mr Ong Sing Jye, who joined us in March 2021. He will help to grow the division into a long-term higher margin business for the Group. We will also continue to expand our maintenance portfolio in the short to medium term. The strengthened team will have the bandwidth and skillsets to explore growth opportunities in line with the rollout of 5G infrastructure in Singapore and the region.

The Group's fire protection business is also set to recover as the Singapore's construction sector and the country gradually open up from the impact of the COVID-19 pandemic. The Board and management team will also continue to actively pursue M&A opportunities to add and grow our investment holdings and portfolio.

Over the years, we have embraced digitisation to ensure greater efficiency and effectiveness in our operations and processes. The use of Diligent, (a Board level administration



# CHAIRMAN'S STATEMENT

and communications software system including a repository of all board documents and board member performance evaluation tool) in the last three years has enabled the efficient management of administrative matters and facilitated better communications at the Board and senior management level. This is critical for the Group in prompt decision making given the volatile and fast-changing operating environment.

The Board and Management's commitment to enhancing the Group's corporate governance practices, transparency and ethics has seen a tremendous improvement in our standing in the Singapore Corporate Governance and Transparency Index ("SGTI") over a four-year period from 295th in 2017 (83rd in 2018, 75th in 2019) to 64th in 2020. The improvements in SGTI rankings reflect the commitment and actions taken at the Board level to continue to enhance our internal management system, controls and corporate governance practices as they are an integral part of our strategy to ensure sustainable growth with quality and integrity, as we expand our business.

Intraco has a focused Board renewal strategy aimed at bringing in diversity of skillsets, views and backgrounds in alignment with growth. One third of our slate of directors retires and seeks re-election at every AGM. This year, Mr Shabbir H Hassanbhai and I are up for re-election. However, we have both decided that we will not stand for re-election to enable new directors to bring on new perspectives and enable new milestones for growth.

Mr Hassanbhai and I joined the Intraco board to drive change, compliance and controllership and streamline the Group's portfolio, and bring on experienced and proven talents. We have completed our roles and obligations and could not be more pleased at this time to pass on our duties to new directors who will take on our roles after the AGM. I wish to convey a special thank you to Mr Hassanbhai for his contributions as an Independent Board Member, Chair of both Nominating Committee and Remuneration Committee and a member of the Audit Committee.

I also want to specially thank my entire Board including Mr Tony Chew, Mr Roland Ng, Dr Tan Boon Wan, Dr Steve Lai, Mr Shabbir H Hassanbhai and Mr Charlie Ng for their wise counsel and support in steering Intraco during these challenging times. Thanks to the Management and staff of the Group for their resilience and commitment under a challenging economic environment, whilst navigating new and unfamiliar situations. Last but not least, I want to thank all of you shareholders who are all long-term shareholders of this Company for your continued support during this corporate reset.

It has been an honour and privilege to have had served as Chairman of Intraco Limited. I convey my best wishes to the incoming refreshed Board and new Chairman for their continued success and the well-being of Intraco Limited.

**COLIN LOW**

*Chairman of the Board*  
Intraco Limited





# **TOGETHER, BOUND FOR SUCCESS**

Through **hardwork, harmony, alignment and perseverance**, the Board and Management of Intraco are working cohesively towards delivering shareholder returns



# CEO'S STATEMENT

Dear Valued Shareholders,

## MATERIAL LOSSES IN FY2020 BUT OVER 90% OF WHICH IS NON-CASH

Following on from five consecutive years of profitability, Intraco Group recorded a net loss of S\$12.9 million for FY2020.

Whilst revenues held steady compared to FY2019 at approximately S\$136 million (FY2019: S\$137 million), the Group's operating profits were severely impacted by the COVID-19 pandemic.

This in turn led to significant impairments at its principal subsidiary, K.A. Group and its joint venture in Myanmar, Tat Hong Intraco.

It is worth highlighting that over 90% of these losses were non-cash in nature, which means it had limited or no material impact on the Group's cash position.

## DIVESTMENT OF DCL BOLSTERS THE GROUP'S TOTAL CASH TO OVER S\$50 MILLION

Intraco's investment in DCL had, in fact, generated an over 100% return on investment.

With the additional S\$19.5 million generated from the DCL divestment, the Group's total cash position has been bolstered to over S\$50 million.

This presents Intraco with a multitude of options not only for its current businesses but also for expansion into new businesses and other areas of growth for the Company.

## RESTRUCTURING OF THE BALANCE SHEET PAVES THE WAY FOR A RESET

The losses suffered by Intraco in FY2020 is partly reflective of the Group's ongoing reorganisation efforts to transform its portfolio, streamline the number of businesses and restructure its balance sheet.

A primary goal of this restructuring exercise is for the Group to attain steadier growth moving forward, by lowering the risk of future impairment write-offs. The divestment of DCL is also aligned with the Group's restructuring exercise.

Backed by the cash proceeds received, the Group will be well-positioned to manage a potentially prolonged period of financial challenge ensuing from the pandemic, and fund value investments that might arise during this period of adversity.

## TIMELY FOR INVOLVEMENT IN PROFIT-ACCRETIVE BUSINESSES TO ACCELERATE RECOVERY

The Group is now actively seeking profit-accretive businesses in sectors with high growth potential to ensure longer term business sustainability.

Specifically, Management is focused on identifying investment targets with strong and capable management and a track record of profitability in the Southeast Asian region, whereby we can harness synergies between the Group and such targets.



These businesses may benefit from being part of a Singapore-listed company platform with access to the capital markets and the ability to leverage on Intraco's regional network.

The Group believes that such acquisitions of profit-accretive businesses will be advantageous for the Group and can expedite the Company's growth and ability to deliver shareholder returns.

## CONCLUDING REMARKS

Intraco's urgent priorities will be to reinitiate the growth of the K.A. Group business, consolidate ITPL's competitive position, plant the seeds for Intrawave's future expansion and acquire a profit-accretive business, all of which will help to drive future growth and sustainability.

With considerable cash reserves and minimal gearing, I am confident that the Company is well-placed to achieve significant strides hereon, with more opportunities presenting themselves in the current climate.

I wish to express my appreciation and thanks to our retiring Chairman, Mr Colin Low and Nominating Committee/ Remuneration Committee Chair, Mr Shabbir H. Hassanbhai for their immense contribution to the Group in the past few years.

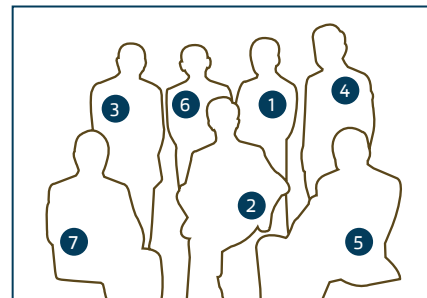
Last but not least, I also wish to extend my sincere thanks to the Board, all Intraco shareholders and my colleagues for their directions, support, hard work and perseverance, all of which positions Intraco well for its next phase.

**NICHOLAS YOONG**  
Chief Executive Officer  
Intraco Limited

# BOARD OF DIRECTORS



- 1 **MR COLIN LOW**  
Chairman and Independent Director
- 2 **DR TAN BOON WAN**  
Independent Director
- 3 **MR SHABBIR H HASSANBHAI**  
Independent Director
- 4 **MR CHARLIE NG HOW KIAT**  
Non-Executive Director
- 5 **MR TONY CHEW LEONG CHEE**  
(Alternate Director to Mr Charlie Ng How Kiat)
- 6 **DR STEVE LAI MUN FOOK**  
Non-Executive Director
- 7 **MR ROLAND NG SAN TIONG**  
(Alternate Director to Dr Steve Lai Mun Fook)



# BOARD OF DIRECTORS



## MR COLIN LOW

Chairman and Independent Director

Mr Low joined the Board of INTRACO on 1 March 2014 as Vice-Chairman and Independent Director and was appointed as Chairman of the Board on 28 April 2015. He is also the Chairman of the Investment Committee and a member of the Audit and Remuneration Committees. Mr Low was last re-elected as Chairman at the Annual General Meeting on 18 April 2019.

Mr Low is an international global board director who sits on various corporate boards including AET Tankers that lease, finance, operate and maintain petroleum tankers in North and South America, Europe, the Middle East and Asia; the Senior Advisor and Board Director to BLG Capital Advisors Asia, a global private equity investment company focusing on healthcare and real estate covering the Asia Pacific investment portfolio. He was previously the Chairman of a boutique private equity and investment advisory firm, Singapore Investment Development Corporation ("SIDC"), investing in high growth companies involved in technology, intellectual property and industrial solutions across the Asia Pacific region. Mr Low was also until recently, the US National Board Director for the Cancer Treatment Centers of America ("CTCA"), a regional network of regional hospitals based in Atlanta, Chicago, Philadelphia, Phoenix and Tulsa. CTCA specialises in treating complex and advanced stage cancer and comprehensive "whole person, holistic" approach to medical care.

During March 2021, Kacific Broadband Satellites Group Limited, a next generation broadband space satellite operator providing universal, high speed quality broadband and internet access via Ka band satellites across the Asia Pacific region appointed Colin Low as the group Independent Board Director.

Prior to SIDC, Mr Low held several key positions at General Electric ("GE"), where he served as the President & Regional Executive of GE Group in South East Asia including GE Capital, GE Technology Infrastructure, GE Energy Infrastructure, GE Home Solutions and NBC Universal. He was also a Board Director of GE International financial and investment holding group for the Asia Pacific region, GE Pacific Pte Ltd, from 2005 to 2010. He was board director for GE Capital – Real Estate in Asia, and CNBC in China. In his early career at GE, he was the Managing Director & General Manager of GE Aviation – Aircraft Engines.

Mr Low is also an ASEAN Council Member of INSEAD University (since 2008). He was conferred as a Certified International Board Director by INSEAD University in 2013. He is a current Fellow of the Singapore Institute of Directors. Mr Low holds a Bachelor of Science in Management (Honours), Bachelor of Science in Marketing (Honours) and a Masters in Business Administration from Southern Illinois University Carbondale, USA.



# BOARD OF DIRECTORS



## DR TAN BOON WAN

Independent Director

Dr Tan has been an Independent Director of the Board since 5 October 2004. He serves as the Chairman of Audit Committee and a member of Nominating Committee.

Dr Tan was last re-elected as a Director at the Annual General Meeting on 18 April 2019.

Dr Tan was a Member of Parliament for the Ang Mo Kio GRC from 1997 to 2006, during which he served on the Government Parliamentary Committees for Education; Finance and Trade & Industry; and Information, Communication and the Arts.

He was awarded the Public Service Medal (PBM) in 1993 for his contributions to the community.

He was previously an independent director of Hotung Investment Holdings Limited from 2012 to 2019, a company listed on SGX-ST. He also sits on the board of Provenance Capital Pte Ltd.

Dr Tan holds a Doctorate in Mathematical Physics and Master's degree in Management from Imperial College at the University of London.



## MR SHABBIR H HASSANBHAI

Independent Director

Mr Hassanbhai was appointed to the Board as an Independent Director on 16 August 2013. He is Chairman of both the Remuneration and Nominating Committees and a member of the Audit Committee. Mr Hassanbhai was last re-elected as a Director at the Annual General Meeting on 12 April 2018.

He also serves as Executive Director on the boards of his family companies in Singapore and the Middle East and as an Independent Director and Chairman of the Audit, Nomination and Remuneration Committees at listed India-based companies Gateway Distriparks Limited – a multi-modal container and rail company; and Snowman Logistics Limited – a temperature-controlled logistics services provider.

In addition to his corporate role, he is also active in non-profit and educational organisations in Singapore among which he is a Trustee of the Singapore Indian Development Association ("SINDA"); Trustee of Singapore Indian Fine Arts; on the Boards of ITE Education Services (Subsidiary of Institute of Technical Education) and MENDAKI Social Enterprise Network Singapore Pte Ltd; and Chairman of the Andhra Pradesh-Singapore Business Council, Singapore Business Federation.

Mr Hassanbhai was conferred the Public Service Medal (PBM) in 2010 and awarded the distinguished Long Service Award by the Ministry of Community Development, Youth and Sports (MCYS) in 2011 for his invaluable volunteer service to the community and awarded a medal for service to education from the Ministry of Education in 2014. In 2017, he received the Business Recognition Award for business development in Africa, Middle East and mentoring family businesses from the Singapore Business Federation.

He was Singapore's Non-Resident High Commissioner to Federal Republic of Nigeria from 2008 to 2017. Mr Hassanbhai is a Fellow of the Chartered Management Institute (CMI) and a Member of the Association of Chartered Certified Accountants (ACCA).

## BOARD OF DIRECTORS



### MR CHARLIE NG HOW KIAT

Non-Executive Director

Mr Ng was appointed to the Board as a Non-Executive Director on 22 November 2012. He is a member of the Remuneration, Nominating and Investment Committees. Mr Ng was last re-elected as a Director at the Annual General Meeting on 24 June 2020.

Mr Ng is the Managing Director of Asia Resource Corporation Pte Ltd and serves on the boards of several of its subsidiaries. He is also the President and Executive Director of Macondray Holdings Pte Ltd, a subsidiary of Asia Resource Corporation Pte Ltd, with investments in Indo-China and China.

He held previous senior appointments in SGX-listed Boustead Singapore Ltd and Easycall International Ltd, where he was responsible for investment and corporate development functions.

Mr Ng graduated from National University of Singapore in 1994, with a Business Administration degree.



### MR TONY CHEW LEONG CHEE

(Alternate Director to Mr Charlie Ng How Kiat)

Mr Chew was appointed to the Board as an Alternate Director to Mr Charlie Ng How Kiat on 7 December 2012.

Mr Chew is Executive Chairman of Asia Resource Corporation which has diversified business interests in the Asian Region. He is also Chairman of Macondray Holdings Pte Ltd, and board member of Heineken Myanmar Limited, Grand Royal Myanmar Ltd, Cycle & Carriage Automobile Myanmar Co Ltd and KFC Vietnam Company.

Companies which he founded or led include Pepsi-Cola Vietnam, KFC Vietnam, JetStar Asia Ltd, Myanmar Airways International, Pepsi-Cola Philippines, Del Monte Pacific Ltd, RHB-Cathay Securities, Sterling Tobacco Corporation, Hua Feng Paper Mill, International Beverages Trading Company (Myanmar), Cycle & Carriage Automobile Myanmar Co Ltd, Heineken Myanmar, etc. He also served on boards of SGX companies including Keppel Corporation, Keppel Tat-Lee Bank, Keppel Bank, CapitalLand Commercial and Del Monte Pacific.

In Singapore, he plays an active role in promoting regional businesses, having served as Chairman of Singapore Business Federation, Network Indonesia, Vietnam Business Club; Board Member of Singapore Trade Development Board, Economic Review Sub-Committee on Entrepreneurship & Internationalisation, Regional Business Forum, and ASEAN Business Advisory Council. He was also Member of the Economic Strategies Committee, National Productivity and Continuing Education Council, and founding Chairman of Duke-NUS Graduate Medical School Singapore.

He is currently Co-Chairman of ACCORD Employers & Business Council, Board Member of Singapore Health Services, Member of Chinese Development Assistance Council Board of Trustees, and Advisor to Singapore Institute of International Affairs. He was conferred the Singapore National Day Meritorious Service Medal (2013), Public Service Star (2008) and Public Service Medal (2001), as well as NUS Outstanding Service Award 2011, SG50 Outstanding Chinese Business Pioneers Award (2015) and SBF Appreciation Award 2017.



# BOARD OF DIRECTORS



## DR STEVE LAI MUN FOOK

Non-Executive Director

Dr Lai was appointed to the Board as a Non-Executive Director on 28 April 2015. He is a member of the Investment Committee and was last re-elected as a Director at the Annual General Meeting on 24 June 2020.

Dr Lai currently sits on the Board of Yongmao Holdings Limited, 3dsense Media School Pte Ltd and Singapore Institute of Power & Gas Pte Ltd.

Dr Lai was the Chief Executive Officer of PSB Academy Pte Ltd from November 2007 to August 2012, and was previously the Deputy Chief Executive Officer of TUV SUD PSB Corporation and PSB Corporation Pte Ltd from April 2006 to March 2007 and from April 2001 to March 2006, respectively. He was also the General Manager (Standards & Technology) of Singapore Productivity & Standards Board from April 1996 to March 1998.

For his contributions to eco-labelling and the environmental movement, Dr Lai was given the Singapore Ministry of the Environment's Green Lead Award (Individual), and he also received the Silver Public Service Award in 1997.

Dr Lai holds a Bachelor of Science (Honours) in Industrial Chemistry and a PhD from the Loughborough University, United Kingdom.



## MR ROLAND NG SAN TIONG

Alternate Director to Dr Steve Lai Mun Fook

Mr Ng was appointed to the Board as an Alternate Director to Dr Steve Lai Mun Fook on 28 April 2015.

Mr Ng is the Managing Director of one of the world's largest crane rental company Tat Hong Holdings Ltd and he is vastly experienced in the areas of corporate management, business development and business management. He sits on the board of Tat Hong Holdings Ltd as well as its regional subsidiaries and associates across Malaysia, Indonesia, Australia and China. He is also currently a Director on the Board of the publicly listed company Yongmao Holdings Limited, a tower crane manufacturer.

In addition, Mr Ng is the President of the Singapore Chinese Chamber of Commerce & Industry ("SCCCI"), a member on the Board of Directors of the Business China and a member on the Board of Trustees of the Chinese Development Assistance Council ("CDAC"). He is also Singapore's non-resident Ambassador to the Democratic Republic of Timor-Leste.

Mr Ng was awarded the Public Service Medal (PBM) in 2002, Public Service Star (BBM) in 2010 & Public Service Star (Bar) BBM(L) for his significant public service in Singapore in 2020. In September 2015, Mr Ng was appointed as the Justice of the Peace by the President of the Republic of Singapore.

Mr Ng graduated with a Bachelor of Science (Honours) Degree from Loughborough University, College of Technology, in the United Kingdom.

# FORTITUDE. RESILIENCE. GRIT.

The hardest journeys are often the most rewarding. We are looking to explore **new frontiers** and invest in businesses where we can help scale regionally, both in ASEAN and China.





# KEY MANAGEMENT



## MR NICHOLAS YOONG

Chief Executive Officer

Mr Yoong is the Chief Executive Officer (“CEO”) of SGX Mainboard-listed, Intraco Limited.

He started his career with Andersen before spending almost a decade at the London offices of two major international accounting firms, working on transaction advisory assignments across Europe, specialising in turnaround and restructuring.

Mr Yoong returned to Singapore in 2010 as Executive Director with Ernst & Young before joining boutique restructuring firm, Borrelli Walsh as Director.

In 2013, he moved into corporate as Chief Operating Officer at Taylor’s Education Pte Ltd (Singapore), one of the largest private education companies in South East Asia, where he was responsible for overseeing the Group’s overseas investments, international expansion and corporate finance.

Mr Yoong graduated from University of Cambridge where he received a Sime Darby scholarship. He was also a British Chevening scholar at the University of Warwick and a Malaysian Institute of Certified Public Accountants (“MICPA”) scholar at the University of Malaya.

He is a member of Young Presidents’ Organization (YPO - Singapore Chapter) and The Oxford and Cambridge Society of Singapore.



## MR EDMOND LEE

Chief Operating Officer

Mr Lee was Senior Vice President, Plastics Division for Intraco Trading Pte Ltd before he was promoted to Chief Operating Officer of Intraco Limited.

He has approximately three decades of sourcing and procurement experience in the petrochemicals and packaging sectors. He spent approximately 3 years with Chevron-Phillips prior to joining General Electric Co. (Plastics) (“GE”) where he spent 14 years rising up to Sourcing Director for Southeast Asia and Australia.

Throughout his stint with GE, he established the procurement function, developed production-sales-inventory optimisation models (to maximise margins) and delivered substantial cost savings from integrating new business acquisitions. As Pacific Sourcing Quality Leader in GE, he implemented procurement software solutions as well as automated the new global raw material introduction process.

Before he joined Intraco, he was the Director of Asia Peak Pte Ltd, the Asia Pacific sourcing and procurement arm of Pact Group (the largest manufacturer of rigid plastic packaging products in Australia & New Zealand), Mr Lee was responsible for leading the growth strategy for Pact Group in Asia. He also has vast management experience in managing teams across Australasia in his roles at GE and Asia Peak.

Mr Lee graduated with a bachelor’s degree (honours) in Economics and Law from the University of London.

# KEY MANAGEMENT



**MS MAGGIE YEO**  
Chief Financial Officer

Ms Yeo is the Chief Financial Officer (“CFO”) of Intraco Limited. She has overall responsibility for the Company’s finance functions, including financial reporting, treasury, tax, budget management, risk management and capital management of Intraco and its group of companies.

She plays a key role in working with senior management and the Board to develop, monitor and evaluate overall corporate strategy. Ms Yeo has over 30 years of experience in the finance and accounting sectors.

Prior to joining Intraco, she was the CFO of The Straits Trading Company Limited. She has also held various senior positions in other SGX-listed companies, including Senior Vice President for Reporting and Analytics Centre of Excellence at Sembcorp Industries Limited, CFO of UMS Holdings Ltd and Director for Group Accounting Services at Neptune Orient Lines Ltd.

Ms Yeo graduated with a Bachelor of Accountancy from the National University of Singapore.



**MR PETER TAN**  
Senior Vice President  
Corporate Development

Mr Tan is Senior Vice President of Corporate Development. He started his career at Silicon Valley, USA at Sun Microsystems, as a product engineer before moving into corporate planning and business management.

Over the years, he has held senior roles in corporate planning, strategy, mergers and acquisitions, corporate finance, business development and business operations at reputable organisations including U.S. multinational companies and Singapore based companies in the technology, financial services and healthcare sectors.

He has lived for over ten years in the United States, six years in Hong Kong and the rest in Singapore. He has substantial experience in the deals, start-up and corporate ventures space and has helped manage a portfolio of strategic ventures on behalf of a major organisation.

Mr Tan graduated with a bachelor’s degree from Massachusetts Institute of Technology and an M.B.A. from the University of Chicago Graduate School of Business.

## KEY MANAGEMENT



### MR SOH YONG POON

Chief Executive Officer, K.A. Group,  
a principal subsidiary of Intraco Limited

Mr Soh is the founder of K.A. Group, a business he started in 1987 after identifying the huge potential for specialised fire proofing products and solutions in Singapore's burgeoning construction industry in the 1980s. Under his stewardship, K.A. Group is today one of the market leaders in niche building materials in Singapore.

In September 2014, K.A. Group became a subsidiary of Intraco when the latter took a majority stake in the company.

Mr Soh is responsible for recommending its strategic direction as well as steering K.A. Group towards achieving its corporate objectives and goals. He continues to be responsible for product development.



### MS CAREN SOH YING SIN

Chief Operating Officer, K.A. Group,  
a principal subsidiary of Intraco Limited

Ms Soh has been with K.A. Group since 2008. She is overall in charge of business development, including strategies to increase sales of the company's proprietary and agency fire-proofing products and solutions.

She is also responsible for establishing a strong customer base and maintaining the company's market share in Singapore. In addition, Ms Soh oversees the day-to-day operations of the company and works closely with various regulatory agencies as well as suppliers.

Ms Soh majored in management at the University of London, where she graduated with a Bachelor of Science Management. She also holds a Master of Science (Wealth Management) from Singapore Management University.



### MR ONG SING JYE

Chief Executive Officer, Intrawave Pte Ltd,  
a subsidiary of Intraco Limited

Mr Ong is the CEO of Intrawave Pte Ltd. He joins Intraco from Asia Networks, one of the leading telecommunication service providers in Singapore where he was CEO. He brings with him 26 years of infocomm, telecommunications technology and infrastructure experience. Prior to Asia Networks, Mr Ong was with Comba Telecom Systems, where he started and led the group's regional expansion.

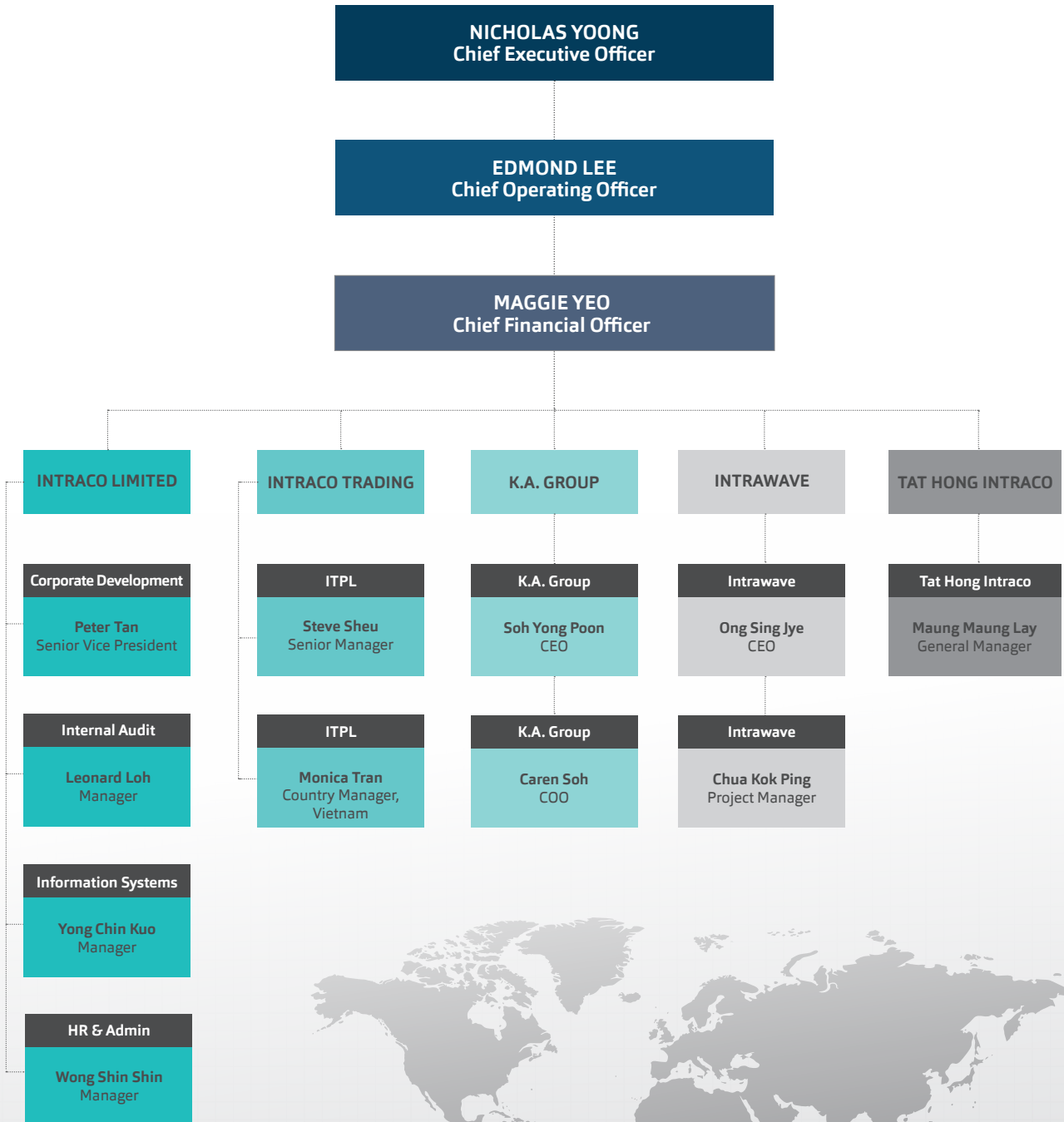
Mr Ong has a proven track record of building regional businesses and managing large teams. He has extensive experience in private public partnership, telco licence bidding, 5G consultation and private network development projects with a particular interest or focus on cybersecurity, IoT and private networks infrastructure.

Mr Ong has a bachelor's degree (Hons) in Electronic and Communications Engineering from Birmingham UK and a Master of Science (in Advanced Information Technology) degree from Imperial College in London. He is the current Vice President at ATiS (Association of Telecommunication Industry of Singapore).



# KEY MANAGEMENT

## INTRACO GROUP OF COMPANIES ORGANISATIONAL CHART



# INVESTING INTO THE FUTURE ECONOMY

Intraco is reinventing itself to tap into the **future economy** to achieve longer term growth and sustainability









## **RIDING THE NEXT WAVE**

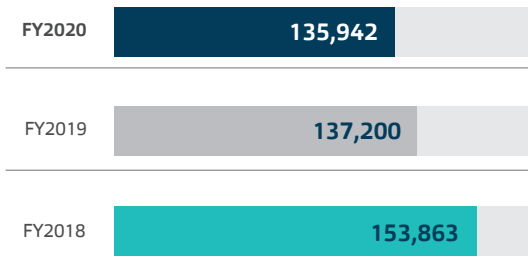
One of the keys to success lies in riding the next wave including digitalisation, electrification, green/sustainability and smartness. **Timing and balance** are critical



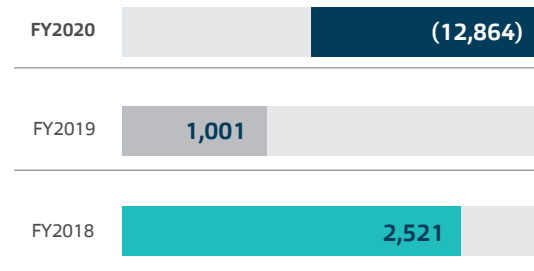


# FINANCIAL HIGHLIGHTS

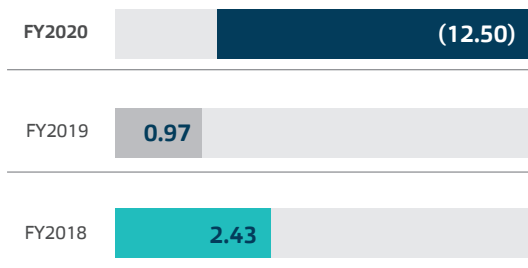
## REVENUE *(S\$'000)*



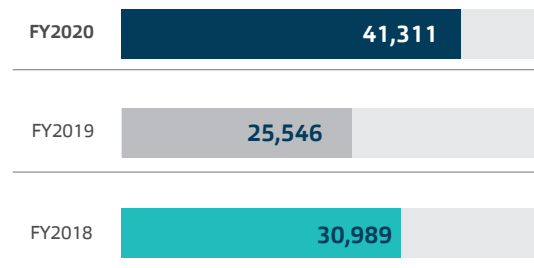
## (LOSS)/PROFIT AFTER TAX *(S\$'000)*



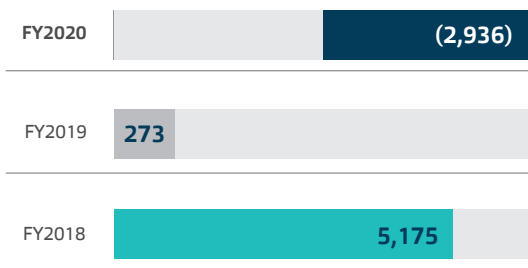
## (LOSS)/EARNINGS PER SHARE *(\$ cents)*



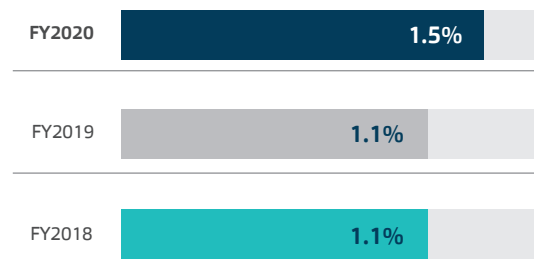
## NET CASH *(S\$'000)*



## OPERATING CASH FLOW *(S\$'000)*



## LONG TERM DEBT TO EQUITY *(%)*



# OPERATIONS AND FINANCIAL REVIEW

## OPERATIONS REVIEW

For the year ended 31 December 2020 ("FY2020"), the Group reported a net loss of S\$12.9 million, amidst a challenging operating environment brought about by the COVID-19 pandemic. The KA business was adversely impacted as projects were temporarily halted from April to August 2020. When work resumed in August, it was at a slower pace due to the various safe distancing measures and shortage of labour. The business delivered an operating loss of \$0.5 million for the year which resulted in the Company impairing goodwill of S\$6.9 million for KA.

The trading business remained resilient, delivering a 58.2% improvement in operating profit compared to the prior year. The business capitalised on the increased demand for plastic products for healthcare, hygiene and packaging sectors and saw its sales volume increase particularly during the first six months ended 30 June 2020 ("H1 FY2020").

*"Over 90% of the Group's reported losses are non-cash in nature"*

The Intrawave business performed better in FY2020, also contributing a 61.0% improvement in operating profit compared to the previous financial year ("FY2019") with additional revenue stream coming from the TPG and NEL extension projects.

THI delivered a marginal operating profit in FY2020. The Group booked an impairment loss of S\$1.6m in FY2020 on its investment in THI in view of the outlook of the business which is beset by declining rental rates and oversupply of cranes in the market (which adversely impacted utilisation). The current condition in Myanmar remains uncertain with the political situation still evolving.

During the year, the Group divested Dynamic Colours Limited ("DCL") in July 2020 which saw the latter subsequently

delisting from the Singapore Exchange in August 2020. Although the divestment resulted in a loss of disposal of S\$2.1 million, the investment generated an over 100% ROI and cash from disposal of S\$19.5 million.

### K.A. Group ("KA")

KA's revenue and profitability decreased by 36.9% and 128.2% respectively in FY2020 as a result of the COVID-19 pandemic. Construction projects ceased during the Circuit Breaker period between April 2020 and August 2020, and did not resume fully until later during the year. Even with resumption starting in August 2020, project construction progress was slow, with many additional rules and regulations by the authorities to curb further outbreaks. Additional costs were also incurred to meet the required safe distancing measures in respect of the living space of our foreign labour. Dedicated transportation arrangements were also required to shuttle workers between projects, as sharing of resources were not allowed.

Due to the delay and slow resumption, many projects needed to be urgently completed. The shortage of foreign labour exacerbated this issue. As a result, manpower costs increased by 20-25%.

The delays and consequential spillover in revenue to 2021 amounted to approximately S\$5.8 million, higher than in previous years, which bodes well in terms of improving KA's year-on-year results. In 2021, we will work towards securing new contracts and also look for ways to improve productivity.

### Intraco Trading ("ITPL")

In FY2020, trading volume continued to grow by 12.2% with operating profit growing in tandem by 58.2%, compared to FY2019. The increase in operating profit is attributed to both the volume increase as well as the reduced operating expenses and finance costs.

Before the end of H1 FY2020, the polymer market was at its 11-year low. This was followed by a bullish run in the second half of the year ("H2 FY2020"), driven primarily by supply concerns. Although the pandemic impacted sectors such as the automotive, aerospace, construction and textile industries severely which naturally curbed demand for plastics, the healthcare, packaging and hygiene industries experienced strong demand driven by various solutions to combat the pandemic.

Whilst we are cautiously optimistic about 2021, the Group's strategy to grow geographically with a wider product offering and form synergistic alliances remain one of our top priorities.

### Intrawave ("INW")

In FY2020, INW continues its core business of leasing the telecommunications infrastructure in the North East Line ("NEL") for commercial telecommunication services to the four Mobile Network Operators ("MNO"), namely SingTel Mobile Singapore Pte Ltd, StarHub Mobile Pte Ltd, M1 Limited and new entrant TPG Telecom Pte Ltd.

Despite delayed commencement, the TPG project was successfully completed in September 2020, ahead of schedule.

The expected 5G coverage rollout in 2020 was delayed and IMDA announced that the 5G operators are required to provide 5G coverage for at least half of Singapore by end-2022, and scale up to nationwide coverage by end-2025.

2021 will see the Group investing greater effort in the INW business in line with the fast growing 5G space and the many opportunities that the telecommunication sector presents.

With this in mind, the Group has announced the hire of a key management personnel, Mr Ong Sing Jye to lead its future growth.

# OPERATIONS AND FINANCIAL REVIEW

## Tat Hong Intraco (“THI”)

Despite a tough year disrupted by the COVID-19 pandemic, THI ended the year marginally profitable at operating profit level. A strong performance in H1 FY2020 due mainly to favourable exchange rates were largely offset by a weak H2 FY2020 performance. The lockdown in Myanmar arising from the COVID-19 pandemic began in September 2020 and remained in place until the end of FY2020, resulting in a sharp decline in average utilisation for all cranes.

With the majority of Yangon still under lockdown and construction sites mostly closed, the outlook for FY2021 remains uncertain. These circumstances resulted in the management booking an impairment loss of S\$1.6 million in FY2020. Nonetheless, we are closely monitoring the situation in Myanmar. The primary focus for 2021 will be to find alternative ways to minimise the impact of downtime from the political unrest beleaguering the country.

## FINANCIAL REVIEW

### Income Statement Review

In FY2020, the Group’s revenue decreased marginally by 0.9% to S\$135.9 million mainly due to lower contribution from the fire protection segment which was affected by the temporary cessation of projects in 2020 to control the spread of COVID-19. ITPL’s revenue increased 0.8% year-on-year to S\$126.5 million due to strong demand for plastics from the healthcare, hygiene and packaging sectors.

Despite the challenging conditions, sales volume in FY2020 was higher than FY2019, driven by strong demand in Vietnam and Indonesia. During the year, ITPL undertook

a capital reduction exercise (“the Capital Reduction”) pursuant to Section 78B of the Companies Act, Chapter 50 of Singapore to return to the Company the surplus cash that is in excess of that required by ITPL for its operations by way of cash distribution of S\$10 million. Following the completion of the Capital Reduction, the issued and paid-up capital of ITPL was reduced from S\$12,000,002 to S\$2,000,002 thus minimising the Group’s exposure to forex translation losses.

INW saw strong revenue growth in FY2020, almost doubling that of FY2019, mainly due to steady contributions from the NEL Extension and TPG Project which started in late 2019 and was completed in 2020, as well as other revenue streams.

KA’s revenue dropped by 36.9% to S\$6.4 million as projects were temporarily halted from April 2020 to August 2020. The subsequent resumption of activities was slower than anticipated due to various safe distancing measures put in place and shortage of labour. Due to the high demand for manpower, labour costs were driven up 20 to 25%.

Due to the challenging conditions, the Group recorded a net loss for the year of S\$12.9 million, inclusive of the impairment loss on investment of our joint venture in Myanmar of S\$1.6 million and goodwill impairment of KA of S\$6.9 million.

Earlier in July 2020, the Group announced the divestment of DCL for which the Company received \$19.5 million for its 41.27% shareholding. The divestment in DCL resulted in a net loss of \$2.1 million at the Group level. Over 90% of the reported S\$12.9 million net loss is non-cash in nature.

## Balance Sheet Review

The Group’s balance sheet remains robust with cash and cash equivalents of S\$55.4 million as at 31 December 2020, compared with S\$33.2 million as at 31 December 2019. The Group’s cash position was boosted by the divestment of DCL. Against total loans and borrowings of S\$14.0 million, the Group has a stable net cash position of S\$41.4 million as at 31 December 2020, compared to S\$25.6 million as at 31 December 2019. The Group’s net asset value per share stood at S\$0.55, compared to S\$0.66 as at 31 December 2019.

## Cash Flow Review

During the year, the Group recorded a net operating cash outflow of S\$2.9 million. KA’s operating activities were temporarily halted for five months during the year and its receivables were delayed as most people worked from home. At the same time, ITPL executed more upfront payments to suppliers to secure shipments to customers, which led to a mismatch of its collections from customers and its payments to suppliers. ITPL’s trade practice is mostly based on letters of credit to minimise the risk of default from customers.

In light of the current challenging economic environment, the additional cash from the DCL divestment provides the Group with a substantial cash reserve to tide over any cash flow difficulties and more importantly to seek out merger and acquisition targets to drive longer term growth and sustainability. Whilst awaiting the deployment of its surplus cash, the Group has placed S\$25 million, which includes the net proceeds from the divestment of DCL and other cash resources of the Company, into the money market and bond fund investments on a short-term basis to generate higher-than-fixed-deposit returns.



## SUSTAINABILITY |

Intraco will strive to ensure the long-term viability of its businesses by prioritising **economic growth** whilst promoting environmental, social and governance best practices



# SUSTAINABILITY REPORT

## BOARD STATEMENT

The Board is pleased to present the fourth Sustainability Report (the “Report”) of Intraco Limited and its subsidiaries (“Intraco” or the “Group”). The Report will present Intraco’s approach and progress along its sustainability journey.

Against the backdrop of a global COVID-19 pandemic, Intraco is monitoring developments around the pandemic situation and its impact on our business and people closely.

The well-being and safety of our employees remain our top priority and Intraco has implemented all necessary precautionary measures to minimise the transmission of COVID-19 according to country-specific requirements. For example, Intraco has implemented a comprehensive safe management plan which includes a monitoring plan and adopts a stringent approach to employee safety and health.

As Intraco employs foreign construction workers, Intraco is monitoring closely the COVID-19 vaccine roll-out announced by the Government and will look to support our employees in this regard. More information about how Intraco is prioritising the health and safety of our employees can be found on page 37-38.

Despite the challenging business environment, Intraco remains committed to the integration of economic, environmental, social and governance (“ESG”) factors into its business operations and long-term strategy. We recognise that sustainable growth is key to bolstering recovery in the post-COVID-19 world.

Following the materiality review conducted by the Sustainability Steering Committee (“SSC”), the Board revalidated the material ESG factors identified last year that are of concern to stakeholders and are significant to our business, with our employees’ well-being and occupational safety ranked the most important.

The Board, supported by the SSC, continues to oversee the sustainability efforts of the Group and monitor the material ESG factors. The SSC, consisting of the COO, CFO and representatives of other business units, oversees the development, review and implementation of the Group’s sustainability policies, practices and initiatives. The SSC is chaired by the CEO.

Corporate governance remains a core foundation of our business and we continuously strive to enhance transparency, governance and integrity. We do this through improving transparency on our website and in our Annual Report as well as through our investor relations communications. These efforts have successfully led Intraco to rise up the rankings in 2020’s Singapore Governance and Transparency Index (“SGTI”) from 75 to 64.

Intraco is committed to building a responsible business that delivers sustainable value to our stakeholders over the long term. With this Report, we look forward to sharing with you our progress along this journey.

## ABOUT THIS REPORT

This Report contains information about Intraco’s commitment, corporate governance, sustainability policies, performance and targets in managing the ESG factors in FY2020. This Report is compliant with SGX Listing Rules 711A and 711B; and makes reference to the Global Reporting Initiative (“GRI”) Standards 2016 and 2018 including:

- Disclosure 201-1 (a) from GRI 201: Economic Performance 2016
- Disclosure 302-3 (a-d) from GRI 302: Energy 2016
- Disclosure 307-1 (b) from GRI 307: Environmental Compliance 2016
- Disclosure 403-9 (a) from GRI 403: Occupational Health and Safety 2018
- Disclosure 404-1 (a) and 404-2 (a) from GRI 404: Training and Education 2016
- Disclosure 405-1 (b) from GRI 405: Diversity and Equal Opportunity 2016
- Disclosure 414-1 from GRI 414: Supplier Social Assessment 2016
- Disclosure 416-2 (b) from GRI 416: Customer Health and Safety 2016
- Disclosure 419-1 (b) from GRI 419: Socioeconomic Compliance 2016

1 SGTI is a leading index-survey conducted annually by NUS Business School (Centre for Governance, Institutions and Organisations, CGIO) to assess the quality of corporate governance practices for all Singapore-listed companies.





# SUSTAINABILITY REPORT

The scope of this Report considers key business activities and associated sustainability concerns related to the following entities which are based in Singapore:

- Intraco Trading Pte Ltd (“ITPL”);
- Intrawave Pte Ltd (“Intrawave”); and
- K.A. Group Holdings Pte Ltd and its subsidiaries (“K.A. Group”)

Intraco welcomes any feedback on this Report and any aspects concerning its sustainability as engaging with each of you is essential to operating Intraco’s business responsibly. Please send your comments and suggestions to [admin@intraco.com](mailto:admin@intraco.com).

## SUSTAINABILITY APPROACH

Intraco’s sustainability approach is founded on its commitment to create long-term value for its stakeholders and achieve sustainable growth. The Group continues to grow its business whilst incorporating responsible practices into the business strategy and activities.

The Board and Management make business decisions guided by the core values of the Group, which include integrity, trustworthiness, teamwork, performance, passion and professionalism. To identify its key sustainability

concerns and business opportunities, the Group works closely with its stakeholders to manage ESG risks and opportunities. Through such collaboration, Intraco is not only able to create greater shareholder value but also strengthen its relationship with its stakeholders.

## STAKEHOLDER ENGAGEMENT

The Group’s stakeholders play a crucial role in its sustainability journey, and even more so in the global pandemic. Intraco’s vision and the success of its business is closely aligned with the interests and needs of its key stakeholders. In FY2020, stakeholder engagement was held in accordance with local guidelines and regulations.

The Group has identified five key stakeholder groups based on their relevance and influence on Intraco’s business. They include customers, employees, shareholders, suppliers, government and regulators.

The Group engages with these stakeholders through various informal and formal channels of communication to learn and understand about their concerns, especially regarding workplace safety. The following table presents Intraco’s stakeholder engagement methods and key stakeholder topics and concerns.

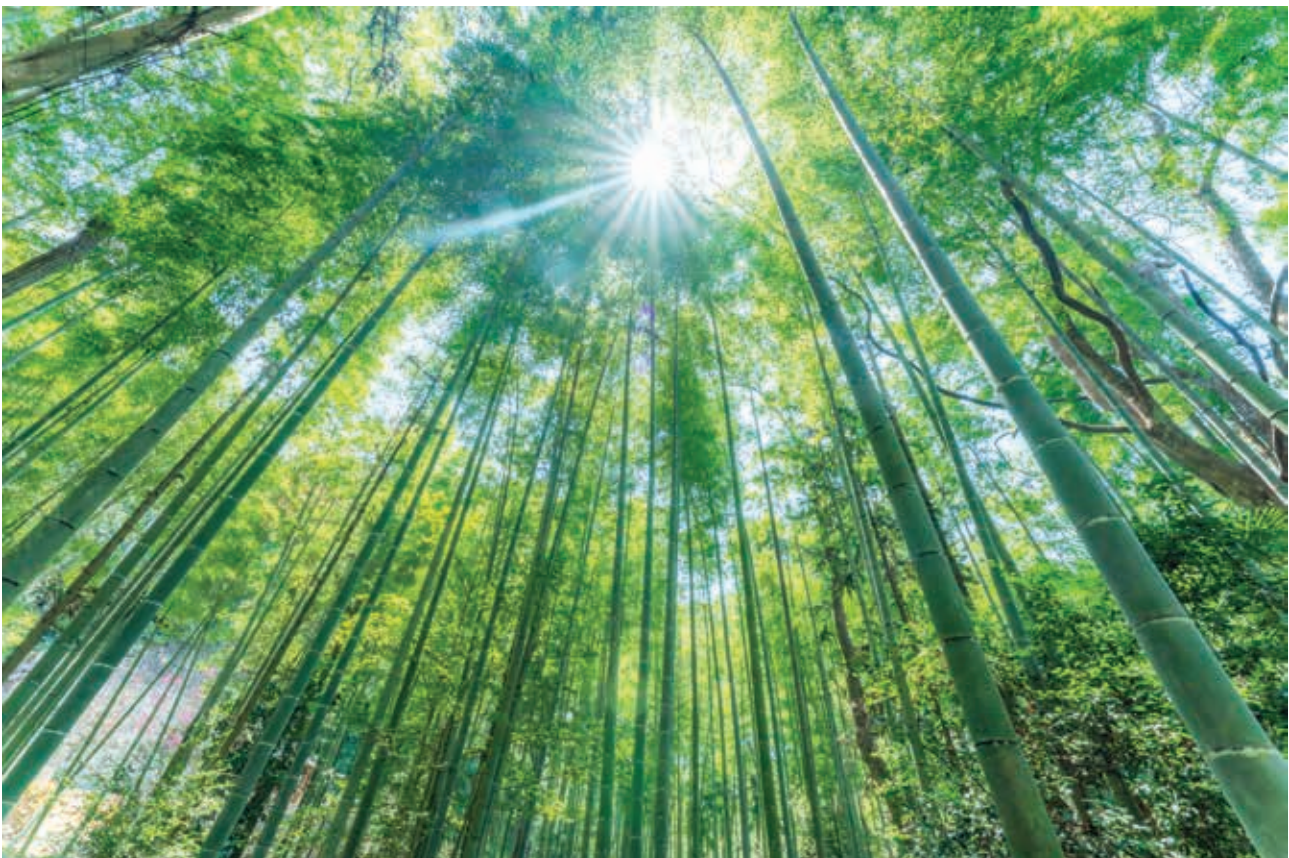
Stakeholder Group	Key Topics and Concerns	Engagement Methods	Frequency
Customers	<ul style="list-style-type: none"> <li>• Customer Health and Safety</li> <li>• Pricing and quality of products and services</li> </ul>	<ul style="list-style-type: none"> <li>• Frontline interaction by sales managers</li> <li>• Email queries</li> <li>• Contact form on company website</li> <li>• Customer feedback</li> </ul>	When applicable
Employees	<ul style="list-style-type: none"> <li>• COVID-19</li> <li>• Training and education</li> <li>• Personal development</li> <li>• Work environment</li> <li>• Fair compensation and benefits</li> </ul>	<ul style="list-style-type: none"> <li>• Open dialogue among teams</li> <li>• Training and development programmes</li> <li>• Employee social events</li> <li>• Employee feedback mechanism</li> </ul>	Regularly
Shareholders	<ul style="list-style-type: none"> <li>• Economic performance</li> <li>• Shareholders’ returns</li> </ul>	<ul style="list-style-type: none"> <li>• Annual General Meeting</li> <li>• Annual Report</li> <li>• SGX Corporate Announcements</li> <li>• Company website</li> <li>• Press releases</li> </ul>	Periodically
Suppliers	<ul style="list-style-type: none"> <li>• Product quality requirements</li> <li>• Certificate of Analysis requirements</li> </ul>	<ul style="list-style-type: none"> <li>• Face-to-face meetings</li> <li>• Supplier assessment</li> </ul>	Periodically
Government and Regulators	<ul style="list-style-type: none"> <li>• Compliance with SGX Listing Rules</li> <li>• Fair market practices</li> <li>• Regulatory and Legal compliance</li> <li>• Government requirements and guidelines on COVID-19</li> </ul>	<ul style="list-style-type: none"> <li>• Meetings and consultations</li> <li>• Regular reports</li> </ul>	Periodically

# SUSTAINABILITY REPORT





## MATERIALITY ASSESSMENT AND REVIEW

Intraco’s materiality assessment consists of a systematic process to identify, prioritise, review and validate the ESG factors that consider both business perspectives and stakeholders’ concerns. In FY 2017, Intraco with the help of an external consultant, conducted a materiality assessment workshop that was attended by the SSC and the Board. In view of the unprecedented economic and social impacts of COVID-19, the list of identified material factors was recently reviewed in FY2020 and validated by the Board to ensure that these factors continue to be relevant to the Group.

### Materiality Assessment Process



# SUSTAINABILITY REPORT

Categories	Material Factors	Description	Detailed Information
<b>Economic<sup>2</sup></b> 	Economic Performance	Economic value generated by the organisation for its shareholders.	Financial Review, page 27 Financial Statements, page 97 Sustainability Report, page 34
<b>Environment</b> 	Energy	Electricity usage for daily operations.	Sustainability Report, page 35
<b>Social</b> 	Customer Health and Safety	Health & Safety considerations for customers' policies for product and service quality control.	Sustainability Report, page 35
	Supplier Social Assessment	Sustainable procurement practices to meet safety requirements and comply with all regulations	Sustainability Report, page 36
	Occupational Safety	Address and mitigate occupational safety risks through policies and safety trainings.	Sustainability Report, page 37
	Employees' Well-being <sup>3</sup>	Employees' well-being, training and education as well as a positive and conducive workplace environment.	Sustainability Report, page 39
<b>Governance<sup>2</sup></b> 	Compliance with Laws and Regulations	Compliance with local legislations.	Corporate Governance Report, page 44 Sustainability Report, page 41

<sup>2</sup> Scope of Economic Performance and Governance include the listed entity – Intraco Limited.

<sup>3</sup> Employees' Well-being is mapped to GRI 404 (2016) and 405 (2016).

# SUSTAINABILITY REPORT

## ECONOMIC

Intraco strives to create long-term value for our stakeholders by delivering strong financial performance and prioritising sustainable growth.

### Economic Performance

Intraco believes in an inclusive approach that balances the needs of the Group, its shareholders, employees and society. Strong economic performance is necessary for the Group to continue delivering sustainable dividends to investors, providing rewards to employees and gaining confidence from stakeholders, which ultimately fuels Intraco's investment and development in the long term.

Intraco looks to couple its strategic growth plans with sound financial management processes to deliver sustainable economic performance.

Due to the overall weak market conditions and tough business environment in FY2020, Intraco operated at a loss. The global pandemic has unleashed a set of unprecedented

risks and challenges. In this regard, the Management and the Board will continue to monitor the situation closely and implement appropriate systems and procedures to ensure business profitability and sustainable growth.

For more information on economic performance, please refer to the Operations and Financial Review, and Financial Statements of the Annual Report.

## ENVIRONMENT

Intraco understands that every business has a part to play in taking care of the environment, and is therefore committed to playing its part in reducing its overall energy consumption and carbon footprint. For instance, the OG Albert Complex that houses Intraco's office has maintained its BCA Green Mark Gold Certification and has been identified to be among the top quartile for energy efficient mixed development building in the latest edition of the Building and Construction Authority ("BCA") Building Energy Benchmarking Report.





# SUSTAINABILITY REPORT

## ENERGY

Intraco's main environmental impact stems from its electricity consumption for lighting, operating machinery and air-conditioning.

By improving energy efficiency, this will translate into lower operational costs and a reduced impact on the environment.

Intraco actively monitors and reports its energy consumption to ensure that the measures taken are effective in the long run.

Intraco continues to increase employees' awareness on energy reduction efforts.

For instance, Intraco puts up reminders on energy conservation practices such as:

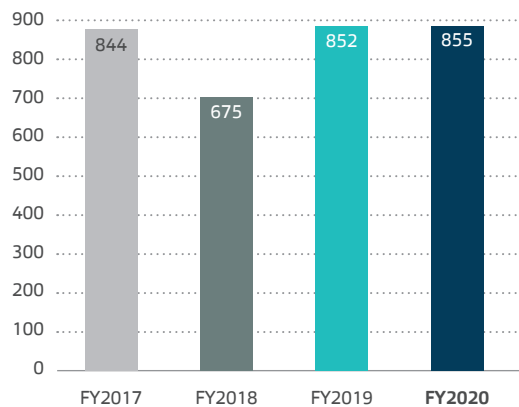
- Switching off all lights and electronic equipment when not in use, including after office hours and during weekends.
- Enabling energy-saving features on all electronic equipment.
- Reminding employees to set their computers to sleep mode after 10 minutes of inactivity.
- Ensuring that external doors and windows are properly closed to prevent cool air from escaping.
- Maximising the use of natural lighting wherever possible.
- Maintaining temperature of the air-conditioning at 24 degrees Celsius.

Apart from that, Intraco regularly maintains equipment to ensure optimal performance and energy efficiency.

As much as possible, Intraco uses energy efficient facilities such as air-conditioners that are certified under the Mandatory Energy Labelling Scheme (MELS) or equivalent COP (Certificate of Performance), and installs occupancy sensors and LED lighting.

**Table 1. Intraco Energy Intensity<sup>4</sup>**

Energy Intensity (kWh/\$ million)



In FY2020, Intraco's energy consumption and energy intensity increased slightly as three new locations within K.A. Group were included within this year's reporting scope.

Notwithstanding the above, within K.A. Group, the overall energy consumption has actually decreased due to a temporary halt of construction activities due to COVID-19.

Moving forward, Intraco will continue to monitor energy consumption as well as identify initiatives to reduce electricity consumption across all operations.

## SOCIAL

### Product Responsibility

#### Customer Health and Safety

The Group upholds the highest standards of customer health and safety protection. In the interest of our customers, we assess risks within the Intraco Group of companies and on the supply chain level.

The Group also recognises its duty of care in enforcing protocols and in preventing any lapses in health and safety protection compliance.

<sup>4</sup> The total energy consumption includes electricity consumption from all 3 entities – Intraco Trading, Intrawave and K.A. Group. The electricity consumption for Intrawave excludes electricity consumption at the North East MRT line Telecom Equipment Room as it is under the control of mobile operators. The electricity consumption of Intraco Trading and Intrawave is calculated based on gross floor area allocation in the shared office including the common areas.

# SUSTAINABILITY REPORT

## K.A. Group

K.A. Group views safety as a critical component of its core business. It has therefore implemented a comprehensive system to ensure product quality and performance.

In compliance with relevant health and safety industry-specific regulations, K.A. Group conducts regular quality control inspections on its products and services. K.A. Group closely monitors the fire performance of various products to ensure its adherence to local building regulations.

For example, the Insulated Fire rated Fabric Shutters or Fire Curtain is tested to SS489:2001 for its compliance with the local building regulation for up to 4 hours for fire integrity and 2 hours for insulation. Every default case is filed in the incidents reporting system for evaluation and risk assessment.

Furthermore, K.A. Group maintains its certification for important standards. For example, production and storage of fireproofing materials is certified for ISO 14001:2015 by Certification International Singapore for the scope of supply and installation of fireproofing system in building and construction.

## ITPL

ITPL aims to provide high quality plastic resin products to protect the customers' health. To do so, ITPL practises regular quality control inspections on its products and services. With an extensive range of its products, ITPL ensures that all suppliers are evaluated and assessed for Certificate of Analysis ("COA").

Besides COA, ITPL is working towards obtaining additional documents such as Europe RoHS Standards, REACH and US FDA to meet the specific needs of its clients. Material Safety Data Sheets are also available from suppliers on demand.

As the safety of plastic products is one of the main concerns of the industry, ITPL strives to go beyond standards and regulatory requirements. For example, ITPL educates its customers on the proper use of products as well as potential risks and precautions that they should undertake to minimise potential incidents.

This is achieved through trainings and demonstrations. Moreover, to investigate identified issues and make constant improvements, ITPL will communicate with the customers to obtain feedback on health and safety related issues.

## Intrawave

As part of the telecommunication sector, Intrawave understands that the nature of its core business requires the implementation of strict safety protocols to protect the well-being of its stakeholders.

Risks and possible hazards are therefore identified and evaluated before the commencement of any projects to ensure proper safety precautions are taken into consideration.

Intrawave also adheres to its hierarchy of controls and housekeeping rules to minimise installation related hazards when performing work.

Intrawave is committed to safe operations by ensuring that its employees attend appropriate safety courses before they commence any work.

In FY2020, the Group achieved its target of zero incidents of non-compliance concerning the health and safety of products and services as well as zero significant incidents of non-compliance that resulted in regulatory breaches. The Group aims to maintain this performance in the following year.

## Supplier Social Assessment

Maintaining the quality and safety of its products and services is quintessential to the success of Intraco's business.

Management strives to ensure that product and service safety extends beyond the Group to its suppliers by conducting supplier procurement assessments to evaluate the quality and regulatory compliance of its suppliers.

## K.A. Group

K.A. Group ensures that proper documentation and authorisation processes for supplier engagement are completed to mitigate any potential risks. Details of all existing suppliers are filed in the master list and approvals of new suppliers are required for amounts above S\$1 million. K.A. Group monitors the quality of its products by ensuring all direct materials are inspected upon arrival and all material suppliers are screened.

In FY2020, K.A. Group had 26 new suppliers and 80% of them were screened with the list of social criteria. The remaining suppliers were not assessed as they were not deemed material.



# SUSTAINABILITY REPORT

## ITPL

As a trading company, it is imperative that ITPL maintains the quality of its products so that it is deemed trustworthy by clients.

In FY2020, ITPL had five new suppliers. However, they were not assessed as ITPL is currently adopting a phased approach of developing a list of social criteria to assess major suppliers including, but not limited to the environmental and moral responsibilities.

In line with the Group's practice, ITPL ensures that all its suppliers are COA compliant to uphold the standard of its business. In FY2020, all suppliers that traded with ITPL obtained a COA, which aligns with ITPL's target of purchasing materials from major suppliers with the certification. Such practice will be enforced and reviewed annually.

## EMPLOYEES

### COVID-19 and Occupational Safety

The well-being and safety of our employees continue to be of highest priority. To safeguard their well-being and safety, the Group operates with strict adherence to relevant local regulations. The goal is to ensure that the Group can continue to operate in a safe working environment and prevent COVID-19 transmission at the workplace through the implementation of safe management measures. These are guided by the advisories from the Ministry of Health ("MOH"), Ministry of Manpower ("MOM") and Building and Construction Authority ("BCA").

A comprehensive safe management plan was also created and adopted for the Group in relation to COVID-19. It includes the following:

- A monitoring plan for safe management measures at the workplace.
- Having two certified safe management officers.
- Appointing a safe distancing officer.
- Adopting a stringent approach to employee safety and health.
- Temperature taking and social distancing measures for employees.
- Placing hand sanitisers at high touch points.
- Special arrangements (e.g. split teams) to limit the number of employees at the workplace at any time where possible.
- Use of digital tools such as teleconferencing, where possible, to conduct daily business activities online.

In response to emergency situations, the Group has deployed various methods to enable quick responses. For example, the Group's office is equipped with first aid boxes. Where applicable, the Group provides workplace injury compensation for work accidents that occurred at work according to local regulations.

### K.A. Group

K.A. Group is committed towards providing a safe, healthy and conducive work environment for its employees. For example, K.A. Group has adopted a Quality, Operational Health and Safety and Environmental policy that outlines the compliance for local health and safety requirements. QOHSE specifies the responsibilities of supervisors and site workers to ensure workplace safety at every level. In addition, the Group conducts a 2-day mandatory Workplace Safety Orientation government course prior to commencement of any project.

Moreover, K.A. Group advocates safety consciousness and instils a zero-tolerance attitude towards safety accidents using channels such as regular briefings, safety posters and daily checks on safety and personal equipment.

K.A. Group continues to be certified for its safety efforts as stipulated below:

- Lloyd's Register Quality Assurance to Quality Management System Standards ISO 9001:2015 for the provision of passive fire protection application services for building and steel structures.
- ISO 45001:2018 for the scope of supply and installation of fireproofing system to building and construction, production and storage of fireproofing materials by Certification International Singapore for K.A. Fireproofing Pte Ltd.'s occupational safety & health management system.
- bizSAFE Level Star Certificate by the Workplace Safety and Health Council.

# SUSTAINABILITY REPORT

- Compliance with BCA Contractors Registration System (“CRS”) requirement for Fire Prevention and Protection Systems.

Like other construction companies in Singapore, K.A. Group was affected by the pandemic and reported five months of inactivity from April to August 2020. Amongst those affected were K.A. Group’s foreign construction workers.

K.A. Group has worked closely with the local authorities in Singapore, complied with all health and safety regulations, and rendered the help necessary to support the mental and physical well-being of its foreign construction workers.

These included providing additional accommodation (three instead of the previously two dormitories) to ensure safe living measures, providing meals for our employees and distributing free masks and hand sanitisers to minimise further transmission of COVID-19.

Construction activities were able to resume safely in August 2020 with the implementation of safe management measures as stipulated by MOM and BCA. The Group’s safe management officers will continue to actively monitor this.

### Intrawave

Intrawave specialises in designing and building of radio coverage infrastructure for telecommunication operators and is committed to the highest standards of safety. It complies with all local health and safety requirements and sub-contractors are engaged to do periodic maintenance of equipment.

At the same time, employees, sub-contractors and customers are provided with health and safety training courses to enhance their understanding of workplace safety issues and procedures.

Due to the nature of its work with Singapore’s North East MRT line (“NEL”), the Group’s employees working on NEL are required to pass training courses conducted by SBST, the operator of NEL, or training refresher courses conducted once every three years.

Before work commencement in NEL, SBST’s approval on risks identification, assessment and control of any health and safety risk was also required.

To enhance compliance with these regulatory requirements and encourage long-term integrity from stakeholders, the Group has assigned its own Engineering person in-charge and Track Protection Officer qualified by SBST to take charge of safe and efficient execution of engineering works in the NEL premises.

### ITPL

Although ITPL’s business scope is mainly commercial in nature, which does not require onsite work, it adopts a precautionary approach by ensuring health and safety risks are minimised in its business functions.

For example, ITPL provides driver services for its sales staff in Vietnam and Indonesia to reduce fatigue for long distance driving.

ITPL has further upgraded the office furniture and equipment by replacing computer screens with visual friendly LED monitors and purchasing ergonomically designed chairs for all employees.

ITPL has also distributed free masks and hand sanitisers to the employees to limit the transmission of COVID-19. Laptops were also issued to staff who were previously relying on desktops to work from home during the pandemic.

**Table 2. Workplace injuries and fatalities for the Group**

	<b>Workplace Permanent Disabilities or Fatalities</b>	<b>0</b>
	<b>Workplace Injuries</b>	<b>0</b>

In FY2020, the Group achieved its targets of maintaining zero workplace fatalities or permanent disabilities and zero significant incidents of non-compliance resulting in regulatory breaches under the Workplace Safety and Health Act.

We will look to maintaining the same in FY 2021.





# SUSTAINABILITY REPORT

## Employees' Well-being

The Group recognises the importance of employees' well-being during COVID-19 and has implemented several welfare initiatives.

At the same time, the Group also invests in employee development by equipping them with relevant skills that can enhance their work performance and prepare them for future challenges in the post-pandemic economy.

Some of our welfare initiatives are highlighted below:

- Employees enjoy both personal accident insurance and term life insurance which also cover their immediate family members where applicable. Leave benefits are also aligned with the local regulations.
- To better protect our employees from COVID-19, the Group supports work-from-home arrangements and has introduced flexible working hours where applicable. For example, employees have the flexibility to avoid peak hour commute. For employees providing essential services, the Group has implemented a safe management plan to ensure the safety and well-being of all employees at the workplace.
- To promote social cohesion and teamwork for employees who are working from home, the management regularly organises virtual Zoom meetings.
- To promote the mental and physical well-being of the foreign construction workers and employees under K.A. Group, the Group held virtual events and catered food for individuals during the festive season, created chat groups for disseminating information and regularly organised small exercise groups to ensure that the employees remain fit and healthy.

## Training and Education

The Group hopes to future-proof its employees' career and help them navigate the fast-paced industry through training and development programmes. Trainings and updating of skills have always been encouraged.

We actively encourage employees to pursue further development that suit their roles. The learning and development opportunities are provided based on the employees' respective strengths and needs in their careers for them to reach their fullest potential.

In FY2020, the Group's employees received an average of 11.5 hours of training each, compared to the previous year's average of 12.3 hours.

Some of the external and internal training highlights are as follows:

- Safety trainings on COVID-19 and safe management office by BCA.
- Construction Safety Orientation Courses for employees who work at construction sites.
- Financial trainings on topics such as Enterprise Resource Planning.
- Soft-skill trainings on topics such as the management of business in the COVID-19 crisis, building financial resilience and human capital.
- Technical development trainings on boom lift, scissor lift operation, and risk management implementation plan.

Feedback is then collected from participants after the trainings through review forms. This is for Intraco to review the adequacy and effectiveness of the training programmes and make further improvements.

In addition to the training and development programmes, the Group further expands employees' job exposure through programmes such as job rotation and job enlargement. Currently, the management is in the process of developing a Group training plan to further upskill employees and provide relevant trainings for their careers.

In FY2020, the Group achieved its target of providing all employees with equal opportunities and access to relevant training.

In total, the Group clocked 985 hours of training, compared to 1,058 hours of training in FY 2019.

The slight decrease in training hours was due to COVID-19 which restricted the number of external trainings conducted. In the year ahead, the Group will continue to enhance its employees' development while maintaining a safe working environment.

# SUSTAINABILITY REPORT

## Employment Rights and Fair Recruitment

The Group adopts fair employment practices and is committed to creating an inclusive and performance-based culture which promotes diversity and equal opportunity. To this end, the Group complies with all relevant employment regulations when hiring, managing and terminating employees.

The recruitment of potential candidates is based on merit regardless of age, gender, religion, marital status or ethnicity. This is in line with the Tripartite Guidelines on Fair Employment Practices.

The Group treats all employees fairly and provides them with equal opportunity to be considered for training and development based on their strengths.

## Diversity and Inclusion

The Group promotes diversity and inclusion within its teams by providing equal employment opportunities for all regardless of their age, gender, religion, marital status or ethnicity. Intraco believes that having a diverse team with a vast range of knowledge and skillsets is important as it helps the Group to navigate through the tumultuous business landscape.

There was a slight decrease in the percentage of female employees from 22% in 2017 to 17% in FY2020. This was due to the labour-intensive nature of the respective industries of our business segments such as fire protection solutions.



Chart 1a. Percentage of employees by age group

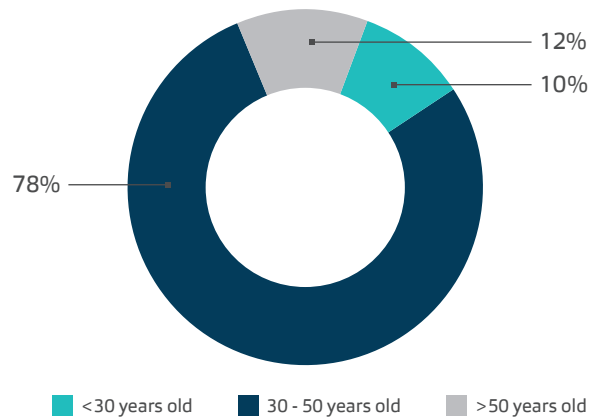


Chart 1b. Percentage of employees by gender

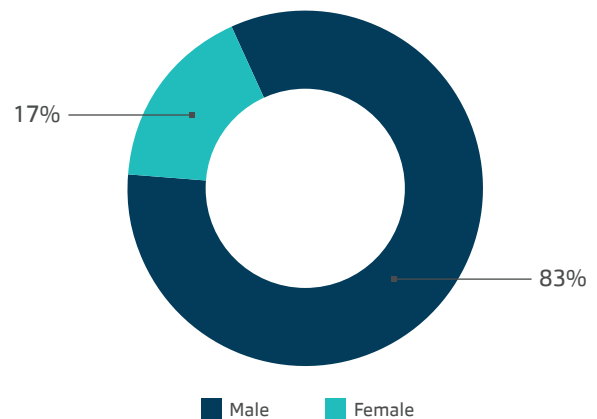
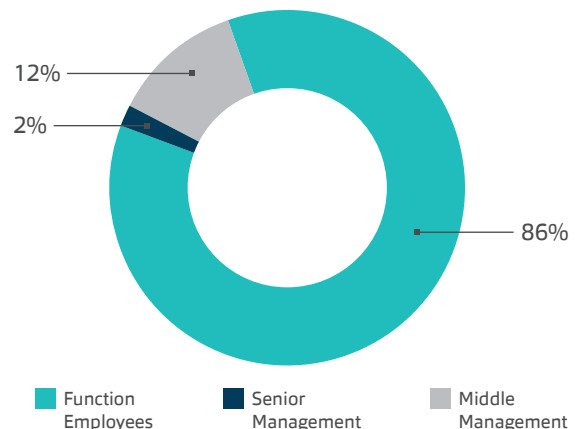


Chart 1c. Percentage of employees by employee category<sup>5</sup>



<sup>5</sup> From FY2020, Function Employees (previously known as “Executives”) consists of all other employees who are not part of the middle and senior management.

# SUSTAINABILITY REPORT

## Positive Workplace Environment

A conducive working atmosphere is vital for the Group to thrive in the post-pandemic world and instil a sense of belonging. The Board and Management achieve this by promoting open discussions with the employees to understand and address their needs and concerns.

The Board and Management organised a Strategy Session on 4 and 5 August 2020 to review the strategy and long-term direction of the Group. The Board also organised a session (Integrity, Compliance, Ethics and Company Alignment) with all staff on 5 August 2020 to further align and reinforce organisation goals, vision and core values.

To promote social cohesiveness, regular staff engagement activities, such as monthly virtual team meetings and 1-to-1 conversations, were organised to keep employees informed on the latest updates, align goals and continuously establish ways to improve the organisation.

The Board and CEO are focused on aligning performance with incentivisation and setting clear key performance indicators and growth targets for the employees. The management closely tracks data such as employee turnover and absence rate, number of training days to better grasp employee morale and evaluate policies. As a continuous effort, HR also conducts exit interviews for all voluntary cessation of valued employees. Furthermore, the Group adopts an annual 360-appraisal process and regular feedback structure to gain a better understanding of each employees' strengths and weaknesses as well as assess their fit with the working culture.

The Group believes in giving back to the society and actively promotes community engagement. FY2020 was a particularly difficult year for the Group due to COVID-19. However, the Group has continued to contribute to the less fortunate in society. For example, employees have demonstrated solidarity with the rest of the community by volunteering 4 hours at Willing Hearts, a non-affiliated charity in Singapore, to distribute meals to the less fortunate. At the same time, this has promoted team building within the Group.

## GOVERNANCE

The Group is committed to ensuring a high level of corporate governance by regularly reviewing our governance framework. This is because strong corporate governance is necessary to promote the long-term interests of our

stakeholders, strengthen accountability and build trust. The Group complies with all laws and regulations and similarly expects all employees and suppliers to comply with them. For more information, please refer to our Corporate Governance Report.

The Group is also committed to the highest possible standards of ethical, moral and legal business conduct. Our whistleblowing policy allows stakeholders to report in a confidential way about suspected wrongdoings or malpractices within the Group.

The policy is aimed at encouraging the reporting of such matters in good faith, with the confidence that all employees of the Company and other persons making such reports will be treated fairly and protected from reprisal.

## Anti-Child and Anti-Forced Labour

At Intraco, the Group has a zero-tolerance attitude towards child labour and forced labour. Intraco's employment practices are guided by local laws and regulations. Our whistleblowing policy also ensures that stakeholders can report any human rights violation and that the complaint will be duly investigated.

In FY2020, Intraco achieved its target of having no significant fines or non-monetary sanctions for non-compliance. There were also zero cases brought through dispute resolution mechanisms for non-compliance this year. Intraco targets to continue maintaining the target of having zero incidents and grievances of child and forced labour being reported.







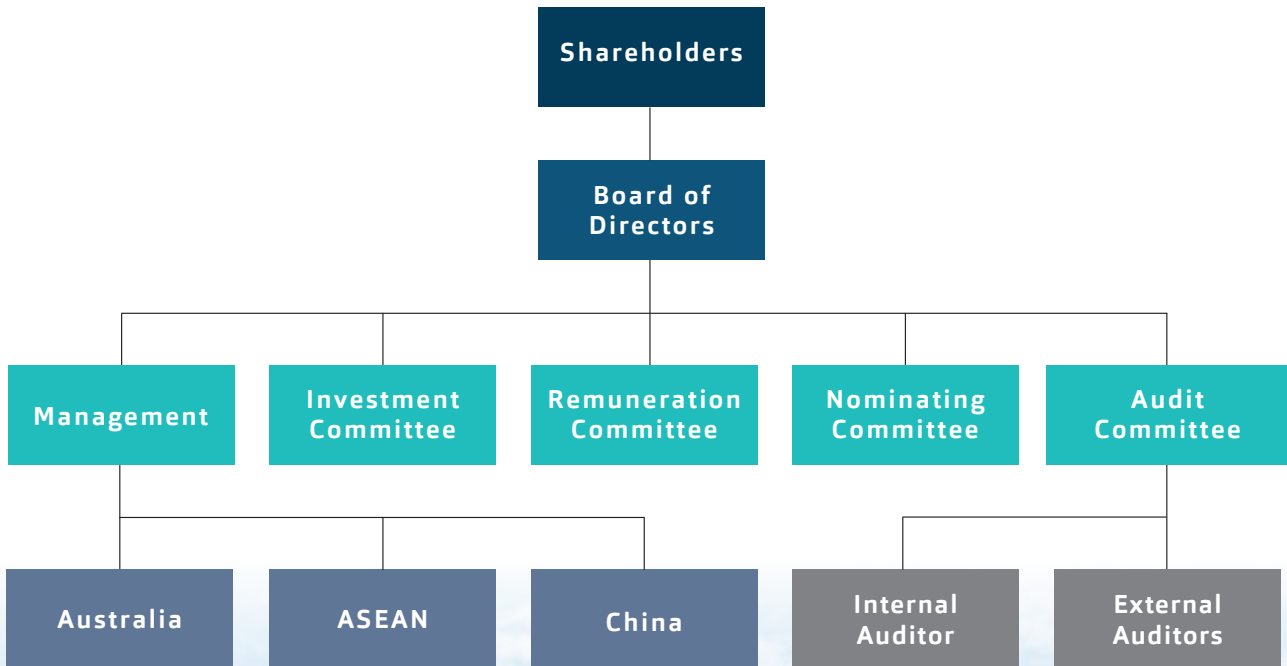
# NEW BEGINNINGS

The closure of 2020 brings to an end what has been an incredibly tough year. 2021 presents the opportunity for a **new dawn**



# CORPORATE GOVERNANCE REPORT

## CORPORATE STRUCTURE





# CORPORATE GOVERNANCE REPORT

## INTRODUCTION

Intraco Limited (the “Company” and together with its subsidiaries, the “Group”) is committed to ensuring and maintaining a high standard of corporate governance. It understands that it not only has to be legally compliant and socially responsible but also to deliver performance and manage shareholders’ and other stakeholder’s expectations.

The focus has been on continuing to engage and provide oversight of Management’s actions and strategic directions with the Board of Directors of the Company (the “Board”). Such Board oversights of the Company are facilitated through regular Board Committees’ meetings and guiding Management in improving internal processes, instilling business values and beliefs with the support of the Board and respective Board Committees. The Board is committed to adopting the best practices in ensuring the spirit of Corporate Governance while carrying out its duties and responsibilities under the framework and rules of Board’s operating processes, policies and guidelines.

In keeping with its commitment to a high standard of corporate governance, the Board and Management endeavour to align the Company’s governance framework with the principles and provisions of the Code of Corporate Governance 2018 (the “Code”).

This report describes the corporate governance framework and practices of the Company with specific reference to each principle as set out in the Code. For the financial year ended 31 December 2020 (“FY2020”). The Board is pleased to report that the Company has complied in all material aspects with the Code. Where there are deviations from any of the guidelines of the Code, an explanation has been provided within this report.

## BOARD MATTERS

### THE BOARD’S CONDUCT OF AFFAIRS

**PRINCIPLE 1:** *The company is headed by an effective Board which is collectively responsible and works with Management for the long-term success of the company.*

#### **Provision 1.1 – Role of the Board**

#### **Provision 1.3 – Board Approval**

The Board assumes responsibility for stewardship of the Group and is primarily responsible for the protection and enhancement of long-term value and returns for the shareholders. It has oversight responsibility over the management of the business and affairs of the Group. The Board also sets the tone for the Group where ethics and values are concerned.

Apart from its statutory responsibilities, the Board also:

1. provides entrepreneurial leadership and guidance on the overall strategic direction, oversees the proper conduct of the business, performance and affairs of the Group and ensures that the necessary financial, human and operational resources are in place for the Group to meet its objectives;
2. sets objective performance criteria to evaluate the Board, individual Directors and Board Committees’ performance and succession planning process;

# CORPORATE GOVERNANCE REPORT

3. reviews the adequacy and effectiveness of the Group's risk management and internal controls framework including financial, operational, compliance and information technology controls and establishing risk appetite and parameters to safeguard shareholders' interests and the Group's assets;
4. reviews and approves key operational and business initiatives, major funding proposals and other corporate actions, significant investment and divestment proposals, including determining the Group's operating and financial performance, the Group's annual budgets and capital expenditure, release of the Group's half-year and full-year financial results and other strategic initiatives proposed by Management;
5. conducts strategic reviews of the Company and annual plans with Management for execution to fulfil key management performance and Company's strategic goals.
6. approves all Board appointments/re-appointments and appointment of Chief Executive Officer ("CEO") and other persons having authority and responsibility for planning, directing and controlling the activities of the Company ("Key Management Personnel" or "KMP"), evaluates their performance and approves their remuneration packages;
7. establishes broad goals and priority for Management and reviews Management's performance by monitoring the achievement of these goals;
8. approves the nominations for the Board by the Nominating Committee;
9. reviews recommendations made by the Audit Committee on the appointment, re-appointment or removal of external auditors;
10. reviews recommendations made by the Remuneration Committee and approves the remuneration packages for the Board and KMP;
11. ensures effective communication with, and transparency and accountability to key stakeholder groups;
12. sets the Company's values and standards (including ethical standards), and ensures that obligations to shareholders and other stakeholders are understood and met;
13. considers sustainability matters, e.g. environmental, health and safety and social factors, as part of its strategic formulation;
14. sets out policy and framework for promoting diversity on the Board;
15. succession planning for the Board and KMP/Management; and
16. reviews recommendations by the AC for any whistle-blowing investigations on practices and infractions of company policies, process and procedures, staffing and personnel matters, and commercial and legal compliance matters.





# CORPORATE GOVERNANCE REPORT

The Company has established internal policies and procedures on the types of transactions/activities and financial authorisation limits that require Board approval. These include approval of annual budgets, financial statements, business strategies, and material transactions, such as acquisitions, divestments, funding and investment proposals, all commitments to term loans and lines of credit from banks and financial institutions. Below the Board level, there is appropriate delegation of authority and approval sub-limits at management level, to facilitate operational efficiency.

The Board has been working closely with Management to monitor the risks and challenges posed by the COVID-19 pandemic. During the year, the Board was promptly informed of the Company's COVID-19 business continuity plan which was implemented across the business units to ensure appropriate systems and procedures within the Group to specifically address the impact of the pandemic on business operational risks. The Board was also regularly updated on relevant legal and regulatory requirements in light of the evolving COVID-19 situation.

## CODE OF BUSINESS CONDUCT AND ETHICS

All Directors aim to objectively discharge their duties and responsibilities at all times as fiduciaries in the best interests of the Group and ensure proper accountability within the Company. They understand the Group's businesses as well as their directorship duties (including their roles as executive, non-executive and independent directors).

During the year, the Board has adopted a Code of Business Conduct and Ethics as a means to guide the Directors on the areas of ethical risk, and help nurture an environment where integrity and accountability are key.

Our Code of Business Conduct and Ethics includes the following key principles:

1. Directors must avoid situations in which their own personal or business interests directly or indirectly conflict, or appear to conflict, with the interests of the Group;
2. Directors must immediately declare conflicts of interest in relation to any matter and recuse themselves from participating in any discussion and/or decision on the matter, and are expected to take necessary mitigating steps (if appropriate) to avoid the conflict;
3. Directors should inform the Secretary in writing as soon as practicable upon any appointments to the board of directors of another public or private company or principal commitments;
4. Directors are to exercise due care and maintain the confidentiality of information entrusted to them by the Company or other parties who have business dealings with the Group;
5. Directors must carry out their responsibilities in compliance with the Company's guidelines and policies, and applicable laws, rules and regulations; and
6. Directors must not trade in the securities of the Company if, at the relevant time, they are in possession of non-public materially price-sensitive or trade-sensitive information.

# CORPORATE GOVERNANCE REPORT

## Provision 1.4 – Delegation of Authority by the Board to Board Committees

To assist in the execution of its responsibilities, the Board had established four (4) Board Committees, namely the Audit Committee (“AC”), Nominating Committee (“NC”), Remuneration Committee (“RC”) and Investment Committee (“IC”), and delegated specific areas of responsibilities to these Board Committees. Each of these Board Committees functions within clearly written terms of reference (“TOR”), which have been approved by the Board.

The composition of the Board Committees for FY2020 is as follows:

Directors	AC	NC	RC	IC
Mr Colin Low	Member	–	Member	Chairman
Dr Tan Boon Wan	Chairman	Member	–	–
Mr Shabbir H Hassanbhai	Member	Chairman	Chairman	–
Mr Charlie Ng How Kiat	–	Member	Member	Member
Dr Steve Lai Mun Fook	–	–	–	Member

The Board Committees have the authority to deliberate any issue that arises in their specific areas of responsibilities within their respective TOR and report to the Board with their decisions and/or recommendations. The ultimate responsibility and authority for the decisions and actions on all matters rest with the Board.

## Provision 1.5, 1.6 & 1.7 – Board Processes

The Board and Board Committees meet regularly and whenever necessary to discharge their duties. When required, the Board also sets aside time at the scheduled meetings to meet without the presence of Management. The annual schedules of Board and Board Committee meeting dates are scheduled in advance each year in consultation with the Directors to assist them in planning their attendance.

Ad-hoc meetings are convened when required to address any significant issues that may arise in-between scheduled meetings. Where physical meetings are not possible, timely communication is achieved through electronic means and circulation of written resolutions for approval. The Company’s Constitution (“Constitution”) provides that the Directors may conduct meetings by means of telephone or video conference or other methods of simultaneous communication.

All draft agendas for meetings are prepared by the Company Secretary and reviewed by the Chairman of the Board or the Chairman of the respective Board Committees. Papers and/or other information are forwarded to the Directors at least a week in advance of each meeting, enabling sufficient time for their review and consideration. Members of Management are also invited to attend the meetings to present information and/or render clarification when required.

The Board’s responsiveness has allowed Management to manage business and corporate matters effectively. Individual Directors make themselves available and accessible to Management for discussion and consultation outside the formal Board and Board Committees’ meetings.

# CORPORATE GOVERNANCE REPORT

The Company places great emphasis and importance on sustainability and security of information, i.e. moving towards a digitalisation era and using a secured online portal (“portal”) to disseminate the Board and Board Committees’ papers, view the minutes of Board and Board Committees’ meetings for discussion and streamline the process of Board and Board Committees’ performance assessments (streamlining process will be found under the relevant section in this Annual Report).

Soft copies of Board and Board Committees’ papers are uploaded onto the Board digital portal which can be accessed anytime on tablet devices provided to Directors. This initiative not only reduces paper waste but also heightens information security as the papers are downloaded through an encrypted channel. A separate resource folder in the portal contains the terms of reference of all Board Committees and all operating policies of the Group for the Directors’ reference. These materials are made available on the portal for the Directors’ access at all times for reference and follow-up. This approach facilitates discussion and ease of reference.

Senior executives also make presentations on performance of the Group’s various businesses and business strategies at these meetings. These allow the Board to have a good understanding of the Group’s operations and actively engage in robust discussions with the Group’s senior executives.

Directors may request for further explanation, briefings or discussions on any aspect of the Group’s operations or business from Management. As and when required, Board members meet to exchange views outside the formal environment of Board meetings.

During the year, ad-hoc meetings of Board and Board Committees were held to deliberate and assess corporate actions/proposals, mainly:

- (a) negotiations with Dynamic Colours Limited on divestment of shares and disposal of shares in Dynamic Colours Limited;
- (b) incorporation of a new subsidiary for the provision of passive fire protection solutions, products and services;
- (c) investment into Chongqing Liangjiang Sino-Singapore Fintech RMB Equity Investment Fund; and
- (d) consideration of other potential investment opportunities.



# CORPORATE GOVERNANCE REPORT

The above items (a) to (c) had been duly announced via the SGXNet during the year.

	Board		AC		NC		RC		IC		AGM	EGM
	Scheduled	Ad-Hoc*	Scheduled	Ad-Hoc*	Scheduled	Ad-Hoc*	Scheduled	Ad-Hoc*	Scheduled	Ad-Hoc*	Scheduled	Scheduled
<b>No. of Meetings held in FY2020##</b>	5	3	5	5	2	1	2	1	5	2	1	1
<b>Name of Directors</b>	<b>No. of Meetings attended in FY2020</b>											
Mr Colin Low	5	3	5	5	2#	1#	2	1	5	2	1	1
Dr Tan Boon Wan	5	3	5	5	2	1	2#	N.A	N.A	N.A	1	1
Mr Shabbir H Hassanbhai	4	3	4	5	2	1	2	1	N.A	N.A	1	1
Mr Charlie Ng How Kiat	5	3	N.A	1#	2	1	2	1	5	2	1	1
Dr Steve Lai Mun Fook	5	3	N.A	1#	N.A	N.A	1#	N.A	5	2	1	1
Mr Tony Chew Leong Chee (Alternate Director to Charlie Ng How Kiat)	3	0	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A
Mr Roland Ng San Tiong (Alternate Director to Dr Steve Lai Mun Fook)	0	0	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A

\* Ad-hoc meetings were held to discuss other important and strategic matters.

# Attendance by Invitation

## the above did not take into account the separate private Board and Board Committees sessions without presence of Management.



# CORPORATE GOVERNANCE REPORT

## BUSINESS PROCESSES UNDERTAKEN BY THE BOARD



### Board and Management Operating System – 2021 Business Process & Operating Mechanisms aligned

#### 1st Quarter 2021



- Board Meeting 1**  
Setting of Corporate Targets & Initiatives
- Evaluation of Board Performance
- Board Meeting 2**  
Review of FY2020 Results

#### 2nd Quarter 2021



- Annual General meeting**
- Board Meeting 3**  
HR Talent Assessment Review

#### 3rd Quarter 2021



- Board Meeting 4**  
Half-Year Ops Report, Strategy Forum & Planning Session

#### 4th Quarter 2021

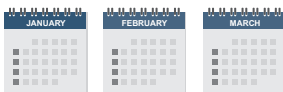


- Board Meeting 5**  
Review of 2021 Performance & Gap  
Review of 2022 Budget



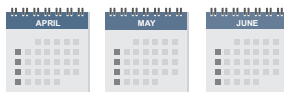
### Board and Management Operating System – 2020 Business Process & Operating Mechanisms aligned

#### 1st Quarter 2020



- Board Meeting 1**  
Setting of Corporate Targets & Initiatives
- Board Meeting 2**  
Review of FY 2019 Results  
Evaluation of Board Performance

#### 2nd Quarter 2020



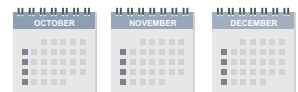
- Annual General meeting**
- Board Meeting 3**  
HR Talent Assessment Review

#### 3rd Quarter 2020



- Board Meeting 4**  
Half-Year Ops Report, Strategy Forum & Planning Session

#### 4th Quarter 2020



- Board Meeting 5**  
Review of 2020 Performance & Gap  
Review of 2021 Budget

The above sets out the timeline of Board processes during a calendar year. In order to show the complete cycle for FY2020 Report Review, the processes for the new calendar year, 2021 are also shown.

The Board will meet in January of each year to review and approve the annual budget and set financial targets for the new financial year. Key performance indicators (“KPI”) for KMPs including the CEO are also deliberated and agreed at the beginning of the year.

In February, the Board will review the Group’s full year performance and Annual Report matters including the Company’s Corporate Governance Report. The adequacy and effectiveness of internal controls of the Group will be ascertained simultaneously when reviewing risks under “Risk Management and Internal Controls” under the corporate governance report below.



# CORPORATE GOVERNANCE REPORT

After the Company's Annual General Meeting ("AGM") in April, the Board will undertake a human resource review where discussion of KMP's succession planning will take place. This will allow the NC to set its priorities and look into the gaps concerning leadership within the Group, if any, both at KMP (including the CEO) and Board levels.

Apart from the review of the Group's half year performance, strategic and other meetings, a separate session for the Board and Management will also be organised for the Board for a more focused discussion on its strategic planning, covering both short and long-term plans. It is also an opportune time to review the progress made by the Group in comparison with its budget decided at the beginning of the year and elaborate the plans and strategies for the future. Heads of business units will be invited to participate in the session. The Board with Management will discuss the mitigation or action plans to achieve the agreed targets. In FY2020, two half-day sessions were organised on 4 and 5 Aug 2020 for the above purposes.

In November, another performance gap review will be carried out where the Board and Management will fine tune the Group's strategy going forward, according to the performance gap reviews. The budgets and operating plans for the next fiscal year are also tabled and reviewed at this board meeting.

Annually, the Board Chairman conducts a session with the senior leadership teams and Country Heads of the Company where the Company's culture, values and performance beliefs are reinforced with Key Management and Heads of Business Units at the Group level. For FY2020, the Board Chairman led a session with the senior leadership teams and Country Heads on the Group's conduct, emphasising on the Group's culture of upholding the highest standards of integrity, compliance and probity.

## **Access to Information**

To assist the Board in fulfilling its responsibilities, Management provides the Board with reports containing complete, adequate and timely information prior to Board meetings. The Board also receives monthly reports on the financial performance of the Group, strategy implementation updates, key operational matters and updates on potential investment opportunities. Board and Board Committees papers are disseminated electronically and can be accessed via tablet devices provided to the Directors.

Information provided includes background or explanatory materials related to matters to be reviewed and matters under review by the Board, copies of disclosure documents, budgets, forecasts and internal financial statements. Any material variance between the projections and actual results in respect of budgets, is also disclosed and explained.

Minutes of all Board Committee meetings are circulated to the Board so that Directors are aware of and kept updated as to the proceedings and matters discussed during such meetings.

## **Access to Management and Company Secretary**

The Board has separate and independent access to Management, the Company Secretary, as well as to the internal and external auditors. The Company Secretary attends all Board and Board Committees meetings and is responsible for ensuring that Board procedures are observed and that applicable rules and regulations are complied with. The Company Secretary also provides periodic updates to the Board on relevant regulatory changes affecting the Company.

The appointment and removal of the Company Secretary is a matter for the Board as a whole.



# CORPORATE GOVERNANCE REPORT

## **Access to independent professional advice at the Company's expense**

The Company has in place a Board endorsed procedure to enable the Directors, whether as a group or individually, to obtain independent professional advice at the Company's expense as and when necessary in furtherance of their duties. Independent advisors include legal, financial, tax, board compensation and M&A functions. The appointment of such professional advisor is subject to approval by the Board.

## **Provision 1.2 – Disclosure on Directors discharge of duties and responsibilities**

All Directors exercise due diligence and independent judgement in dealing with the business affairs of the Group and are obliged to act in good faith and to take objective decisions in the interest of the Group. This is one of the performance criteria for self-assessment in the NC's annual evaluation on the effectiveness of the Directors.

## **Role of Non-Executive Directors**

The Non-Executive Directors exercise objective judgement on the Group's affairs independently from Management. The Non-Executive Directors also contribute to the Board process by (monitoring and) reviewing Management's performance against goals and objectives. Their views and opinions provide alternate perspectives to the Group's business. When challenging Management's proposals or decisions, they bring independent judgement to bear on business activities and transactions involving conflicts of interest and other complexities. The challenge is conducted in a constructive and professional atmosphere to evaluate the business options and other risks associated with it adding fresh dimensions to Management's strategy for the best outcome.

## **Meetings without Management**

The Non-Executive Directors also meet regularly during scheduled and ad-hoc meetings where required without presence of Management to facilitate more open discussions. In furtherance to such meetings, casual discussions were also carried out as and when the need arises to enable the Non-Executive Directors to discuss underlying issues of the Group. All Non-Executive Directors are resident in Singapore.

In addition, all directors are required to declare if they have a conflict of interest in any corporate transactions, and to voluntarily recuse themselves from all decisions pertaining to those transactions.

## **Directors to receive appropriate and relevant training**

All newly-appointed Directors attend an orientation programme to familiarise themselves with the Group's business, operations and governance practices and they are also given materials containing such information. A formal letter of appointment is also provided to any newly appointed Director, setting out his duties and responsibilities.

The Group's policies and procedures are also given to the Directors to enable them to gain a clear understanding on the levels of authority in relation to transactions. In addition, Directors are provided with the contact numbers and email addresses of fellow Directors, key executives, the Company Secretary and Auditors to facilitate efficient and direct access.

To keep pace with a fast-changing regulatory environment, the Board is kept informed of any relevant changes to legislation and regulatory requirements. Directors and Management also attend courses to keep abreast of changes in the law and governance matters that may affect the Group.



# CORPORATE GOVERNANCE REPORT

The Board values ongoing professional development and recognises that it is important that all Directors receive regular training so as to be able to serve effectively on, and contribute to the Board. The Company has a budget for Directors to receive further relevant training of their choice in connection with their duties as Directors.

As part of the Board continuing professional development, the Directors had received more than 147 training hours in aggregate through attending various training seminars, courses, conferences and workshops during the year. The Company maintains a register of training to keep track of the training and development hours spent by Directors. The Company is a corporate member of the Singapore Institute of Directors ("SID").

During the year, the Directors attended professional development programmes organised by SID in collaboration with ACRA and SGX as follows:

- ACRA-SGX-SID Audit Committee Seminar 2020
- SID Annual Corporate Governance Roundup 2020
- COVID-19: Embedding Resilience Webinar – Board Leadership
- COVID-19: Embedding Resilience Webinar – Navigating Liquidity
- The Approaching Storm – Know Your Corporate Sea-Worthiness
- Into the Storm – Minimise and Repair the Damage
- Global Virtual Roundtable 1: The Future of Company Boards
- Reframing the Future – Now, Next and Beyond (Achieving Supply Chain Resilience for Boards)
- Reframing the Future – Now, Next and Beyond (How to Build a Bridge from Now to Next and Beyond)
- Impact of International Tax Rules Changes
- Reviewing Financial Statements and Selecting Auditors
- SID Virtual Conference 2020
- Emerging Stronger: The Roles of the Board Director Conference
- CTP 6 – Imagining the Unimaginable (Scenario Planning)

In addition, articles, press releases, reports issued by SGX and ACRA which are relevant to the Group's business and compliance obligation are circulated to the Board. The external auditors, KPMG LLP, routinely update the AC on new and revised financial reporting standards applicable to the Company.



# CORPORATE GOVERNANCE REPORT

The Directors are engaging and committed to their roles. Budget is available each year to allow Directors to make claim on the relevant training/courses that they had attended.

No new Director was appointed during the year under review.

## BOARD COMPOSITION AND GUIDANCE

**PRINCIPLE 2:** *The Board has an appropriate level of independence and diversity of thought and background in its composition to enable it to make decisions in the best interests of the company.*

### Provision 2.1, 2.2 & 2.3 – Board Composition and Independence of Directors

The Board comprises five (5) Non-Executive Directors, three (3) of whom (including the Chairman) are independent and two (2) Alternate Directors. More than half of the Board is made up of Independent Directors which is in compliance with the Code. The composition of the Board is as follows:

<b>Mr Colin Low</b>	Chairman and Independent Director
<b>Dr Tan Boon Wan</b>	Independent Director
<b>Mr Shabbir H Hassanbhai</b>	Independent Director
<b>Mr Charlie Ng How Kiat</b>	Non-Executive Director
<b>Dr Steve Lai Mun Fook</b>	Non-Executive Director
<b>Mr Tony Chew Leong Chee</b>	Alternate Director to Mr Charlie Ng How Kiat
<b>Mr Roland Ng San Tiong</b>	Alternate Director to Dr Steve Lai Mun Fook

The Company is represented by its Directors, CEO and CFO on the Boards of its subsidiary, joint-venture and associated companies.

The Non-Executive Director, Dr Steve Lai as Chairman and Mr Charlie Ng together with the CEO represent the Company on the Board of K.A. Group Holdings Pte. Ltd. to provide guidance and drive growth in the region and internationally. The Company owns 90% shareholding of K. A. Group Holdings Pte. Ltd.

Mr Shabbir H Hassanbhai, the Independent and Non-Executive Director represented the Company as a Nominee Director in Dynamic Colours Limited (“DCL”), of which the Company held a 41.27% shareholding providing oversight and governance on its investment until DCL delisted in August 2020.

The CEO and CFO represented the Company on the Board of its joint-venture Company, Tat Hong Intraco Pte. Ltd. for the pro-active management of its investment.

### Nominee Director Policy

The representatives on the Group’s subsidiary, joint-venture and associated companies are also guided by its in-house nominee director policy where the responsibilities and the duties of the nominee directors are stated clearly therein, notwithstanding that they each owe a fiduciary duty to act in the best interests of the company whose Board they served on, have to:

- serve as a conduit for relaying the views of the Company;
- provide oversights which are consistent with the strategies and goals of the Company;

# CORPORATE GOVERNANCE REPORT

- communicate regularly to the Company on the operations, subject to regulatory restrictions; and
- apart from familiarising themselves with the business operations and applicable regulations and constitution of the Company and the company on whose board they sit on, they are expected to be familiar with, where applicable, the Company’s policies and procedures (including, inter alia, its enterprise risk management framework).

## Independence of Director

The NC reviews annually the independence of each Director taking into account the existence of relationships or circumstances, including those provided in the Code. Each Independent Director is required to complete a Confirmation of Independence form based on Principle 2 of the Code for the NC’s review and recommendation to the Board.

Taking into consideration the foregoing, the NC has determined Mr Colin Low, Dr Tan Boon Wan and Mr Shabbir H Hassanbhai, (who are the majority of the Board) to be independent. Each of these Directors has also confirmed their independence. Dr Steve Lai Mun Fook and Mr Charlie Ng How Kiat are not independent by virtue of them representing the interests of their 5% shareholders (as defined under the Code) of the Company.

The Board concurred with the views of the NC. Each of the Directors abstained from the deliberation of his own independence.

The Code stipulates that the independence of any Director who has served on the Board beyond nine years from the date of his first appointment should be subject to particularly rigorous review. The NC noted that none of the Independent Directors, save for, Dr Tan, has served on the Board beyond nine years from the date of his first appointment.

The dates of initial appointment and last re-election of each Director are set out below:

Name of Director	Position	Date of Initial Appointment	Date of last Re-appointment/Re-election
Mr Colin Low	Chairman and Independent Director	1 March 2014	18 April 2019
Dr Tan Boon Wan	Independent Director	5 October 2004	18 April 2019
Mr Shabbir H Hassanbhai	Independent Director	16 August 2013	12 April 2018
Mr Charlie Ng How Kiat	Non-Executive Director	22 November 2012	24 June 2020
Dr Steve Lai Mun Fook	Non-Executive Director	28 April 2015	24 June 2020

The NC is of the view that in assessing the independence of any Independent Director, one should consider the substance of their professionalism, integrity and objectivity and not merely based on the number of years which they have served on the Board. The rationale for the continuation to serve as an Independent Director is that he/she over time has developed significant insights of the Group’s business and operations and can significantly continue to provide noteworthy and valuable contributions to the Board.

The NC noted Dr Tan’s long and commendable role on the Board as an Independent Director and as Chairman of the AC and Member of the NC in discharging his duties professionally, ethically and with integrity.



# CORPORATE GOVERNANCE REPORT

The NC also established that Dr Tan is independent of Management and free from any business or other relationship, which could interfere with the exercise of independent judgement or the ability to act in the best interest of the Company and the following factors were evaluated for this purpose:

- a. he is not an executive director of the Company or any related corporation of the Company;
- b. he is not a 5% shareholder of the Company;
- c. he is not a family member of any executive director, officer or 5% shareholder of the Company;
- d. he is not acting as a nominee or representative of any executive director or 5% shareholder of the Company;
- e. he provides and enhances the necessary independence and objectivity of the Board;
- f. he helps to ensure effective checks and balances on the Board;
- g. he helps to mitigate any possible conflict of interests between the policy-making process and the day-to-day management of the Company;
- h. he constructively challenges and contributes to the development of business strategy of the Company; and
- i. he helps to ensure that adequate systems and controls are in place to safeguard the interests of the Company.

The NC having considered the above and rigorously reviewed whether (i) there are relationships or circumstances which are likely to affect, or could appear to affect the judgement and the independence of Dr Tan, and (ii) has noted Dr Tan's active participation in debating, questioning and evaluating proposals by Management and/or actions to be taken, has determined that Dr Tan has continually demonstrated strong independence in character and judgement over the years and there are no relationships or circumstances which affect or are likely to affect his judgement and ability in discharging his duties and responsibilities as an Independent Director. His presence as an Independent Board member will ensure effective oversight on (i) compliance and, (ii) good corporate governance.

Accordingly, the NC recommends to the Board that he continues to be considered independent, notwithstanding he has served on the Board for more than nine years from the date of his first appointment. Dr Tan, being a NC member, abstained from any discussion and voting on the matter.

The Board is in concurrence with the NC's assessment that Dr Tan has maintained a high standard of conduct, care and duty and has observed the ethical standards and independence.

The NC and Board are aware that with effect from 1 January 2022, Rule 210(5)(d)(iii) of Listing Rules requires re-election of an independent director who has been a director on the Board for an aggregate period of nine years to be approved in separate resolutions by (i) all shareholders and (ii) all shareholders excluding shareholders who are also the associates of the Directors or the CEO (and their associates). The Company will be tabling the independence of Dr Tan pursuant to the Listing Rule 210(5)(d)(iii) at the forthcoming Company's Annual General Meeting ("AGM").

The Company has a focused board renewal strategy to progressively bring in diversity of skillsets, views and backgrounds in alignment with the growth of the Group. One-third of the Company's directors retires and seeks re-election at every AGM. For the current year, Mr Colin Low and Mr Shabbir H Hassanbhai, who are due for retirement at the forthcoming AGM, have decided not to seek re-election to enable new directors to bring on new perspectives and enable new milestones for growth. Dr Tan will be subject to retirement under the one-third provision of the Company's Constitution next year. The Board and NC are cognisant of bringing on diversity of skillsets and background, and will go through the due process of reviewing Dr Tan's independence and re-appointment next year and at the same time, due consideration will be given to Board diversity when new Directors are appointed.

#### **Provision 2.4 – Board to determine its appropriate size and Board Diversity**

The NC reviews the size and composition of the Board to ensure that the size of the Board is conducive for effective discussions and decision-making and that the Board has the appropriate mix of expertise and experience as well as an appropriate balance of Independent Directors. The NC, with the concurrence of the Board, considers its current board size appropriate for effective decision-making, taking into account the scope and nature of the Group's operations.

# CORPORATE GOVERNANCE REPORT

## Board Diversity

The Board has put in place a Board Diversity Policy which recognises that a diverse Board will enhance decision making process by utilising a variety in skills, industry and business experience, gender, age and other distinguishing qualities of the members of the Board. In accordance with the Board Diversity Policy, the NC shall strive for the inclusion of diverse groups and viewpoints. The final decision on selection of directors will be based on merit against the objective criteria set and after giving due regard for the benefits of diversity on the Board. The NC has reservations on setting a quota as a target as it may detract from the more fundamental principle that the candidate must be of right fit and meet the relevant needs and vision of the Company.

Diversity will be considered in determining the optimum composition of the Board as a whole. The Board believes that board diversity is more than just about gender diversity and embraces other factors such as a need for individuals from all backgrounds, skill-sets, life experiences, abilities and beliefs for better Board performance.

The Board is made up of a team of high calibre leaders whose diverse expertise and experience in accounting & finance, strategic planning, human resource management, business and management, legal and regulatory, industry knowledge combined provides core competencies necessary to lead and govern the Group effectively. The Directors' objective judgement, collective experience and knowledge are invaluable to the Group and allow for the useful exchange of ideas and views.

The Board, supported by the NC, on an annual basis, also reviews the Board's diversity, covering aspects ranging from skills, experience, background, gender, age, ethnicity and culture, tenure of service, independence and other competencies and is of the view that the Board provides an appropriate balance and diversity of skills, experience, background, age and knowledge. As such, the Board is of the view that there is diversity in its composition.

During the year, there was no new director appointed and the current Board size is appropriate for effective decision making, taking into account the scope of the Group's businesses and operation. If there is a need for Board renewal or adding in new member, the Board will abide by the Board Diversity Policy in its search of the new director candidate.

## CHAIRMAN AND THE CHIEF EXECUTIVE OFFICER

**PRINCIPLE 3:** *There is a clear division of responsibilities between the leadership of the Board and Management, and no one individual has unfettered powers of decision-making.*

### **Provision 3.1 – Chairman and Chief Executive Officer (“CEO”) should be separate persons**

The positions of the Chairman and CEO are separate to ensure an appropriate balance of power, increased accountability and greater capacity of the Board for independent decision-making.

Mr Colin Low, an Independent Director, was appointed as the Chairman of the Board on 28 April 2015 and Mr Nicholas Yoong was appointed as the CEO on 1 July 2017. The Chairman and the CEO are not related. The Board has put in place the terms of reference of Chairman and CEO which set out clearly their respective duties. The Chairman and the CEO jointly oversee the observance of high standards in corporate governance and compliance with the Code.



# CORPORATE GOVERNANCE REPORT

## Provision 3.2 – Roles of Chairman and CEO

The Chairman presides over the business of the Board and monitors the translation of the Board's decisions and directions into executive action. In addition, the Chairman provides close oversight, guidance, advice and leadership to the CEO and senior management. The Chairman also plays a crucial role in fostering constructive dialogue between shareholders, the Board and Management at the Company's AGM. The Chairman leads the Company's drive to achieve and maintain a high standard of corporate governance with the full support of the Board, Management and Company Secretary.

The Chairman acts independently in the best interest of the Company and its shareholders. The Chairman helps ensure that there is mentorship, unity of purpose within the Board and that the Board engages in productive discussions on all critical strategic, business, financial and planning matters.

The Chairman leads the Board and ensures the effectiveness on all aspects of its role. His responsibilities include, inter alia:

1. constructively determining and approving, with the full Board, the Company's strategic direction;
2. ensuring that the Board is properly organised, functioning effectively and meeting its obligations and responsibilities;
3. setting the agenda and ensuring adequate time is available for discussion of all agenda items, in particular, strategic matters;
4. ensuring that Directors receive complete, adequate and timely information;
5. fostering effective communication and constructive relations amongst the Directors, within Board Committees, between shareholders, between the Directors and Management;
6. encouraging the constructive exchange of views within the Board and between Board members and Management;
7. facilitating the effective contribution of Non-Executive Directors and Independent Directors;
8. promoting a culture of openness and debate at the Board level and promoting high standards of corporate governance; and
9. establishing a relationship of trust with the CEO.

The CEO leads the Management and ensures the development and execution of the Company's long-term strategy and plans:

1. day-to-day running of the Group's business in accordance with the business plans and within approved budgets;
2. meeting or communicating with the Chairman on a regular basis to review key developments, issues, opportunities and concerns;

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3. developing and proposing the Group's strategies and policies for the Board's consideration;
4. implementing the strategies and policies approved;
5. maintaining regular dialogue with the Chairman and Chairmen of the Board Committees on important and strategic matters facing the Group;
6. providing timely reports, information, proposals and decisions for the Board to fulfil its duties;
7. ensuring the Board is alerted to forthcoming complex, contentious or sensitive matters affecting the Group of which they might otherwise not be aware; and
8. overseeing the affairs of the Group in accordance with the policies, practices, procedures and values adopted by the Board. Promote and instill in the entire Leadership Team the highest standards of integrity, probity and corporate governance within the Group.

### Provision 3.3 – Lead Independent Director

Given that the independence of the Chairman and the strong independence element on the Board to enable the exercise of independent and objective judgement on the corporate affairs of the Group, the Board is of the view that there are adequate safeguards and checks in place to ensure that the process of decision-making by the Board is based on collective decision of the Directors, without any concentration of power or influence residing in any individual. In view thereof, there is no need for the Company to have a lead independent director.

## BOARD MEMBERSHIP

**PRINCIPLE 4:** *The Board has a formal and transparent process for the appointment and re-appointment of directors, taking into account the need for progressive renewal of the Board.*

### Provision 4.1 & 4.2 – Composition and Role of Nominating Committee (“NC”)

The NC comprises the following members, two of whom (including the Chairman) are Independent Directors:

Mr Shabbir H Hassanbhai (Chairman)  
Dr Tan Boon Wan  
Mr Charlie Ng How Kiat

For the year under review, the NC held three meetings and the NC Chairman reports formally to the Board on its proceedings after each meeting on all matters within its duties and responsibilities.

The NC performs the following functions as provided in its TOR:

1. identifying candidates and reviewing all nominations for the appointment or re-appointment of Directors (including Alternate Directors), the CEO of the Group, and determining the selection criteria;
2. reviewing the independence of each Independent Director annually;



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3. deciding whether a Director is able to and has been adequately carrying out his duties as Director of the Company, particularly where the Director has multiple board representations;
4. reviewing the Board structure, size and composition and making recommendations to the Board with regard to any adjustments that are deemed necessary;
5. reviewing Board succession plans for Directors, in particular, the Chairman, the CEO and KMPs;
6. determining how the Board and Board Committees' performance may be evaluated and proposing objective performance criteria for the Board's approval;
7. reviewing the training and professional development programmes for the Board;
8. reviewing the Board structure, size and composition and balance and making recommendations to the Board; and
9. the re-election of Director(s) by shareholders under the "retirement by rotation" provisions in the Company's Constitution having due regards to the composition and progressive renewal of the Board, and the competency, performance and contribution of the Director including his attendance, preparedness and participation at Board and its Board Committees meetings. A Director's time and effort accorded to the Company's business and affairs will also be considered. Where appropriate, the NC will also consider the Director's independence.

Summary of activities carried out by the NC during the year includes:

- i) Reviewed the succession planning of the Board and KMPs during the year. For the latter, the NC ensures that there is contingency leadership put in place
- ii) Reviewed its terms of reference to be in line to the Code
- iii) Reviewed and recommended nomination for re-appointment of Directors

The Company's Constitution requires all Directors to submit themselves for re-nomination and re-election at least once every 3 years; and at least one-third of the Directors for the time being to retire from office by rotation. New Directors appointed during the year are subject to retirement and re-election at the following AGM of the Company.

Mr Colin Low and Mr Shabbir H Hassanbhai will retire by rotation pursuant to Regulation 115 of the Company's Constitution at the forthcoming AGM of the Company and though eligible, have notified the Board that they will not be seeking re-election to facilitate Board renewal in line with good governance practice. Accordingly, the retiring Directors will be stepping down as Directors of the Company at the conclusion of the forthcoming AGM.

The Board and the NC are currently in the process of reviewing the Board's composition and filling up the memberships of the Board committees to ensure compliance with the Code and relevant SGX-ST Listing Rules, including but not limited to meeting the minimum requirement of (i) Principle 2 (Guideline 2.2 & 2.3)

# CORPORATE GOVERNANCE REPORT

of the Code which provides that independent directors should make up a majority of the Board where the Chairman is not independent and non-executive directors to make up a majority of the Board; (ii) Principle 4 (Guideline 4.2) and Principle 6 (Guideline 6.2) of the Code which provides that the Nominating Committee and Remuneration Committee should each comprise at least three directors, the majority of whom are independent; (iii) Rule 210(5)(c) of the SGX-ST Listing Rules that independent directors to comprise at least one-third of the Board; and (iv) Rule 704(8) to fill the vacancies in the AC to meet the requirement of a minimum number of not less than three members within two months, and in any case not later than three months.

iv) Provision 4.4 – NC’s Determination of Independent Director’s Independence

The NC is charged with determining the independence of the directors as set out under Provision 2.1 above as well as the relationships or circumstances which would deem a director not to be independent. The NC also reviewed the independence of Dr Tan who has served on the Board beyond nine years and recommended Dr Tan’s independence be tabled for shareholders’ approval pursuant to SGX-ST Listing Rule 210(5)(d)(iii).

v) Provision 4.5 – Board Representations

Where a Director has multiple Board representations, the NC will determine if the Director has been able to devote sufficient time and attention to the Company’s affairs and if he has been adequately carrying out his duties as a Director. The recommendation of the NC for the nomination of a Director for re-election is then made to the Board. The Board will review this recommendation.

The NC is of the view that the number of directorships a Director can hold and his principal commitments should not be prescriptive as the time commitment for each board membership will vary. The NC also takes into account both the results of the assessment of the effectiveness of the individual Directors and their actual conduct during Board and Board Committee meetings and ad-hoc discussions and considers the number of listed company board representations which each Director holds on an annual basis or from time to time when the need arises. In this respect, the NC believes that it would not be necessary to prescribe a maximum number of listed company board representations a Director may hold. The Board affirms and supports this view.

During the year, the NC had reviewed the assessment of the individual Director and the directorships and principal commitments disclosed by each Director and was of the view that the existing directorships and principal commitments of the respective Directors have not impinged on their abilities to discharge their duties. The Board concurred with the NC.





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The table below shows the disclosure of directorships and chairmanships held over the preceding three years in other listed companies as well as other principal commitments of each respective Director (including the Alternate Directors):

Name of Director	Past Directorships in other listed companies and principal commitments over the preceding three years	Present Directorships in other listed companies and principal commitments
Mr Colin Low	Principal Commitments – Cancer Treatment Centres of America (USA) Singapore Investment Development Corporation Pte. Ltd.	Principal Commitments – AET-Tankers Sdn Bhd AET-Tankers Pte Ltd. Kacific Broadband Satellites Group Ltd. Insead University – South East Asia Council
Dr Tan Boon Wan	Listed – Hotung Investment Holdings Ltd.	Nil
Mr Shabbir H Hassanbhai	Listed – Dynamic Colours Limited (de-listed on 18 August 2020)  Principal Commitment – Hakimuddin & Sons Pte Ltd	Listed – Gateway Distriparks Limited, India Snowman Logistics Limited, India  Principal Commitments – Indo Straits Trading Co Pte Ltd Hassanbhai Realty Pte Ltd Zee Chin & Co Pte Ltd
Mr Charlie Ng How Kiat	Nil	Principal Commitments – Asia Resource Corporation Pte Ltd Macondray Holdings Pte Ltd Alliance Asia Holdings Pte Ltd
Dr Steve Lai Mun Fook	Nil	Listed – Yongmao Holdings Limited
Mr Tony Chew Leong Chee	Nil	Principal Commitments – Asia Resource Corporation Pte. Ltd. Resource Pacific Holdings Pte. Ltd.
Mr Roland Ng San Tiong	Listed – Tat Hong Holdings Ltd (de-listed on 20 July 2018)	Listed – Yongmao Holdings Limited  Principal Commitments – Tat Hong Holdings Ltd Chwee Cheng & Sons Pte Ltd Tat Hong Investments Pte Ltd Tat Hong Equipment (China) Pte. Ltd. TH Investments Pte Ltd TH60 Investments Pte Ltd Tat Hong Belt Road Pte. Ltd. THSC Investments Pte Ltd

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- vi) Assessing the effectiveness of the Board, Board Committees and individual directors as described under Provisions 5.1 and 5.2 below.
- vii) Reviewed the Board Diversity Policy as set out in Provision 2.4.
- viii) Reviewed the succession planning of the Board and KMPs within the Group.

## Alternate Directors

The Companies Act defines a “director” to include alternate director and an alternate director is therefore a full director under the law. An alternate director owes the same fiduciary duties as a full director and is subject to the same liabilities to the Company. The Company’s Constitution provides for the terms of appointment of alternate directors.

There are currently two alternate directors appointed to the Non-Executive Directors of the Board, namely Mr Tony Chew (alternate to Mr Charlie Ng) and Mr Roland Ng (alternate to Dr Steve Lai). Both the alternate directors are accomplished entrepreneurs and they play an active role in providing valuable guidance to the Board. The alternate directors are encouraged to attend the Board meetings, notwithstanding the attendance or presence of their respective principal director.

## Provision 4.3 – Procedure for Selection and Appointment of New Directors

The NC recognises succession planning as an important part of the governance process and reviews succession plans annually to ensure that Board membership is refreshed progressively and in an orderly manner. The NC had put in place a formal process for shortlisting, evaluating and nominating candidates for appointment as new Directors. There was no appointment of new Director in FY2020.

The NC, in consultation with Management and the Board, determines the qualifications and expertise required or expected of a new Board member taking into account the current Board size, structure, composition, diversity of skill, competencies and gender, and progressive renewal of the Board. Prospective candidates are sourced through recommendations from Board members, business associates, advisors, professional bodies and other industry players. These candidates are then reviewed by the NC. The criteria for assessing the suitability of any nominee or candidate are determined by the NC.

The NC, in evaluating the suitability of the nominee or candidate, will take into account his/her qualifications, business and related experience and ability to contribute effectively to the Board. The NC will also determine if the nominee or candidate would be able to commit time to his/her appointment having regard to his/her other Board appointments and principal commitments, and his/her independence.

The evaluation process will also involve an interview or meeting with the nominee or candidate. Appropriate background and confidential searches will also be made. Recommendations of the NC are then put to the Board for consideration. Any appointment to Board Committees is reviewed and approved at the same time.

The Company may appoint professional search firms and recruitment consultants to assist in the selection and evaluation process if the appointment involves specific skill sets or industry specialisation.



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## Key Information on Directors

The profiles of the directors are set out on pages 11 to 15 of this Annual Report.

Please refer to Provision 4.5 on page 63 for the information on the directorships or chairmanships held over the preceding three years in other listed companies as well as other principal commitments of each respective Director.

## BOARD PERFORMANCE

**PRINCIPLE 5:** *The Board undertakes a formal annual assessment of its effectiveness as a whole, and that of each of its board committee and individual directors.*

### Provision 5.1 & 5.2 – Assessing the effectiveness of the Board, Board Committees, Individual Director

The Board has established a set of criteria for evaluating the effectiveness of the Board and Board Committees, as well as each individual Director.

The NC has in place an annual Board Performance Evaluation exercise to evaluate the effectiveness of the Board and facilitate discussion to enable Directors to discharge their duties more effectively. The evaluations are carried out by means of a questionnaire being completed by each Director. The results of the completed questionnaires are collated and the findings are analysed and discussed by the NC, with comparatives from the previous year's results and reported to the Board.

Since FY2019, Directors participated in the evaluation through a secured online portal, providing more efficiency and convenience as the portal can be accessible anytime. The portal allows the viewing, editing and submission online thus eliminating the need for physical forms to be returned to the Company Secretary for the collation of results. It also ensures accuracy during results extraction and collation by reducing human error.

The availability of the performance evaluation results promptly allows the swift identification of issues and matters that may require the Board's attention and development of action plans to resolve these issues.

The Board performance evaluation exercise in digital format, provides an opportunity to obtain constructive feedback from each Director on whether the Board's procedures and processes had allowed him to discharge his duties effectively. The results of the respective Board Committees and the Board are comprehensively documented and shared digitally amongst the Board Directors upon review by the NC. Directors are encouraged to propose board changes to enhance effectiveness as a whole whilst at the same time, enhancing corporate governance practices.

### Board Evaluation Criteria

The Board evaluation questionnaire takes into consideration qualitative factors such as Board composition, information flow to the Board, Board process, Board accountability, matters concerning CEO and top management and standards of conduct of Board members. The NC would review the need to set quantitative or qualitative targets for future performance criteria as appropriate.

The performance criteria will not be changed from year to year unless circumstances deem it necessary for any of the criteria to be changed, for example to align with changes to the 2018 Code and the onus should be on the entire Board to justify the decision.

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## Board Committees and Individual Director Evaluation

The NC also has an annual performance evaluation exercise for each of the Board Committees. The performance evaluations of the AC, NC, RC and IC are similarly carried out with questionnaires. The results are collated and the findings are analysed and discussed by the NC, with comparatives from the previous year's results, and reported to the Board. The Board Committees performance evaluation questionnaires take into consideration the extent of how effectively each respective committee has carried out its duties and responsibilities.

The scope of evaluation covers the size, composition, trainings and resources, processes of the Board Committees and their access to information and reference to guidelines as set out in the SID's Board Committees Guide.

Individual Director assessment is also conducted whereby each Director is evaluated on his contributions to the proper guidance, diligent oversight and able leadership, and the support that he lends to Management in steering the Group.

The results of the Board, Board Committees and Individual Director evaluation are compiled by the Company Secretary and given to the NC. In discussing the results of the performance evaluations for FY2020, the Board and Board Committee members were able to identify areas for improving their effectiveness.

The NC was generally satisfied with the FY2020 Board and Board Committees' performance evaluation results. No significant problems were identified. Board members had been engaged in more discussions and the NC together with the Board Chairman concurred that the Board had made good progress during the year. The NC had recommended that the respective Board Committee work with Management on the findings where they relate to their areas of responsibility. The NC will continue to review the evaluation process from time to time. The Board concurred with the NC's recommendation.

The assessment of CEO's performance is undertaken by the NC and the results are reviewed comprehensively by the Board. Feedback is also provided to the CEO by the NC Chairman and the NC which will also report the same to the Board.

The NC also keeps track of the development of other KMPs. In doing so, the NC is kept updated of the 360 degree feedback exercise which the Company's human resource conducts annually. The exercise helps to identify the KMP areas of talent development and areas that could be strengthened.

## REMUNERATION MATTERS

**PRINCIPLE 6:** *There should be a formal and transparent procedure for developing policy on executive remuneration and for fixing the remuneration packages of individual directors. No director should be involved in deciding his own remuneration.*

### Provision 6.1 & 6.2 – Composition and Role of the Remuneration Committee ("RC")

The RC comprises the following members, two of whom (including the Chairman) are Independent Directors:

Mr Shabbir H Hassanbhai (Chairman)

Mr Colin Low

Mr Charlie Ng How Kiat



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For the year under review, the RC held three meetings and the RC Chairman reported formally to the Board on its proceedings after each meeting on all matters within its duties and responsibilities. Where required, the RC also sets aside time to meet without the presence of Management at RC meeting to discuss matters such as the remuneration of KMP.

The TOR of the RC include:

1. recommending Non-Executive Directors' fees, Executive Directors' (if any) and the CEO's remuneration to the Board in accordance with the approved remuneration policies and processes of the Company;
2. reviewing service contracts for the Executive Directors, CEO and KMP to keep in line with the guidelines on contractual provisions set out in the Code;
3. looking into service contract provisions that allow the Group to reclaim incentive components of remuneration from the CEO, Executive Directors and KMP in exceptional circumstances of misstatement of financial results, or of misconduct resulting in financial loss to the Group;
4. reviewing the remunerations of the top 5 KMP (who are not Directors) in accordance with the approved remuneration policies and processes of the Company;
5. reviewing the eligibility of the CEO, Executive Directors and KMP for benefits under any long-term incentive schemes;
6. administering the INTRACO Employee Share Option Scheme (the "2013 Scheme") and any other share option scheme or share plan established from time to time for the Directors and KMP. More information on the 2013 Scheme is set out in the Directors' Statement on pages 88 to 91;
7. reviewing the remuneration packages of employees who are related to any Director, substantial shareholder or the CEO (or executive of equivalent rank); and
8. ensuring that an appropriate proportion of the remuneration of Executive Directors and KMP are structured so as to link rewards to corporate and individual performance.

In FY2020, the RC reviewed its terms of reference and no changes were proposed as it is in line with the Code.

## **Provision 6.3 – Remuneration Framework**

There is a formal and transparent process for developing executive remuneration and for determining the remuneration packages of individual Directors. No Director is involved in determining his own remuneration.

The RC reviews all matters concerning the remuneration of the Non-Executive Directors to ensure that remuneration commensurate with their contributions, responsibilities and market benchmarks.

# CORPORATE GOVERNANCE REPORT

None of the Non-Executive Directors has service contracts or consultancy arrangements with the Company. They are paid Directors' fees based on a structured fee framework reflecting the responsibilities and time commitment of each Director. The fee framework comprises a base fee, attendance fees, and additional fees for holding appointment as Chairman of the Board or Chairman/member of Board Committees. When required, Directors travel to assist Management by visiting target companies to better understand their operations. This would enable the Board to make a well-informed decision in evaluating the targets. The annual quantum of Directors' fees to be paid is also reviewed by the RC and the Board before submission to shareholders for approval at the Company's AGM.

The RC also reviews the remuneration packages of the CEO and KMP and submits its recommendations to the Board for endorsement. A fundamental element in the remuneration principles is the concept of pay for performance and the RC will look at the total remuneration provided which comprises annual fixed salary and variable salary component. The variable salary component is in the form of variable bonus that is linked to the performance of the Group and the individual's performance.

The Company's external lawyers were last engaged in 2017 to assist the RC to review the Company's obligations arising in the event of termination of the KMP's contracts of service and the RC is satisfied that the termination clauses remain fair and reasonable and not overly generous.

The RC sets the remuneration guidelines for the Group for each annual period including annual increments, total incentives for distribution to staff of all grades and structuring long-incentive plans, if applicable.

## **Provision 6.4 – RC access to expert professional advice**

The RC has access to expert professional advice on remuneration matters as and when it deems necessary in framing the remuneration of Directors. The expenses incurred from such advice shall be borne by the Company.

## LEVEL AND MIX OF REMUNERATION

**PRINCIPLE 7:** *The level and structure of remuneration of the Board and key management personnel are appropriate and proportionate to the sustained performance and value creation of the company, taking into account the strategic objectives of the company.*

## **Provision 7.1 & 7.3 – Remuneration of Executive Directors and KMP**

In setting remuneration packages, the RC takes into consideration the prevailing market conditions, the pay and employment conditions within the industry and in comparable companies.

As part of its review, the RC ensures that the performance-related elements of remuneration form an appropriate part of the total remuneration package of the KMP and that each package is designed to align their interests with those of shareholders and link rewards to corporate and individual performance. The RC will review the key performance indicators ("KPIs") of the KMP and such KPIs will be tied to the profitability of the specific business which the individuals are managing.

The CEO, Mr Nicholas Yoong is remunerated as part of Management. He is under a service contract for an initial fixed term of 3 years commencing 1 July 2017 and was last renewed for another 1 year(s) to 1 July 2021. The renewal of his service contract is subject to the approval of the Board with the prior review and endorsement by the NC and RC.



# CORPORATE GOVERNANCE REPORT

## Performance Based Compensation

The Group adopts a remuneration policy that is performance based for KMP, comprising a fixed component and a variable component. The fixed component is in the form of a base salary and benefits. The variable component is in the form of a variable bonus that is linked to the Company's and individual performance. The RC also endorses the bonus distribution for KMP based on individual performance and presents its recommendation to the Board for approval.

In determining the fixed and variable component of the remuneration package, Management makes its recommendation to the RC, having regard to the individual KMP's key performance indicators ("KPIs"), such as (a) profit target; (b) strategic requirements and goals of the Company; (c) investment in future growth; (d) the individual's contributions to these objectives. The Group rewards KMP with outstanding performance, who have fulfilled their obligations and met their KPIs as well as contributed to the growth and development of the Group.

## Long-term Incentive Scheme

The employees of the Group, including Non-Executive Directors, are eligible to participate in the 2013 Scheme. The 2013 Scheme serves as a long-term incentive scheme to better align the interest of KMP with the Company's shareholders. No options were granted under the 2013 Scheme in FY2020.

The RC will look into implementing other appropriate long-term incentive plan for KMP of the Group to encourage alignment of KMP's interests with that of shareholders.

The Company has also adopted a Share Buyback Mandate since FY2018 which provides the Directors with the flexibility to utilise the shares which were purchased or acquired and held as treasury shares for any long-term share incentive schemes to be initiated by the Company as a means to reward and improve the long-term performance of the employees and in turn the Company and Group at large. The Company in utilising treasury shares instead of new issuance of shares would provide greater flexibility to manage and minimise the dilution impact (if any) arising from these share incentive schemes.

## Reclaim Incentive Components

The RC and Board are of the view that as the Group pays variable compensation through bonuses based on the actual results of the Group as well as the achievement of KPIs by its KMPs, clawback contractual provisions may not be relevant/applicable. Therefore, there are no contractual provisions which allow the Company to reclaim incentive components of remuneration from the KMP in exceptional circumstances of misstatement of financial results, or of misconduct resulting in financial loss to the Company. The Company should be able to avail itself to remedies against the KMP in the event of such incidents.

## Provision 7.2 – Remuneration of Non-Executive Directors

The RC has recommended to the Board a total amount of up to S\$440,000 as Directors' fees for the financial year ending 2021 ("FY2021"), to be paid quarterly in arrears. This would be tabled at the forthcoming AGM for shareholders' approval. The Directors' fees recommendations for FY2021 remain the same as FY2020.

The Board concurred with the RC that the proposed Directors' fees for FY2021 is appropriate and not excessive, taking into consideration the level of contributions by the Directors, their responsibilities and obligations and factors such as efforts and time spent for serving on the Board and Board Committees.



# CORPORATE GOVERNANCE REPORT

The structure of the fees payable to the Non-Executive Directors of the Company for FY2020 is as follows:

	Chairman	Member
<b>Board</b>	S\$60,000	S\$30,000
<b>Audit Committee</b>	S\$20,000	S\$15,000
<b>Nominating Committee</b>	S\$11,250	S\$5,625
<b>Remuneration Committee</b>	S\$11,250	S\$5,625
<b>Investment Committee</b>	S\$11,250	S\$5,625
<b>Attendance Fee per meeting</b>		S\$1,000

During the year, there were more ad-hoc Board and Board Committees meetings held due to a number of corporate actions being undertaken by both the Board and the AC. Despite the heavy workload imposed on the entire Board due to the divestment proceedings of Dynamic Colours Limited (“DCL”), a mainboard listed firm in which the Company was the single largest majority owner at 41.27% and attending to other corporate matters, the Board decided to forgo additional Directors’ fees as an exemplary model of minimising the Company’s overhead costs stringently during the COVID-19 pandemic.

## DISCLOSURE ON REMUNERATION

**PRINCIPLE 8:** *The Company is transparent on its remuneration policies, level and mix of remuneration, the procedure for setting remuneration, and the relationships between remuneration, performance and value creation.*

### Provision 8.1, 8.2 & 8.3 – Remuneration of Directors, CEO and Top Five KMP

Every Director receives a basic fee. In addition, he receives a Chairman’s fee if he is the Chairman of the Board, as well as the relevant Board Committee fee (depending on whether he served in the capacity as the Chairman or as a member of the relevant Board Committee) for each position held on a Board Committee. Each Director also receives an attendance fee for each Board meeting, Board Committees’ meetings and other meetings such as strategic sessions, private Board and Board Committee sessions and verification meeting of reviewing circular with the lawyers (if any) attended by him during the financial year, whether attending in person or via teleconference/video conference.

The amount of Directors’ fees has been computed on the basis of the anticipated number of Board and Board Committee meetings for FY2020, assuming attendance by all the Directors at such meetings, and also caters for additional fees (if any) which may be payable due to additional ad-hoc meetings. Additional Directors’ fees over and above the approved Directors fees at the last AGM will only be paid if approved at the AGM in 2021.

A summary compensation table of the Directors receiving remuneration from the Company for FY2020 is appended below:

Name of Directors	Directors’ Fees	Total (S\$)
Mr Colin Low	100%	126,875
Dr Tan Boon Wan	100%	83,625
Mr Shabir H Hassanbhai	100%	94,500
Mr Charlie Ng How Kiat	100%	74,875
Dr Steve Lai Mun Fook	100%	58,625
<b>Total</b>	<b>100%</b>	<b>438,500</b>



# CORPORATE GOVERNANCE REPORT

A summary compensation table of Dr Steve Lai and Mr Charlie Ng receiving remuneration from KA Group for FY2020 is appended below:

Name of Directors	Total (S\$)
Dr Steve Lai Mun Fook	15,250
Mr Charlie Ng How Kiat	4,000

A summary compensation table of the CEO and KMP receiving remuneration from the Company for FY2020 is appended below:

Remuneration Band & Name of CEO and KMP	Salary	Bonus	Other Benefits <sup>(1)</sup>	Total (S\$)
<b>S\$500,000 to S\$749,999</b>				
Mr Nicholas Yoong Swie Leong	77.9%	6.5%	15.6%	100.0%
<b>S\$250,000 to S\$499,999</b>				
Mr Soh Yong Poon	64.7%	20.0%	15.3%	100.0%
Ms Caren Soh Ying Sin	62.6%	20.9%	16.5%	100.0%
Mr Edmond Lee Teng Chye	78.7%	12.0%	9.3%	100.0%
<b>Below S\$250,000</b>				
Ms Maggie Yeo Sock Koon <sup>(2)</sup>	85.2%	7.1%	7.7%	100.0%
Mr Max Tay Boon Zhuan <sup>(3)</sup>	68.0%	16.1%	15.9%	100.0%

**Notes:**

- (1) Other benefits refer to employer's CPF and other allowances.
- (2) Ms Maggie Yeo Sock Koon was appointed as Chief Financial Officer (Designate) of the Company on 4 May 2020 and subsequently Chief Financial Officer on 12 June 2020. Accordingly, her remuneration was pro-rated in the above table.
- (3) Mr Max Tay Boon Zhuan resigned as Chief Financial Officer of the Company on 23 June 2020 and his remuneration was prorated in the above table.

The Company's Non-Executive Directors who also sit on board of the Company's principal subsidiary, K. A. Group Holdings Pte Ltd, are also remunerated with Directors' Fees in recognition of their time and contributions in guiding the board and management of KA Group. The Directors' Fees in KA Group are structured in Chairmanship fee of S\$11,250 and attendance fee of S\$1,000 per meeting.

The disclosure of the CEO and KMP's remuneration in types of compensation in percentage terms and in bands of S\$250,000 (based on gross remuneration received and inclusive of employer's contributions to the Central Provident Fund) is as set out in the above table. Given the confidentiality and sensitive nature of the subject, the Company is of the view that it is not in the best interest of the Company to disclose the specific remuneration of the CEO and KMP as this disclosure may adversely affect the Company's talent retention. The Company believes that disclosure of the KMP's remuneration in bands of S\$250,000 should be sufficient to provide an insight into the link between their compensation and performance and sufficient for shareholders to have an adequate appreciation of the remuneration of the Company's KMP. Further details are deemed to be not in the interest of the Company due to the competitiveness of the industry for key talents. The aggregate remuneration paid to the said KMP (who are not Directors or CEO of the Company) in FY2020 amounted to S\$1,250,071.42.



# CORPORATE GOVERNANCE REPORT

Apart from the above, no termination, retirement and post-employment benefits were granted to the Directors, CEO and the KMPs for FY2020.

## **Employees who are Substantial Shareholders, Immediate Family Members of a Director or the CEO or a Substantial Shareholder**

There are no employees who are substantial shareholders of the Company or immediate family members of a Director, the CEO or a substantial shareholder, and whose remuneration exceeds S\$100,000 in FY2020.

## **Employee Share Scheme**

The Company has a share option scheme known as “INTRACO Employee Share Option Scheme” (the “2013 Scheme”) which was approved and adopted by shareholders of the Company on 29 April 2013. The 2013 Scheme gives the Group added flexibility in structuring more competitive remuneration packages to award, retain and motivate those executive personnel and Non-Executive Directors to successfully manage and guide the Group respectively for the long-term. This is vital to the well-being, sustained performance and value creation of the Group. The 2013 Scheme is administered by the RC. No options were granted since the commencement of the 2013 Scheme.

## **Remuneration and Performance**

The Company is of the view that the current disclosure provides sufficient overview of the remuneration of the Group while maintaining confidentiality of staff remuneration matters. Annual variable bonuses would be linked to achievement of financial and non-financial key performance indicators such as core values, competencies, key result areas, performance rating, and potential of the employees (including key management). Long-term incentive plans are conditional upon pre-determined performance targets being met and the long-term incentive plans serve to motivate and reward employees and align their interests to maximise long term shareholders’ value.

The RC ensures that there is a strong correlation between bonuses payable, and the achievement and performance of the Group and individual staff. The RC also ensures that there is a good balance of short-term and long-term incentive schemes to motivate continuous and sustainable performance.

## RISK MANAGEMENT AND INTERNAL CONTROLS

**PRINCIPLE 9:** *The Board is responsible for the governance of risk and ensures that Management maintains a sound system of risk management and internal controls, to safeguard the interests of the company and its shareholders.*

### **Provision 9.1 & 9.2 – Design, Implementation and Monitoring of Risk Management and Internal Control Systems**

The Board has overall responsibility for the governance of risk and exercises oversight of the material risks in the Group’s business. The Board ensures that Management maintains a sound system of internal controls and effective risk management policies to safeguard shareholders’ interests and the Group’s assets and in this regard, is assisted by the AC which conducts the reviews of the adequacy and effectiveness of the Group’s internal controls and risk management systems.

Management reports to the AC on the Group’s risks profile on a quarterly basis, evaluates results and counter measures to mitigate identified potential risks.



# CORPORATE GOVERNANCE REPORT

## **Adequacy and Effectiveness of Risk Management and Internal Control Systems**

The Board has adopted an enterprise risk management (“ERM”) framework. This risk framework has 5 principal risk categories, namely strategic, financial, operational, compliance and information technology risks.

The Group’s risk management framework is aligned with the Committee of Sponsoring Organisations of the Treadway Commission (COSO) Internal Controls Integrated Framework.

In FY2020, the Group engaged RSM Risk Advisory (“RSM”) to facilitate the update of the Group’s Risk Management Framework.

The following steps were completed in updating this Risk Management Framework:

1. a survey was conducted of all key management personnel, including the head of all operating divisions and functional heads, to understand strategic objectives, developments, challenges and achievements.
2. from the survey, the preliminary risk universe including risk statements, the related risk drivers, risk owners and inherent risk rating was compiled. In total, 13 key risks were identified.
3. with the facilitation of RSM, various risk workshops were then conducted with the respective risk owners, with participation by relevant senior head office personnel to analyse the risk by assessing and documenting the risk drivers, consequences, rating and prioritisation, mitigating controls and monitoring controls, as well as improvements required to further mitigate the risk rating to an acceptable level.
4. the Risk Management Framework was then updated for presentation to the AC and the Board and will be updated by Management on a quarterly basis.

The identification and management of risks are delegated to Management, who assumes ownership and day-to-day management of these risks. Management is responsible for the effective implementation of the risk management strategy, policies and processes to facilitate the achievement of business plans and goals within the risk tolerance established by the AC and Board. Key business risks are proactively identified, addressed and reviewed on an ongoing basis. Identified risks that affect the achievement of the Group’s business objectives are compiled in the Group Risks Register and are ranked according to the likelihood and consequential impact to the Group as a whole.

## **Risk Management Policies and Processes**

The main risks arising from the Group’s financial operations are liquidity risk, foreign currency risk, credit risk, equity price risk and interest rate risk. Details on the foregoing are set out in the Notes to the Financial Statements. These risks are monitored by AC and the Board on a quarterly basis.

The Company’s Internal Auditor (“IA”) reviews material internal controls as part of the internal audit plan to provide independent assurance to the AC and the Board on the adequacy, effectiveness and integrity of the Group’s internal controls and risk management systems.

## **Adequacy and Effectiveness of Internal Controls**

The IA presents his/her findings to the AC on a quarterly basis. If any non-compliance or internal control weaknesses are noted during the audit, the corresponding recommendations and Management’s responses are reported to the AC.

# CORPORATE GOVERNANCE REPORT

The external auditors report any significant deficiencies of such internal controls to the AC. The AC and the Board review the adequacy and effectiveness of the risk management and internal controls system at least annually.

On half-yearly and annual basis, the CEO and CFO provide written confirmations to the Board confirming that:

1. the financial records have been properly maintained and the financial statements give a true and fair view of the Company's operations and finances;
2. nothing has come to Management's attention which might render the financial results of the Group as at the end of the financial year to be false or misleading in any material aspect;
3. Management is aware of their responsibilities for establishing, maintaining and evaluating the adequacy and effectiveness of the risk management and internal control systems of the Company; and
4. there are no known significant deficiencies or lapses in the risk management and internal controls systems relating to the Company's financial, operational, compliance and information technology controls which could adversely affect the Company's ability to record, process, summarise or report financial data, or of any fraud, whether material or not.

Separately, the CEO and other key management personnel also provide written confirmations of the above items (3) and (4).

(the written confirmations collectively, "the Management Assurance Letters")

For FY2020, the Board had received the Management Assurance Letters duly signed by the (i) CEO and CFO; and (ii) the CEO and other key management personnel.

Based on the internal controls established and maintained by the Company, work performed by the internal and external auditors, reviews performed by Management and the various Board Committees and the Management Assurance Letters, the Board, with the concurrence of the AC, is of the opinion that the Group's internal controls and risk management systems were adequate and effective as at 31 December 2020 to address financial, operational and compliance risks, including information technology risks, which the Company considers relevant and material to its operations.

While the Board acknowledges that the system of internal controls and risk management established by Management provide reasonable, but not absolute assurance that the Group will not be adversely affected by any event that can be reasonably foreseen as it endeavours to achieve its business objectives, it is also mindful that no system of internal controls and risk management can provide absolute assurance in this regard, or absolute assurance against poor judgement in decision making, human error, fraud or other irregularities.

Accordingly, the Company has complied with Listing Rule 1207(10).



# CORPORATE GOVERNANCE REPORT

## **Separate Risk Committee**

The Company does not have a Risk Committee. However, Management regularly reviews the Group's business and operational activities to identify areas of significant business risks as well as appropriate measures to control and mitigate these risks. Management reviews all significant control policies and procedures and highlights all significant matters to the AC and Board.

The AC is responsible for determining the Group's levels of risk tolerance and risk policies and oversees Management's implementation and monitoring of risk management and internal control systems.

## **Accountability for Accurate Information**

The Board endeavours to ensure that the annual audited financial statements and half-yearly announcements of the Group's results present a balanced and understandable assessment of the Group's position and prospects. The Board embraces openness and transparency in the conduct of the Company's affairs, whilst preserving the commercial interests of the Company. Financial and other price sensitive information are disseminated to shareholders through timely announcements via SGXNet.

The Audit Committee and the Board also meet to review and monitor the Group's performance at regular intervals besides the Group's half-yearly and full year financial performance.

## **Compliance with Legislative and Regulatory Requirements**

In line with the requirements of the SGX-ST, negative assurance confirmation statements were issued by the Board to accompany the Group's interim financial results announcements, confirming to the best of the Board's knowledge that nothing had come to the Board's attention which could render the Group's results announcements to be false or misleading in any material aspect. This is in turn supported by a written confirmation from the (i) CEO and CFO and (ii) CEO and KMPs of all subsidiaries (see explanation under Provision 9.2 above). The Group is not required to issue negative assurance confirmation statements for its full year results announcements.

The Company also completes and submits the compliance checklists to SGX-ST (if applicable) to ensure that all financial results announcements, circulars and letters to shareholders should comply with the minimum requirements set out in the listing manual of the SGX-ST.

## **Management Accounts**

Management provides the Board with a continual flow of relevant information on the Group's operational, financial and compliance matters on a timely basis, including monthly management reports in order that the Board may effectively discharge its duties.

# CORPORATE GOVERNANCE REPORT

## AUDIT COMMITTEE

**PRINCIPLE 10:** *The Board has an Audit Committee (“AC”) which discharges its duties objectively.*

### **Provision 10.2 – Composition of the AC**

The AC oversees the quality and integrity of the accounting, auditing, internal controls and financial practices of the Group. The AC comprises the following members, who are all Independent Directors:

Dr Tan Boon Wan (Chairman)

Mr Colin Low

Mr Shabbir H Hassanbhai

For the year under review, the AC held seven meetings and the AC Chairman reported formally to the Board on its proceedings after each meeting on all matters within its duties and responsibilities. The minutes of the AC meetings are also made available to the Board.

### **Expertise of AC Members**

The Board is of the view that the AC members, having accounting and related financial management expertise and experience, are appropriately qualified to discharge their responsibilities. All members of the AC have many years of experience in senior management positions in both financial and industrial sectors.

### **Authority of the AC**

The AC has explicit authority to investigate any matter relating to the Group’s accounting, auditing, internal controls and financial practices brought to its attention with full access to records, resources, and personnel to enable it to discharge its functions properly; and has full access to and cooperation of Management and the discretion to invite any Director or officer to attend its meetings.

### **Provision 10.1 – Duties of AC and Activities of the AC**

The TOR of the AC include:

1. reviewing the audit plans of the internal and external auditors of the Company, and their reports arising from their audits including Management’s response to their letter to Management;
2. reviewing the financial statements of the Company and the consolidated financial statements of the Group;
3. reviewing the balance sheet and profit and loss account of the Company and the consolidated balance sheet and profit and loss account to ensure the integrity of the financial statements and any formal announcements relating to the financial performance of the Company and of the Group; reviewing the half-year and full year results announcements of the Group before submission to the Board for approval;
4. reviewing and reporting the adequacy and effectiveness of material internal controls, including financial, operational, compliance and information technology controls and risk management systems;



# CORPORATE GOVERNANCE REPORT

5. the cost-effectiveness, independence and objectivity of the external auditors, nature and extent of non-audit services provided and approval of audit and non-audit fees payable to the external auditors. Audit and non-audit fees which comprised corporate tax compliance services paid to the external auditors, KPMG LLP, amounted to S\$237,010 and S\$50,020 respectively;
6. making recommendations to the Board for the appointment or re-appointment of the external auditors of the Company. The AC, with the concurrence of the Board, recommended the re-appointment of KPMG LLP, Public Accountants and Chartered Accountants, as the Company's Auditors for the ensuing year based on their performance and quality of their audit;
7. reviewing interested person transactions ("IPTs") to ensure that the current procedures for monitoring of IPTs have been complied with and that the IPTs are on normal commercial terms and not prejudicial to the interests of the Company's minority shareholders;
8. reviewing the scope and results of the internal audit procedures, and the adequacy and effectiveness of the Company's internal audit function;
9. approving the hiring, removal, evaluation and compensation of the Head of the Internal Audit function, or accounting/auditing firm or corporation if the internal audit function is outsourced;
10. directing the Management to report regularly to AC on the Company's risk profile and the status of risk mitigation action plans; and
11. reviewing the Company's whistle-blowing policy, and to ensure that arrangements are in place for concerns about possible improprieties in matters of financial reporting or other matters to be raised and independently investigated, and for appropriate follow-up action to be taken.

During FY2020, the AC had carried out the above duties as provided in their TOR. In addition, the AC also assessed the impact of the COVID-19 pandemic and ensured adequate cash flow to sustain the Group's operations on an on-going basis and assisted the Board to review the Company's sustainability report framework. Management has put in place the terms of reference for the internal Sustainability Steering Committee who oversees the development, review and implementation of the Group's sustainability policies, practices and initiatives.

In FY2020, the AC also reviewed its terms of reference which is in line with the Code.

The external auditors provide regular updates and periodic briefings to the AC on changes or amendments to accounting standards to enable the AC to keep abreast of such changes and their corresponding impact on the financial statements, if any. The AC is entitled to seek clarification from Management, the external auditors and independent professional advisors and to attend relevant seminars at the Company's expense to apprise themselves of accounting standards/financial updates.

In performing its functions, the AC also confirms that the Company has complied with Listing Rule 715 (read with Rule 716) in relation to the appointment of the same auditing firm based in Singapore to audit the financial statements of the Company, all of its Singapore-incorporated subsidiaries and joint venture.

The Group's subsidiaries, associate and joint venture are disclosed under Notes 6 and 7 of the Notes to the Financial Statements on pages 135 to 139 of the Annual Report.



# CORPORATE GOVERNANCE REPORT

## Meeting with External Auditors and Internal Auditors

The AC meets with the external and internal auditors without the presence of Management, at least annually to discuss any issues they may have (including suspected fraud or irregularity, or suspected infringement of any applicable law, rules or regulations, which has or is likely to have a material impact on the Company and Group's operating results or financial position), and Management's response thereof. Both sets of auditors had confirmed that they had access to and received full co-operation and assistance from Management and no restrictions were placed on the scope of their audit.

## Review the Independence of External Auditors

The AC confirms that the Company has complied with Listing Rule 712 in that KPMG LLP is registered with the Accounting and Corporate Regulatory Authority (ACRA). The AC is satisfied that the resources and experience of KPMG LLP, the audit engagement partner and the team assigned to the audit of the Group were adequate to meet their audit obligations, given the size, nature, operations and complexity of the Group. The AC also reviewed all non-audit services provided by the external auditors and is of the opinion that the nature and provision of such services would not affect the independence and objectivity of the external auditors. The external auditors have confirmed their independence in this respect.

## Whistle-blowing Policy

The AC also reviews arrangements by which staff of the Company and external parties may, in confidence, raise concerns about possible improprieties in financial reporting or other matters. The Group has in place a whistle-blowing policy to ensure independent investigations of such matters and for appropriate follow up action. Such concerns include dishonesty, fraudulent acts, corruption, legal breaches and other serious improper conduct; unsafe work practices and any other conduct that may cause financial or non-financial loss to the Group or damage to the Group's reputation.

The policy is aimed at encouraging the reporting of such matters in good faith, with the confidence that staff of the Company and other persons making such reports will be treated fairly and, to the extent possible, protected from reprisal. Anonymous complaints may be considered, taking into account factors such as the seriousness of the issues raised, the credibility and the likelihood of confirming the allegation from attributable sources.

New employees are briefed on the policy.

All reported whistle-blowing incidents or concerns will be independently investigated and remedial actions will be taken to address the whistle-blowing incidents.

## Provision 10.3 – Former Partner or Director of the Company's Existing Auditing Firm

The AC does not have any member who is a former partner or Director of the Company's existing audit firm.

## Provision 10.5 – Internal Audit

The role of IA is to provide independent and objective assurance that adds value and improves the Group's operations. The IA helps the Group to accomplish its objectives by providing a systematic, disciplined approach to evaluate and improve the effectiveness of internal controls, risk management and governance processes. The IA conducts regular audits of the Group's subsidiaries based on a risk based audit approach in its audit plan approved by the AC. The IA of the Company reports functionally to the AC Chairman and administratively to the CEO. The AC is responsible for the appointment, termination and remuneration of the IA.





# CORPORATE GOVERNANCE REPORT

The AC also ensures that the IA function is adequately resourced and has appropriate standing within the Group. The IA has unfettered access to all the Group's documents, records, properties and personnel and direct access to the AC.

The role of the IA is to support the AC in ensuring that the Group maintains a sound system of internal controls by highlighting any weaknesses in the current process, ascertaining that operations were conducted in accordance with established policies and procedures, and identifying areas for improvement where controls can be strengthened.

The IA has the relevant qualifications and experience in internal audit to discharge his duties effectively. The International Standards for the Professional Practice of Internal Auditing of the Institute of Internal Auditors (the IIA Standards) laid down in the International Professional Practices Framework are used as a reference and guide by the Company's IA. The Company's IA has confirmed to the AC that he is in compliance with the IIA Standards.

The IA adopts a risk-based approach in formulating the annual plan. The AC approves the IA Plan annually and reviews the adequacy and effectiveness of the internal audit function. Reports prepared by the IA are reviewed by the AC on a quarterly basis. The AC assesses the adequacy and effectiveness of the IA function and ensures that the IA has direct and unrestricted access to the AC Chairman. Management also helps the AC to assess the adequacy and effectiveness of the IA function through completing a questionnaire and discussing their evaluation with the AC.

For FY2020, the AC and Management reviewed the IA's effectiveness and adequacy by completing a questionnaire evaluating the IA's standing within the Company, resources in the IA department and the effectiveness and adequacy of the internal process based on the nature and extent of the Group's operations.

Pursuant to Rule 1207(10C) of the Listing Manual, the AC had assessed and is satisfied with the adequacy, effectiveness, independence, scope and results of the Company's internal audit function.

## KEY AUDIT MATTERS

In the review of the financial statements, the AC had discussed with Management the accounting principles that were applied and their judgement of items that might affect the integrity of the financial statements and considered the clarity of key disclosures in the financial statements. The AC reviewed, amongst other matters, the following key audit matters reported by external auditors for FY2020.

Key Audit Matters	How these issues were addressed by AC
Measurement of revenue and profit in the projects business	<p>Management briefed the AC on the Group's processes for determining the percentage of completion and forecast profit margin for each project, including deriving the total budgeted project costs and budgeted costs incurred to-date.</p> <p>The AC considered the findings of the external auditors that there were no identified deviations in operating effectiveness of controls applied by the Group. The estimates and assumptions applied for recognition of revenue and profit were found to be reasonable and there were no errors identified in relation to calculation of estimated revenue and profit for significant projects.</p> <p>The AC was satisfied with the accounting of the Group's revenue and profit recognition for the project business.</p>

# CORPORATE GOVERNANCE REPORT

## Key Audit Matters

## How these issues were addressed by AC

### Recoverability of goodwill

The AC considered the approach and methodology applied in determining the recoverable amount of K.A. Group, being the cash generating unit which goodwill was allocated.

The AC received reporting from the external auditors that the assumptions and resulting estimates on the recoverable amount of K.A. Group (derived using the value in use method) were within a reasonable range of outcomes. The external auditors have also performed stress test on the recoverable amount and did not note any material variance.

The AC was satisfied with the valuation approach, and concurred with the management's assessment on the recognition of full impairment loss of goodwill of S\$6.9 million. Adequate related disclosures in the financial statements were also provided.

### Valuation of interest in joint venture

The AC considered the methodology applied in determining the recoverable amount of the joint venture.

Management has performed the recoverable amount assessment and determined that the value in use is higher than the fair value less cost to sell. The auditors have performed an independent assessment on the value in use.

The AC was satisfied with the methodology, assumptions and key estimates applied to estimate the recoverable amount of the joint venture and concurred with management's assessment of an impairment of S\$1.6 million on the investment in the joint venture considering the slowdown in the economy and construction industry in Myanmar. Adequate disclosures in the financial statements were also made.



# CORPORATE GOVERNANCE REPORT

## SHAREHOLDER RIGHTS AND CONDUCT OF GENERAL MEETINGS

**PRINCIPLE 11:** *The company treats all shareholders fairly and equitably in order to enable them to exercise shareholders' rights and have the opportunity to communicate their views on matters affecting the company. The company gives shareholders a balanced and understandable assessment of its performance, position and prospects.*

### **Provision 11.1 – Participation of Shareholders at General Meetings**

The Company welcomes the views of shareholders on matters concerning the Company and encourages shareholders' participation at shareholders' meetings. All shareholders are entitled to attend the general meetings and are given ample opportunity and time to participate effectively and vote at the meetings. Shareholders are welcomed to communicate their views on matters relating to the Group with the Board and the Chairmen of the Board Committees and the external auditors of the Company in attendance. Shareholders are informed of the rules, including voting procedures that govern the general meetings. The Company's Constitution allows a shareholder to appoint up to two (2) proxies to attend and vote on behalf of the shareholders.

All resolutions proposed at the general meeting are conducted by way of poll voting. A scrutineer is appointed to count and validate the votes cast at the meeting. The total number of votes cast for or against are also announced at the general meetings. Shareholders who are present in person or represented by proxies will be entitled to one vote for each share held. The detailed voting results will also be announced to SGX-ST via SGXNet on the same day after the conclusion of the meetings.

### **Provision 11.4 – Absentia Voting**

If any shareholder is unable to attend a shareholders' meeting, he/she is allowed to appoint up to two proxies to vote on his/her behalf at the meeting through proxy forms which are sent together with the Annual Reports or Circulars (as the case may be).

As the authentication of shareholder identity information and other related security issues still remain a concern, the Company has decided, for the time being, not to implement voting in absentia by mail, email or fax.

### **Provision 11.2 – Separate Resolutions at General Meetings on Each Substantially Separate Issue**

The Company does not practice bundling of resolutions at general meetings. Each distinct issue is proposed as a separate resolution and full information is provided for each item in the agenda for the meetings.

### **Provision 11.3 – Attendance at General Meetings**

All Directors, including the Chairman of the Board and the respective Chairman of the AC, NC and RC, as well as external auditors are present at general meetings to address shareholders' queries.

The Company convened its shareholders' meetings virtually in 2020 while adhering to the various advisories and guidance issued by the authorities on holding meetings amid the COVID-19 outbreak.



# CORPORATE GOVERNANCE REPORT

As permitted under the COVID-19 (Temporary Measures) (Alternative Arrangements for Meetings for Companies, Variable Capital Companies, Business Trusts, Unit Trusts and Debenture Holders) Order 2020, the Company will convene its 2021 AGM by electronic means. Alternative arrangements relating to attendance at the 2021 AGM via electronic means include arrangements by which the meeting can be electronically accessed via live audio-visual webcast or live audio-only stream, submission of questions to the Chairman of the meeting in advance of the meeting, addressing of substantial and relevant questions at, or prior to, the meeting and voting by appointing the Chairman of the meeting as proxy at the meeting, will be put in place for the 2021 AGM.

## **Provision 11.5 – Minutes of General Meetings**

The Company prepares minutes of general meetings which include substantial and relevant comments or queries from shareholders, and responses from Board and Management, and starting with the Company's 2018 AGM, releases these on the SGX-ST and its corporate website.

## **Provision 11.6 – Dividend Policy**

The Company does not have a formal dividend policy. The Company targets to provide sustainable dividend payouts that take into account the Group's profit growth, cash position, positive cash generated from operations, projected capital requirements for business growth and other factors as the Board may deem appropriate. The Company endeavours to pay dividends and where dividends are not paid, the Company will disclose its reason(s) accordingly.

No dividend was declared or recommended as both the Group and the Company recorded a loss for FY2020.

## ENGAGEMENT WITH SHAREHOLDERS

**PRINCIPLE 12:** *The company communicates regularly with its shareholders and facilitates the participation of shareholders during general meetings and other dialogues to allow shareholders to communicate their views on various matters affecting the company.*

## **Provision 12.1 – Communication with Shareholders**

The Company believes that a high standard of disclosure is key to raising the level of corporate governance. Accordingly, financial results and other material information on the Company are published through SGXNet and the corporate website of the Company in a timely manner.

The Company believes in high standards of transparent corporate disclosure and is committed to disclose to its shareholders, the information in a timely and fair manner via SGXNet, its corporate website at [www.intraco.com](http://www.intraco.com) and the media. Where there is inadvertent disclosure made to a select group, the Company will make the same disclosure publicly to all others as soon as possible.

The Company does not practise selective disclosure. Price-sensitive information is publicly released and results and annual reports are announced or issued within the mandatory period and are available on the Company's website. All shareholders of the Company receive the annual report and notice of AGM as well as any circular and notice of Extraordinary General Meeting. These notices are advertised in the newspaper and made available on the Group's website. The Company also makes available a digital format of its Annual Report and Circular (if any).



# CORPORATE GOVERNANCE REPORT

## Provision 12.2 & 12.3 – Investor Relations Policy

The Board recognises the importance of engaging with shareholders, investors and analysts to obtain and understand their concerns and feedback. As a demonstration of the Company's commitment to transparency and fair disclosure, the Company has adopted an Investor Relations Policy to promote regular and effective communication with shareholders.

The Group's Investor Relations ("IR") Team is led by the Board Chairman, and actively supported by the CEO as well as an external Investor Relations agency, Citigate Dewe Rogerson Singapore Pte Ltd ("CDR Singapore"). The Chairman and CEO are empowered to act as spokespersons towards security holders and securities markets professionals. Enquiries are to be directed to the Group's external IR agency, CDR Singapore at (65) 6534 5122 or email [AIICDRSGIntraco@citigatedewerogerson.com](mailto:AIICDRSGIntraco@citigatedewerogerson.com). To-date, given the nature of the Company's business which has not materially changed, the Company has not solicited the views of shareholders other than those expressed by them during its general meetings. The Company will review the need for analyst briefings, investor roadshows or Investors' Day briefings when necessary.

## MANAGING STAKEHOLDERS RELATIONSHIPS

**PRINCIPLE 13:** *The Board adopts an inclusive approach by considering and balancing the needs and interests of material stakeholders, as part of its overall responsibility to ensure that the best interests of the company are served.*

The Group's stakeholders play a crucial role in our business. Intraco's vision and the success of its business is closely aligned with the interests and needs of its key stakeholders. Effective stakeholder engagement can help the Group to better understand the needs of its key stakeholders and incorporate these into its corporate strategy.

The Group has identified 5 key stakeholder groups based on their relevance and influence to Intraco's business. They include customers, suppliers, employees, investors and regulators. The Group engages with these stakeholders through various informal and formal channels of communication to learn and understand their concerns. For example, the Group maintains a corporate website to leverage on internet platforms, which enables it to communicate with key stakeholders and the public.

The other sections of the annual report sets out the Group's strategy (for more information, please refer to CEO's statement and Chairman's Statement) and key areas of focus in managing stakeholder relationships (for more information, please refer to the Company's Sustainability Report).

## INVESTMENT COMMITTEE ("IC")

With the important priorities placed by the Board on growth by way of new businesses via mergers and acquisitions and enhanced financial investment returns, an Investment Committee was set up with the mandate to conduct due assessments of all merger and acquisition opportunities as well as investment activities of the Group.

The IC comprises the following members, of whom one, the Chairman, is an Independent Director and the other two are Non-Executive Directors:

Mr Colin Low (Chairman)  
Mr Charlie Ng How Kiat  
Dr Steve Lai Mun Fook



# CORPORATE GOVERNANCE REPORT

For the year under review, the IC held five meetings and the IC Chairman reported formally to the Board on its proceedings after each meeting on all matters within its duties and responsibilities. The members of the IC have broad business experience, financial and investment knowledge.

The IC's primary role, which is outlined in its written terms of reference, is to provide advisory support to Management/ the Company on the following:

1. investment, merger, acquisition and disposal transactions;
2. participation in joint venture or partnership (or such similar arrangement);
3. other capital investments and financial commitments (including treasury management); and
4. Group investment and treasury management policy guidelines and related procedures/processes.

Summary of activities carried by the IC during the year include:

1. Review of the Group's investment/divestment in associated companies and subsidiaries;
2. Review of investment of surplus cash into bond funds and other fixed income investments; and
3. Review of new investment opportunities.

## CONDUCT AND ETHICS POLICY

All employees are required to observe and maintain high standards of integrity, as well as comply with laws, regulations and Company's policies. The Company sets standards of ethical conduct for employees, which covers all aspects of the business operation of the Group such as work ethics, personal conflicts of interest, and confidentiality of information, related party transactions, gifts and dealing in the Company's securities.

## DEALINGS IN SECURITIES (LISTING RULE 1207(19))

The Group has in place internal guidelines in relation to dealing in the Company's securities. The Directors and all employees of the Group are prohibited from trading in the Company's securities during the relevant blackout period of one (1) month prior to the release of the Group's half-year and full year results. They are also required at all times to observe the insider trading rules stipulated in the Securities and Futures Act, Cap. 289 and are discouraged against dealing in the Company's securities on short-term considerations. Directors and the CEO are also required to notify their dealings in the Company's securities within 2 business days.

The Company had at its last AGM adopted a Share Buyback Mandate and will be seeking a renewal at the upcoming AGM. In connection with the Share Buyback Mandate, the Company has also put in place a Share Buyback Policy. The Company confirmed that it has adhered to its policy for securities transactions for FY2020.

In FY2020, the Company had repurchased shares from the open market. These repurchased shares will be held as treasury shares and a portion of it may be used for any long-term incentive plans that the Company may adopt.

# CORPORATE GOVERNANCE REPORT

## INTERESTED PERSON TRANSACTIONS (“IPT”) (LISTING RULE 907)

The Company has in place internal procedures to ensure that all transactions with interested persons are reported to AC in a timely manner, and an IPT register is maintained by the Company’s IA. The Company currently does not have an IPT mandate in place. For FY2020, there was no IPT.

## MATERIAL CONTRACTS (LISTING RULE 1207(8))

Except as disclosed in Note to the Financial Statements and the Supplementary Information, there were no material contracts entered by the Company or its subsidiaries involving the interests of the CEO, each Director or controlling shareholders in FY2020.







A blue-tinted photograph of a lunar lander on the moon's surface. The lander is positioned in the middle ground, illuminated from below, casting a shadow on the lunar surface. The foreground shows the textured, cratered surface of the moon. In the background, the curved horizon of the Earth is visible on the left side, set against a starry space background. A white rectangular box is overlaid on the top right of the image, containing text.

# NEW FRONTIERS

Every major breakthrough  
begins with a **small step**



# DIRECTORS' STATEMENT

We are pleased to submit this directors' statement to the members of the Company together with the audited financial statements for the financial year ended 31 December 2020.

In our opinion:

- (a) the financial statements set out on pages 97 to 178 are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2020 and the financial performance, changes in equity and cash flows of the Group for the year ended on that date in accordance with the provisions of the Singapore Companies Act, Chapter 50 and Singapore Financial Reporting Standards (International) ("SFRS(I)"); and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised these financial statements for issue.

## DIRECTORS

The directors in office at the date of this statement are as follows:

Mr Colin Low	
Dr Tan Boon Wan	
Mr Shabbir H Hassanbhai	
Mr Charlie Ng How Kiat	
Dr Steve Lai Mun Fook	
Mr Tony Chew Leong Chee	(Alternate Director to Mr Charlie Ng How Kiat)
Mr Roland Ng San Tiong	(Alternate Director to Dr Steve Lai Mun Fook)

## DIRECTORS' INTERESTS

According to the register kept by the Company for the purposes of Section 164 of the Companies Act, Chapter 50 (the "Act"), particulars of interests of directors who held office at the end of the financial year (including their spouses and infant children) in shares, debentures, warrants and share options in the Company and in related corporations (other than wholly-owned subsidiaries) are as follows:

Name of director and corporation in which interests are held	Holdings at beginning of the year	Holdings at end of the year
<b>Mr Tony Chew Leong Chee</b>		
(Alternate Director to Mr Charlie Ng How Kiat)		
Intraco Limited		
– ordinary shares		
– deemed interests	28,998,400	28,998,400



# DIRECTORS' STATEMENT

Name of director and corporation in which interests are held	Holdings at beginning of the year	Holdings at end of the year
<b>Mr Roland Ng San Tiong</b> (Alternate Director to Dr Steve Lai Mun Fook)		
Intraco Limited		
– ordinary shares		
– deemed interests	29,486,148	29,486,148

Except as disclosed in this statement, no director who held office at the end of the financial year had interests in shares or share options of the Company, or of related corporations, either at the beginning or at the end of the financial year.

There were no changes in any of the above mentioned interests in the Company between the end of the financial year and 21 January 2021.

Neither at the end of, nor at any time during the financial year, was the Company a party to any arrangement whose objects are, or one of whose objects is, to enable the directors of the Company to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

## SHARE OPTIONS

The Intraco Employee Share Option Scheme (the “2013 Scheme”) of the Company was approved and adopted by its shareholders at an Extraordinary General Meeting held on 29 April 2013.

Information regarding the 2013 Scheme is set out below:

- Under the rules of the 2013 Scheme, Executive Directors, Non-Executive Directors and employees of the Company, its subsidiaries and its associated companies over which the Company has control (“Associated Companies”), who are not controlling shareholders or their associates, are eligible to participate in the 2013 Scheme.
- The 2013 Scheme is administered by the Company’s Remuneration Committee (the “Committee”), comprising three directors, Mr Shabbir H Hassanbhai (Chairman), Mr Colin Low and Mr Charlie Ng How Kiat, with powers to determine, inter alia, the following:
  - persons to be granted options;
  - number of options to be offered; and
  - recommendations for modification to the 2013 Scheme.

A member of the Committee who is also a participant of the 2013 Scheme must not be involved in its deliberation in respect of options granted or to be granted to him.

# DIRECTORS' STATEMENT

- The aggregate number of shares over which the Committee may grant options on any date, when added to the number of shares issued or issuable and/or transferred or transferable in respect of all options granted under the 2013 Scheme and any other share schemes of the Company for the time being in force, shall not exceed 15% of the issued shares (excluding treasury shares) of the Company on the date immediately preceding the grant of an option.
- The options that are granted under the 2013 Scheme may have exercise prices that are, at the Committee's discretion, set at a price equal to the average of the last dealt prices for the shares on the Singapore Exchange Securities Trading Limited ("SGX-ST") over the three (3) consecutive trading days immediately preceding the date of grant of that option (Market Price) or at a discount to the Market Price (subject to a maximum discount of 20%). Options which are fixed at the Market Price may be exercised after the first anniversary of the date of grant of that option while options exercisable at a discount to the Market Price may only be exercised after the second anniversary from the date of grant of the Options.
- Options granted to non-executive directors of the Group, and employees and directors of Associated Companies will have a life span of 5 years or such earlier date as may be determined by the Committee. Options granted to employees and executive directors of the Group will have a life span of 10 years or such earlier date as may be determined by the Committee.
- The 2013 Scheme shall continue in operation for a maximum duration of ten (10) years and may be continued for any further period thereafter with the approval of shareholders by ordinary resolution in general meeting and of any relevant authorities which may then be required.

There were no options granted since commencement of the 2013 Scheme till the end of the financial year.

There were no shares issued during the financial year by virtue of the exercise of options to take up unissued shares of the Company or its subsidiaries whether granted before or during the financial year.

There were no unissued shares of the Company or its subsidiaries under option at the end of the financial year.

## AUDIT COMMITTEE

The members of the Audit Committee during the year and at the date of this statement are:

- Dr Tan Boon Wan (Chairman), Independent Director
- Mr Colin Low, Independent Director
- Mr Shabbir H Hassanbhai, Independent Director

The Audit Committee performs the functions specified in Section 201B of the Act, the Listing Manual of the SGX-ST and the Code of Corporate Governance.

The Audit Committee has held five meetings since the last directors' statement. In performing its functions, the Audit Committee met with the Company's external and internal auditors to discuss the scope of their work, the results of their examination and evaluation of the Company's internal accounting control system.



# DIRECTORS' STATEMENT

The Audit Committee also reviewed the following:

- assistance provided by the Company's officers to the internal and external auditors;
- quarterly financial information and annual financial statements of the Group and the Company prior to their submission to the directors of the Company for adoption; and
- interested person transactions (as defined in Chapter 9 of the Listing Manual of the SGX-ST).

The Audit Committee has full access to management and is given the resources required for it to discharge its functions. It has full authority and the discretion to invite any director or executive officer to attend its meetings. The Audit Committee also recommends the appointment of the external auditors and reviews the level of audit and non-audit fees.

The Audit Committee is satisfied with the independence and objectivity of the external auditors and has recommended to the Board of Directors that the auditors, KPMG LLP, be nominated for re-appointment as auditors at the forthcoming Annual General Meeting of the Company.

In appointing our auditors for the Company, subsidiaries and significant associated companies, we have complied with Rules 712, 715 and 716 of the Listing Manual of the SGX-ST.

## AUDITORS

The auditors, KPMG LLP, have indicated their willingness to accept re-appointment.

On behalf of the Board of Directors

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**Mr Colin Low**  
*Chairman*

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**Dr Tan Boon Wan**  
*Director*

**Singapore**  
25 March 2021



# INDEPENDENT AUDITORS' REPORT

MEMBERS OF THE COMPANY INTRACO LIMITED

## REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

### Opinion

We have audited the accompanying financial statements of Intraco Limited (the "Company") and its subsidiaries (the "Group"), which comprise the statements of financial position of the Group and the Company as at 31 December 2020, consolidated statement of profit or loss, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows of the Group for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, as set out on pages 97 to 178.

In our opinion, the accompanying consolidated financial statements of the Group and the statement of financial position of the Company are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the "Act") and Singapore Financial Reporting Standards (International) ("SFRS(I)s") so as to give a true and fair view of the financial position of the Group and the Company as at 31 December 2020 and the financial performance, changes in equity and cash flows of the Group for the year ended on that date.

### Basis for opinion

We conducted our audit in accordance with Singapore Standards on Auditing ("SSAs"). Our responsibilities under those standards are further described in the 'Auditors' responsibilities for the audit of the financial statements' section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities ("ACRA Code") together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### The measurement of revenue in the projects business

(Refer to Note 18 – Revenue)

#### Risk

The amount of revenue recognised on the projects business, specifically uncompleted projects, is dependent on the assessment of the total project costs to be incurred to fulfil the contract and costs incurred to-date to determine the timing of satisfaction of performance obligations (using the input method). As significant judgement and uncertainty is involved in estimating the total project cost to be incurred to fulfil the contract and costs incurred to-date of each project, the Group might inappropriately account for revenue.



# INDEPENDENT AUDITORS' REPORT

MEMBERS OF THE COMPANY INTRACO LIMITED

## *Our response*

We tested the controls designed and applied by the Group in assessing total project costs to be incurred to fulfil the contract and costs incurred to-date, and that the resulting estimated revenue on such projects are accurately reflected in the financial statements. We evaluated the reasonableness of the total project costs to be incurred to fulfil the contract by comparing total project costs and costs incurred to-date against project progress. We assessed the reasonableness of the assumptions applied to estimate the cost incurred to-date, and corroborated the key assumptions to supporting evidence such as quantity surveyors' reports.

We also checked the mathematical accuracy of the revenue for each significant project and changes in estimates.

## *Our findings*

Our testing did not identify any deviation in the operation of controls. Based on our procedures, we found the estimates and assumptions applied for recognition of revenue to be balanced. We did not identify any mathematical errors in respect of revenue and costs calculation for significant projects.

## **Recoverability of goodwill**

(Refer to Note 5 – Intangible assets)

## *Risk*

The Group has significant goodwill on the statement of financial position in connection with the acquisition of K.A. Group in 2014. Goodwill is stated at cost less accumulated impairment losses. The determination of the estimated recoverable amount of K.A. Group cash generating unit ("CGU"), involves significant judgement in estimating the underlying assumptions to be applied. The estimation of recoverable amount using value in use of K.A. Group CGU is sensitive to key assumptions applied in deriving the future cash flow forecasts, growth rate and discount rate.

## *Our response*

We evaluated K.A. Group's future cash flow forecasts, and the process by which they were drawn up, including testing the underlying calculations and comparing them to the latest Board approved budgets of the K.A. Group. We assessed the appropriateness of the key assumptions used including cash flow forecasts, growth rate and discount rate in estimating the value in use of the CGU. Our assessment was mainly based on our understanding of K.A. Group's commercial prospects, comparison of assumptions with publicly available data and the historical accuracy of the estimates in previous periods. We tested the mathematical accuracy of the value in use calculations.

## *Our findings*

We found the assumptions and resulting estimates on the recoverable amount of K.A. Group to be balanced, within a reasonable range of outcomes.



# INDEPENDENT AUDITORS' REPORT

MEMBERS OF THE COMPANY INTRACO LIMITED

## **Valuation of joint venture**

(Refer to Note 7 – Joint venture)

### *Risk*

The Group has interest in a joint venture which is principally engaged in the leasing and sale of cranes and other heavy equipment in Myanmar. Significant judgement is involved in estimating the recoverable amount using value in use, which is sensitive to key assumptions applied in deriving future cash flow forecasts, growth rate and discount rate.

### *Our response*

We reviewed the indicator of impairment identified and evaluated management's future cash flow forecasts, including testing the underlying calculations. We challenged the appropriateness of key assumptions applied (including the cash flow forecasts, growth rate and discount rate) in estimating the recoverable amount using value in use. We also identified and analysed changes in assumptions from prior periods and compared the assumptions to publicly available data, where these are available.

### *Our findings*

We found the future cash flow forecasts and resulting estimate on the recoverable amount of the joint venture to be balanced, within a reasonable range of outcomes.

## **Other information**

Management is responsible for the other information contained in the annual report. Other information is defined as all information in the annual report other than financial statements and our auditors' report thereon.

We have obtained all other information prior to the date of the auditors' report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditors' report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## **Responsibilities of management and directors for the financial statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and SFRS(I)s, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.





# INDEPENDENT AUDITORS' REPORT

MEMBERS OF THE COMPANY INTRACO LIMITED

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

## **Auditors' responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



# INDEPENDENT AUDITORS' REPORT

MEMBERS OF THE COMPANY INTRACO LIMITED

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal controls that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless the law or regulations preclude public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditors' report is Sarina Lee.

**KPMG LLP**  
Public Accountants and  
Chartered Accountants

**Singapore**  
25 March 2021



# STATEMENTS OF FINANCIAL POSITION

AS AT 31 DECEMBER 2020

	Note	Group		Company	
		2020 S\$'000	2019 S\$'000	2020 S\$'000	2019 S\$'000
<b>Assets</b>					
<b>Non-current assets</b>					
Property, plant and equipment	4	14,507	15,098	446	128
Intangible assets	5	256	6,899	256	-
Subsidiaries	6	-	-	11,312	21,285
Associate and joint venture	7	571	21,750	550	16,694
		<u>15,334</u>	<u>43,747</u>	<u>12,564</u>	<u>38,107</u>
<b>Current assets</b>					
Derivative financial assets	8	-	-	-	1,208
Inventories	9	1,522	1,109	-	-
Trade and other receivables	10	15,455	15,781	18,494	16,191
Contract assets	11	2,022	2,520	-	-
Cash and cash equivalents	12	55,355	33,184	39,845	14,432
		<u>74,354</u>	<u>52,594</u>	<u>58,339</u>	<u>31,831</u>
<b>Total assets</b>		<u>89,688</u>	<u>96,341</u>	<u>70,903</u>	<u>69,938</u>
<b>Equity</b>					
Share capital	13	84,069	84,069	84,069	84,069
Treasury shares	13	(254)	(175)	(254)	(175)
Reserves	13	(306)	(607)	7,678	7,651
Accumulated losses		(26,617)	(14,729)	(25,076)	(24,425)
<b>Equity attributable to owners of the Company</b>		<u>56,892</u>	<u>68,558</u>	<u>66,417</u>	<u>67,120</u>
<b>Liabilities</b>					
<b>Non-current liabilities</b>					
Loans and borrowings	15	880	751	217	-
Deferred tax liabilities	17	507	538	-	-
		<u>1,387</u>	<u>1,289</u>	<u>217</u>	<u>-</u>
<b>Current liabilities</b>					
Loans and borrowings	15	13,164	6,887	163	72
Trade and other payables	16	18,189	19,323	4,106	2,746
Current tax liabilities		56	284	-	-
		<u>31,409</u>	<u>26,494</u>	<u>4,269</u>	<u>2,818</u>
<b>Total liabilities</b>		<u>32,796</u>	<u>27,783</u>	<u>4,486</u>	<u>2,818</u>
<b>Total equity and liabilities</b>		<u>89,688</u>	<u>96,341</u>	<u>70,903</u>	<u>69,938</u>

The accompanying notes form an integral part of these financial statements.



# CONSOLIDATED STATEMENT OF PROFIT OR LOSS

YEAR ENDED 31 DECEMBER 2020

	Note	2020 S\$'000	2019 S\$'000
Revenue	18	135,942	137,200
Cost of sales		(129,651)	(127,993)
<b>Gross profit</b>		6,291	9,207
Other income		955	246
Distribution expenses		(17)	(34)
Administrative expenses		(10,041)	(10,122)
Other expenses		(10,814)	(17)
<b>Results from operating activities</b>		(13,626)	(720)
Finance income		264	556
Finance costs		(192)	(388)
<b>Net finance income</b>	19	72	168
Share of profit of equity-accounted investees (net of tax)		569	1,667
<b>(Loss)/Profit before tax</b>	20	(12,985)	1,115
Tax credit/(expense)	21	121	(114)
<b>(Loss)/Profit for the year</b>		(12,864)	1,001
<b>(Loss)/Earnings per share</b>	22		
Basic and diluted earnings per share (cents)		(12.50)	0.97

The accompanying notes form an integral part of these financial statements.



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

YEAR ENDED 31 DECEMBER 2020

	2020 S\$'000	2019 S\$'000
<b>(Loss)/Profit for the year</b>	(12,864)	1,001
<b>Other comprehensive income</b>		
<b>Items that are or may be reclassified subsequently to profit or loss</b>		
Foreign currency translation differences of foreign operations*	1	(255)
Share of other comprehensive income of associate*	823	(14)
Foreign currency translation differences reclassified to profit or loss on divestment of associate	453	-
<b>Other comprehensive income for the year, net of tax</b>	1,277	(269)
<b>Total comprehensive income for the year</b>	(11,587)	732

\* There are no tax effects relating to these components of other comprehensive income.

The accompanying notes form an integral part of these financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

YEAR ENDED 31 DECEMBER 2020

Group	Share capital S\$'000	Treasury shares S\$'000	Capital reserve S\$'000	Translation reserve S\$'000	Accumulated losses S\$'000	Total equity S\$'000
Balance as at 1 January 2019	84,069	-	976	(1,314)	(15,249)	68,482
<b>Total comprehensive income for the year</b>						
Profit for the year	-	-	-	-	1,001	1,001
<b>Other comprehensive income</b>						
Foreign currency translation differences of foreign operations	-	-	-	(255)	-	(255)
Share of other comprehensive income of associate	-	-	-	(14)	-	(14)
<b>Total other comprehensive income</b>	-	-	-	(269)	-	(269)
<b>Total comprehensive income for the year</b>	-	-	-	(269)	1,001	732
<b>Transactions with owners, recognised directly in equity</b>						
<b>Contributions by and distributions to owners</b>						
Purchase of treasury shares	-	(175)	-	-	-	(175)
Dividends paid/payable to selling shareholder of a subsidiary*	-	-	-	-	(481)	(481)
<b>Total contributions by and distributions to owners</b>	-	(175)	-	-	(481)	(656)
<b>Total transactions with owners</b>	-	(175)	-	-	(481)	(656)
<b>Balance as at 31 December 2019</b>	<b>84,069</b>	<b>(175)</b>	<b>976</b>	<b>(1,583)</b>	<b>(14,729)</b>	<b>68,558</b>

\* Pursuant to call and put options entered into between the Group and the selling shareholder of K.A. Group on 5 September 2014 to acquire the remaining 30% in K.A. Group by 2020. During the financial year 2019, the selling shareholder of K.A. Group exercised the put options for 20% of equity interest. No options was exercised in the financial year 2020.

The accompanying notes form an integral part of these financial statements.



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

YEAR ENDED 31 DECEMBER 2020

Group	Share capital S\$'000	Treasury shares S\$'000	Capital reserve S\$'000	Translation reserve S\$'000	Accumulated losses S\$'000	Total equity S\$'000
Balance as at 1 January 2020	84,069	(175)	976	(1,583)	(14,729)	68,558
<b>Total comprehensive income for the year</b>						
Loss for the year	-	-	-	-	(12,864)	(12,864)
<b>Other comprehensive income</b>						
Net change in capital reserve reclassified to accumulated losses	-	-	(976)	-	976	-
Foreign currency translation differences of foreign operations	-	-	-	1	-	1
Share of other comprehensive income of associate	-	-	-	823	-	823
Foreign currency translation differences reclassified to profit or loss on divestment of associate	-	-	-	453	-	453
<b>Total other comprehensive income</b>	-	-	(976)	1,277	976	1,277
<b>Total comprehensive income for the year</b>	-	-	(976)	1,277	(11,888)	(11,587)
<b>Transactions with owners, recognised directly in equity</b>						
<b>Contributions by and distributions to owners</b>						
Purchase of treasury shares	-	(79)	-	-	-	(79)
<b>Total contributions by and distributions to owners</b>	-	(79)	-	-	-	(79)
<b>Total transactions with owners</b>	-	(79)	-	-	-	(79)
<b>Balance as at 31 December 2020</b>	<b>84,069</b>	<b>(254)</b>	<b>-</b>	<b>(306)</b>	<b>(26,617)</b>	<b>56,892</b>

The accompanying notes form an integral part of these financial statements.



# CONSOLIDATED STATEMENT OF CASH FLOWS

YEAR ENDED 31 DECEMBER 2020

	Note	2020 S\$'000	2019 S\$'000
<b>Cash flows from operating activities</b>			
(Loss)/Profit for the year		(12,864)	1,001
Adjustments for:			
Allowance/(Reversal of allowance) for doubtful debts		209	(20)
Amortisation of intangible assets	5	68	14
Bad debts written off		33	-
Change in fair value of the contingent consideration		18	461
Depreciation of property, plant and equipment	4	1,316	765
Gain on disposals of property, plant and equipment		(16)	-
Gain on interest waiver		(5)	-
Impairment loss of investment in joint venture		1,600	-
Impairment loss on intangible assets		6,899	-
Loss on disposal of investment in associate		2,074	-
Net finance income	19	(72)	(168)
Property, plant and equipment written off		-	1
Share of net profit of equity-accounted investees, net of tax		(569)	(1,667)
Tax (credit)/expense	21	(121)	114
Write-down of inventory to net realisable value		-	1
		(1,430)	502
Changes in:			
- inventories		(413)	432
- trade and other receivables		133	554
- contract assets		498	(1,355)
- trade and other payables		(1,585)	306
Cash generated from operating activities		(2,797)	439
Taxes paid		(139)	(166)
<b>Net cash flow (used in)/from operating activities</b>		(2,936)	273
<b>Cash flows from investing activities</b>			
Dividends from an associate	7	-	433
Interest received		304	602
Purchase of property, plant and equipment		(211)	(222)
Purchase of intangible asset		(324)	-
Proceeds from disposal of an associate		19,495	-
Proceeds from disposals of property, plant and equipment		16	-
Settlement of contingent consideration		-	(4,773)
<b>Net cash flow from/(used in) investing activities</b>		19,280	(3,960)
<b>Cash flows from financing activities</b>			
Dividends paid to selling shareholder of a subsidiary		-	(782)
Financing from trust receipts obtained/(settled)	15	6,504	(1,953)
Interest paid	15	(200)	(392)
Decrease/(Increase) in deposits pledged		404	(163)
Payment of lease liabilities	15	(314)	(347)
Purchase of treasury shares		(79)	(175)
Repayment of loans and borrowings	15	(46)	(46)
<b>Net cash flow from/(used in) financing activities</b>		6,269	(3,858)
<b>Net increase/(decrease) in cash and cash equivalents</b>		22,613	(7,545)
Cash and cash equivalents at 1 January		32,660	40,225
Effects of exchange rate fluctuations on cash held		(38)	(20)
<b>Cash and cash equivalents at 31 December</b>	12	55,235	32,660

The accompanying notes form an integral part of these financial statements.





# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

These notes form an integral part of the financial statements.

The financial statements were authorised for issue by the Board of Directors on 25 March 2021.

## 1 DOMICILE AND ACTIVITIES

Intraco Limited (the "Company") is incorporated in the Republic of Singapore. The address of the Company's registered office is 60 Albert Street, #07-01 OG Albert Complex, Singapore 189969.

The financial statements of the Group as at and for the year ended 31 December 2020 comprise the Company and its subsidiaries (together referred to as the "Group" and individually as "Group entities") and the Group's interest in equity-accounted investees.

The Group is primarily involved in the trading of plastics products, providing fire protection solutions and services relating to wireless telecommunication related infrastructure.

## 2 BASIS OF PREPARATION

### 2.1 Statement of compliance

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards (International) ("SFRS(I)"). The changes to significant accounting policies are described in note 2.5.

### 2.2 Basis of measurement

The financial statements have been prepared on the historical cost basis except as otherwise described in the notes below.

### 2.3 Functional and presentation currency

These financial statements are presented in Singapore dollars, which is the Company's functional currency. All financial information presented in Singapore dollars has been rounded to the nearest thousand, unless otherwise stated.

### 2.4 Use of estimates and judgements

The preparation of the financial statements in conformity with SFRS(I) requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 2 BASIS OF PREPARATION (CONTINUED)

### 2.4 Use of estimates and judgements (Continued)

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected. Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year are included in the following notes:

- Note 5 – key assumptions underlying recoverable amount of goodwill;
- Note 7 – impairment assessment on joint venture;
- Note 16 and 24 – key assumptions for measurement of contingent consideration;
- Note 18 – revenue recognition: whether revenue from fire protection solutions and services relating to wireless telecommunication related infrastructure is recognised over time or at a point in time.

#### Measurement of fair values

The Group has an established control framework with respect to the measurement of fair values. The Chief Financial Officer has overall responsibility for all significant fair value measurements, including Level 3 fair values, where applicable.

The Chief Financial Officer regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair values to support the conclusion that these valuations meet the requirements of SFRS(I), including the level in the fair value hierarchy, the resulting fair value estimate should be classified.

Significant valuation issues are reported to the Group's Audit Committee.

When measuring the fair value of an asset or a liability, the Group uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 2 BASIS OF PREPARATION (CONTINUED)

### 2.4 Use of estimates and judgements (Continued)

#### Measurement of fair values (Continued)

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement (with Level 3 being the lowest).

The Group recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

Further information about the assumptions made in measuring fair values is included in Note 24 – Financial Instruments.

### 2.5 Changes in accounting policies

#### New standards and amendments

The Group has applied the following SFRS(I)s, amendments to and interpretations of SFRS(I) for the first time for the annual period beginning on 1 January 2020:

- *Amendments to References to Conceptual Framework in SFRS(I) Standards*
- *Definition of a Business* (Amendments to SFRS(I) 3)
- *Definition of Material* (Amendments to SFRS(I) 1-1 and SFRS(I) 1-8)
- *Interest Rate Benchmark Reform* (Amendments to SFRS(I) 9, SFRS(I)1-39 and SFRS(I) 7)

The application of these amendments to standards and interpretations did not have a material effect on the financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements, except as explained in note 2.5, which addresses changes in accounting policies.

### 3.1 Basis of consolidation

#### (i) Business combinations

The Group accounts for business combinations using the acquisition method when the acquired set of activities and assets meets the definition of a business and control is transferred to the Group (see note ii). In determining whether a particular set of activities and assets is a business, the Group assesses whether the set of assets and activities acquired includes, at a minimum, an input and substantive process and whether the acquired set has the ability to produce outputs.

The Group has an option to apply a 'concentration test' that permits a simplified assessment of whether an acquired set of activities and assets is not a business. The optional concentration test is met if substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets.

The Group measures goodwill at the date of acquisition as:

- the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interest ("NCI") in the acquiree; plus
- if the business combination is achieved in stages, the fair value of the pre-existing equity interest in the acquiree,

over the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed. Any goodwill that arises is tested annually for impairment.

When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss.

Any contingent consideration payable is recognised at fair value at the date of acquisition and included in the consideration transferred. If the contingent consideration that meets the definition of a financial instrument is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, other contingent consideration is remeasured at fair value at each reporting date and subsequent changes to the fair value of the contingent consideration are recognised in profit or loss.



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.1 Basis of consolidation (Continued)

#### (i) Business combinations (Continued)

When share-based payment awards (replacement awards) are exchanged for awards held by the acquiree's employees (acquiree's awards) and relate to past services, then all or a portion of the amount of the acquirer's replacement awards is included in measuring the consideration transferred in the business combination. This determination is based on the market-based value of the replacement awards compared with the market-based value of the acquiree's awards and the extent to which the replacement awards relate to past and/or future service.

NCI that are present ownership interests and entitle their holders to a proportionate share of the acquiree's net assets in the event of liquidation are measured either at fair value or at the NCI's proportionate share of the recognised amounts of the acquiree's identifiable net assets, at the date of acquisition. The measurement basis taken is elected on a transaction-by-transaction basis. All other NCI are measured at acquisition-date fair value, unless another measurement basis is required by SFRS(I)s.

Costs related to the acquisition, other than those associated with the issue of debt or equity investments, that the Group incurs in connection with a business combination are expensed as incurred.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners in their capacity as owners and therefore no adjustments are made to goodwill and no gain or loss is recognised in profit or loss. Adjustments to NCI arising from transactions that do not involve the loss of control are based on a proportionate amount of the net assets of the subsidiary.

Business combinations are accounted for using the anticipated acquisition method in accordance with SFRS(I) 3 *Business Combination* as at the acquisition date, which is the date on which control is transferred to the Group.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.1 Basis of consolidation (Continued)

#### (ii) Written put option or forward with NCI

When the Group writes a put or enters into a forward purchase agreement with the NCI in an existing subsidiary or their equity interest in that subsidiary and provides for settlement in cash or in another financial asset by the Group, then the Group recognises a liability for the present value of the exercise price of the option or of the forward price. Subsequent to initial recognition of the financial liability, the changes in the carrying amount of the financial liability is recognised in profit or loss.

The Group applies the anticipated-acquisition method to account for the underlying NCI.

Under the anticipated-acquisition method, the interests of the non-controlling shareholders that hold the written put options or forwards are derecognised when the financial liability is recognised. The profits and losses attributable to the holder of NCI subject to the put options or forwards are presented as attributable to the Group in the statement of financial position and in the statement of profit or loss and statement of other comprehensive income.

If the put option expires unexercised, then the financial liability is derecognised and NCI are recognised and treated consistently with a decrease in ownership interests in a subsidiary while retaining control.

#### (iii) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group. Losses applicable to the NCI in a subsidiary are allocated to the NCI even if doing so causes the NCI to have a deficit balance.

#### (iv) Loss of control

Upon the loss of control, the Group derecognises the assets and liabilities of the subsidiary, any NCI and the other components of equity related to the subsidiary. Any surplus or deficit arising on the loss of control is recognised in profit or loss. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost.



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.1 Basis of consolidation (Continued)

#### (v) Investments in associates and joint ventures (equity-accounted investees)

Associates are those entities in which the Group has significant influence, but not control or joint control, over the financial and operating policies of these entities. Significant influence is presumed to exist when the Group holds 20% or more of the voting power of another entity. A joint venture is an arrangement in which the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Investments in associates and joint ventures are accounted for using the equity method. They are recognised initially at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Group's share of the profit or loss and other comprehensive income (OCI) of equity-accounted investees, after adjustments to align the accounting policies with those of the Group, from the date that significant influence or joint control commences until the date that significant influence or joint control ceases.

When the Group's share of losses exceeds its interest in an equity-accounted investee, the carrying amount of the investment, together with any long-term interests that form part thereof, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Group has an obligation to fund the investee's operations or has made payments on behalf of the investee.

#### (vi) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with equity-accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### (vii) Subsidiaries, associates and joint ventures in the separate financial statements

The subsidiaries are classified as equity investments at fair value through other comprehensive income ("FVOCI"). Other net gains and losses are recognised in OCI and are never reclassified to profit or loss.

Investments in associates and joint ventures are stated in the Company's statement of financial position at cost less accumulated impairment losses.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.2 Foreign currency

#### (i) Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortised cost in foreign currency translated at the exchange rate at the end of the year.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction. Foreign currency differences arising on translation are recognised in profit or loss.

#### (ii) Foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to Singapore dollars at exchange rates at the reporting date. The income and expenses of foreign operations are translated to Singapore dollars at exchange rates at the dates of the transactions.

Foreign currency differences are recognised in OCI. However, if the foreign operation is a non-wholly-owned subsidiary, then the relevant proportionate share of the translation difference is allocated to the NCI. When a foreign operation is disposed of such control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to NCI. When the Group disposes of only part of its investment in an associate or joint venture that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to profit or loss.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, foreign exchange gains and losses arising from such a monetary item that are considered to form part of a net investment in a foreign operation are recognised in OCI, and are presented in the translation reserve in equity.





# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.3 Property, plant and equipment

#### (i) Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes:

- the cost of materials and direct labour;
- any other costs directly attributable to bringing the asset to a working condition for their intended use;
- when the Group has an obligation to remove the asset or restore the site, an estimate of the costs of dismantling and removing the items and restoring the site on which they are located; and
- capitalised borrowing costs.

Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

The gain or loss on disposal of an item of property, plant and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

#### (ii) Subsequent costs

The cost of replacing a component of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the component will flow to the Group, and its cost can be measured reliably. The carrying amount of the replaced component is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.3 Property, plant and equipment (Continued)

#### (iii) Depreciation

Depreciation is based on the cost of an asset less its residual value. Significant components of individual assets are assessed and if a component has a useful life that is different from the remainder of that asset, that component is depreciated separately.

Depreciation is recognised as an expense in profit or loss on a straight-line basis over the estimated useful lives of each component of an item of property, plant and equipment, unless it is included in the carrying amount of another asset. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Group will obtain ownership by the end of the lease term.

Depreciation is recognised from the date that the property, plant and equipment are installed and are ready for use, or in respect of internally constructed assets, from the date that the asset is completed and ready for use.

The estimated useful lives for the current and comparative years are as follows:

Leasehold properties	50 to 60 years
Leasehold improvements	3 years
Plant, machinery, tools and equipment	2 to 10 years
Furniture, fittings and equipment	3 to 10 years
Motor vehicles	3 to 6 years

Depreciation methods, useful lives and residual values are reviewed at the end of each reporting period and adjusted if appropriate.

### 3.4 Financial instruments

#### (i) Recognition and initial measurement

##### *Non-derivative financial assets and financial liabilities*

Trade receivables and debt investments issued are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Group becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at fair value through profit or loss ("FVTPL"), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.4 Financial instruments (Continued)

#### (ii) Classification and subsequent measurement

##### *Non-derivative financial assets*

On initial recognition, a financial asset is classified as measured at: amortised cost; FVOCI – debt investment; FVOCI – equity investment; or FVTPL.

Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

##### *Financial assets at amortised cost*

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

##### *Equity investments at FVOCI*

On initial recognition of an equity investment that is not held-for-trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment-by-investment basis.

##### *Financial assets at FVTPL*

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.4 Financial instruments (Continued)

#### (ii) Classification and subsequent measurement (Continued)

##### *Financial assets: Business model assessment*

The Group makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated – e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Group's continuing recognition of the assets.

Financial assets that are held-for-trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.

##### *Non-derivative financial assets: Assessment whether contractual cash flows are solely payments of principal and interest*

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.4 Financial instruments (Continued)

#### (ii) Classification and subsequent measurement (Continued)

##### ***Non-derivative financial assets: Assessment whether contractual cash flows are solely payments of principal and interest*** (Continued)

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Group considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable rate features;
- prepayment and extension features; and
- terms that limit the Group's claim to cash flows from specified assets (e.g. non-recourse features).

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a significant discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

##### ***Non-derivative financial assets: Subsequent measurement and gains and losses***

###### *Financial assets at FVTPL*

These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.

###### *Financial assets at amortised cost*

These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.4 Financial instruments (Continued)

#### (ii) Classification and subsequent measurement (Continued)

##### *Non-derivative financial assets: Subsequent measurement and gains and losses* (Continued)

##### *Equity investments at FVOCI*

These assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI and are never reclassified to profit or loss.

##### *Non-derivative financial liabilities: Classification, subsequent measurement and gains and losses*

Financial liabilities are classified as measured at amortised cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss. Directly attributable transaction costs are recognised in profit or loss as incurred.

Other financial liabilities are initially measured at fair value less directly attributable transaction costs. They are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss.

#### (iii) Derecognition

##### *Financial assets*

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The Group enters into transactions whereby it transfers assets recognised in its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets. In these cases, the transferred assets are not derecognised.



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.4 Financial instruments (Continued)

#### (iii) Derecognition (Continued)

##### *Financial liabilities*

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire. The Group also derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognised at fair value.

On derecognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognised in profit or loss.

#### (iv) Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

#### (v) Cash and cash equivalents

Cash and cash equivalents comprise cash balances and short-term deposits with maturities of three months or less from the date of acquisition that are subject to an insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments. For the purpose of the statement of cash flows, bank overdrafts that are repayable on demand and that form an integral part of the Group's cash management are included in cash and cash equivalents.

#### (vi) Service concession arrangements

The Group recognises a financial asset arising from a service concession arrangement when it has an unconditional contractual right to receive cash from or at the direction of the grantor for the construction or upgrade services provided, and the right to receive cash depends only on the passage of time. Such financial assets are measured at fair value on initial recognition and classified as financial assets measured at amortised cost.

If the Group is paid for the construction services partly by a financial asset and partly by an intangible asset, then each component of the consideration is accounted for separately and is initially recognised at the fair value of the consideration.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.4 Financial instruments (Continued)

#### (vii) Derivative financial instruments

Derivatives are initially measured at fair value and any directly attributable transaction costs are recognised in profit or loss as incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are generally recognised in profit or loss.

#### (viii) Share capital

##### *Ordinary shares*

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity, net of any tax effects.

### 3.5 Intangible assets

#### (i) Goodwill

Goodwill that arises upon the acquisition of subsidiaries is included in intangible assets. For the measurement of goodwill at initial recognition, see Note 3.1(i).

##### *Subsequent measurement*

Goodwill is measured at cost less accumulated impairment losses. In respect of associates and joint ventures, the carrying amount of goodwill is included in the carrying amount of the investment, and an impairment loss on such an investment is not allocated to any asset, including goodwill, that forms part of the carrying amount of the associates and joint ventures.

#### (ii) Other intangible assets

Other intangible assets that are acquired by the Group and have finite useful lives are measured at cost less accumulated amortisation and accumulated impairment losses.





# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.5 Intangible assets (Continued)

#### (iii) Amortisation

Amortisation is calculated based on the cost of the asset, less its residual value.

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful lives of intangible assets, other than goodwill, from the date that they are available for use. The estimated useful lives for the current and comparative years are as follows:

Order backlogs	28 months
Customer relationships	64 months
Software	36 months

Amortisation methods, useful lives and residual values are reviewed at the end of each reporting period and adjusted if appropriate.

### 3.6 Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the weighted average cost principle, and includes expenditure incurred in acquiring the inventories, conversion costs and other costs incurred in bringing them to their existing location and condition. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

### 3.7 Contract assets

A contract asset is recognised when the Group recognises revenue (see note 3.12(i)) before being unconditionally entitled to the consideration under the payment terms set out in the contract. Contract assets are assessed for the expected credit losses ("ECL") in accordance with the policy set out in note 3.9(i) and are reclassified to receivables when the right to consideration has become unconditional (see note 3.4).

### 3.8 Leases

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group uses the definition of a lease in SFRS(I) 16.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.8 Leases (Continued)

#### As a lessee

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices. However, for the leases of property the Group has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Group by the end of the lease term or the cost of the right-of-use asset reflects that the Group will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

The Group determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

Lease payments included in the measurement of the lease liability is fixed payments.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, if the Group changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.8 Leases (Continued)

#### As a lessee (Continued)

The Group presents right-of-use assets in 'property, plant and equipment' and lease liabilities in 'loans and borrowings' in the statement of financial position.

#### *Short-term leases and leases of low-value assets*

The Group has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and short-term leases. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

### 3.9 Impairment

#### (i) Non-derivative financial assets and contract assets

The Group recognises loss allowances for ECLs on:

- financial assets measured at amortised costs;
- contract assets (as defined in SFRS(I) 15).

Loss allowances of the Group are measured on either of the following bases:

- 12-month ECLs: these are ECLs that result from default events that are possible within the 12 months after the reporting date (or for a shorter period if the expected life of the instrument is less than 12 months); or
- Lifetime ECLs: these are ECLs that result from all possible default events over the expected life of a financial instrument or contract asset.

#### *Simplified approach*

The Group applies the simplified approach to provide for ECLs for all trade receivables and contract assets. The simplified approach requires the loss allowance to be measured at an amount equal to lifetime ECLs.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.9 Impairment (Continued)

#### (i) Non-derivative financial assets and contract assets (Continued)

##### *General approach*

The Group applies the general approach to provide for ECLs on all other financial instruments. Under the general approach, the loss allowance is measured at an amount equal to 12-month ECLs at initial recognition.

At each reporting date, the Group assesses whether the credit risk of a financial instrument has increased significantly since initial recognition. When credit risk has increased significantly since initial recognition, loss allowance is measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment and includes forward-looking information.

If credit risk has not increased significantly since initial recognition or if the credit quality of the financial instruments improves such that there is no longer a significant increase in credit risk since initial recognition, loss allowance is measured at an amount equal to 12-month ECLs.

The Group considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Company in full, without recourse by the Group to actions such as realising security (if any is held); or
- the financial asset is more than 90 days past due.

The Group considers a contract asset to be in default when the customer is unlikely to pay its contractual obligations to the Group in full, without recourse by the Company to actions such as realising security (if any is held).

The maximum period considered when estimating ECLs is the maximum contractual period over which the Group is exposed to credit risk.

##### *Measurement of ECLs*

ECLs are probability-weighted estimates of credit losses. Credit losses are measured at the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Company expects to receive). ECLs are discounted at the effective interest rate of the financial asset.



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.9 Impairment (Continued)

#### (i) Non-derivative financial assets and contract assets (Continued)

##### *Credit-impaired financial assets*

At each reporting date, the Group assesses whether financial assets carried at amortised cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or being more than 90 days past due;
- the restructuring of a loan or advance by the Group on terms that the Group would not consider otherwise;
- it is probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.

##### *Presentation of allowance for ECLs in the statement of financial position*

Loss allowances for financial assets measured at amortised cost and contract assets are deducted from the gross carrying amount of these assets.

The allowance account in respect of trade and other receivables (excluding advances to suppliers and prepayments) is used to record impairment losses until the financial asset is considered irrecoverable. At that point, the amount charged to the allowance account is written off against the carrying amount of the impaired financial asset.

##### *Write-off*

The gross carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery. This is generally the case when the Group determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.9 Impairment (Continued)

#### (ii) Associates and joint venture

An impairment loss in respect of an associate or joint venture is measured by comparing the recoverable amount of the investment with its carrying amount in accordance with the requirements for non-financial assets. An impairment loss is recognised in profit or loss. An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.

#### (iii) Non-financial assets

The carrying amounts of the Group's non-financial assets, inventories and contract assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit ("CGU") exceeds its estimated recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs.

The Group's corporate assets do not generate separate cash inflows and are utilised by more than one CGU. Corporate assets are allocated to CGUs on a reasonable and consistent basis and tested for impairment as part of the testing of the CGU to which the corporate asset is allocated.

Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the CGU (group of CGUs), and then to reduce the carrying amounts of the other assets in the CGU (group of CGUs) on a *pro rata* basis.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation, if no impairment loss had been recognised.

An impairment loss in respect of an associate or joint venture is measured by comparing the recoverable amount of the investment with its carrying amount in accordance with the requirements for non-financial assets. An impairment loss is recognised in profit or loss. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount and only to the extent that the recoverable amount increases.



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.9 Impairment (Continued)

#### (iii) Non-financial assets (Continued)

Goodwill that forms part of the carrying amount of an investment in an associate or a joint venture is not recognised separately, and therefore is not tested for impairment separately. Instead, the entire amount of the investment in an associate or a joint venture is tested for impairment as a single asset when there is objective evidence that the investment in an associate or a joint venture may be impaired.

### 3.10 Employee benefits

#### (i) Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognised as an employee benefit expense in profit or loss in the periods during which related services are rendered by employees.

#### (ii) Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

#### (iii) Share-based payment transactions

The grant date fair value of share-based payment awards granted to employees is recognised as an employee expense, with a corresponding increase in equity, over the period that the employees unconditionally become entitled to the awards. The amount recognised as an expense is adjusted to reflect the number of awards for which the related service and non-market vesting conditions are expected to be met, such that the amount ultimately recognised as an expense is based on the number of awards that meet the related service and non-market performance conditions at the vesting date. For share-based payment awards with non-vesting conditions, the grant date fair value of the share-based payment is measured to reflect such conditions and there is no true-up for differences between expected and actual outcomes.

### 3.11 Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as finance cost.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.11 Provisions (Continued)

#### *Onerous contracts*

A provision for onerous contracts is recognised when the expected benefits to be derived by the Group from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Group recognises any impairment loss on the assets associated with that contract.

### 3.12 Revenue

#### (i) Goods and services sold

Revenue from sale of goods and services in the ordinary course of business is recognised when the Group satisfies a performance obligation ("PO") by transferring control of a promised good or service to the customer. The amount of revenue recognised is the amount of the transaction price allocated to the satisfied PO.

The transaction price is allocated to each PO in the contract on the basis of the relative standalone selling prices of the promised goods or services. The individual standalone selling price of a good or service that has not previously been sold on a stand-alone basis, or has a highly variable selling price, is determined based on the residual portion of the transaction price after allocating the transacting price to goods and/or services with observable stand-alone selling prices. A discount or variable consideration is allocated to one or more, but not all, of the performance obligations if it relates specifically to those performance obligations.

Transaction price is the amount of consideration in the contract to which the Group expects to be entitled in exchange for transferring the promised goods or services. The transaction price may be fixed or variable and is adjusted for time value of money if the contract includes a significant financing component. Consideration payable to a customer is deducted from the transaction price if the Group does not receive a separate identifiable benefit from the customer. When consideration is variable, the estimated amount is included in the transaction price to the extent that it is highly probable that a significant reversal of the cumulative revenue will not occur when the uncertainty associated with the variable consideration is resolved.

Revenue may be recognised at a point in time or over time following the timing of satisfaction of the PO. If a PO is satisfied over time, revenue is recognised based on the percentage of completion reflecting the progress towards complete satisfaction of that PO.





# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.12 Revenue (Continued)

#### (ii) Rental income

Rental income is recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income, over the term of the lease.

### 3.13 Government grants

Government grants related to co-funding of salaries and wages are recognised initially as deferred income at fair value when there is reasonable assurance that they will be received and the Group will comply with the conditions associated with the grant. Grants that compensate the Group for expenses incurred are recognised in profit or loss as 'other operating income' on a systematic basis in the same periods in which the expenses are recognised.

### 3.14 Finance income and finance costs

The Group's finance income and finance costs include:

- interest income;
- interest expense; and
- dividend income.

Interest income or expense is recognised using the effective interest method. Dividend income is recognised in profit or loss on the date on which the Group's right to receive payment is established.

The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

- the gross carrying amount of the financial asset; or
- the amortised cost of the financial liability.

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortised cost of the liability. However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.14 Finance income and finance costs (Continued)

Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognised in profit or loss using the effective interest method.

### 3.15 Tax

Tax expense comprises current and deferred tax. Current tax and deferred tax is recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in OCI.

The Group has determined that interest and penalties related to income taxes, including uncertain tax treatments, do not meet the definition of income taxes, and therefore accounted for them under SFRS(I) 1-37 *Provisions, Contingent Liabilities and Contingent Assets*.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any. Current tax also includes any tax arising from dividends.

Current tax assets and liabilities are offset only if certain criteria are met.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries, associates and joint arrangements to the extent that the Group is able to control the timing of the reversal of the temporary difference and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

The measurement of deferred taxes reflects the tax consequences that would follow the manner in which the Group expects, at the reporting period, to recover or settle the carrying amount of its assets and liabilities. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.15 Tax (Continued)

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Group to change its judgement regarding the adequacy of existing tax liabilities. Such changes to tax liabilities will impact tax expense in the period that such a determination is made.

### 3.16 Key management personnel

Key management personnel of the Group are those persons having the authority and responsibility for planning, directing and controlling the activities of the entity. The directors of the Company are considered as key management personnel of the Group.

### 3.17 Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the Group's Chief Executive Officer ("CEO") (the chief operating decision maker) to make decisions about resources to be allocated to the segment and to assess its performance, and for which discrete financial information is available.

Segment results that are reported to the CEO include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly corporate assets (primarily the Company's headquarters), head office expenses, and tax assets and liabilities.

Segment capital expenditure is the total cost incurred during the year to acquire property, plant and equipment, and intangible assets other than goodwill.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.18 Earnings per share

The Group presents basic and diluted earnings per share data for its ordinary shares. Basic earnings per share is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted-average number of ordinary shares outstanding during the year, adjusted for own shares held. Diluted earnings per share is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted-average number of ordinary shares outstanding, adjusted for own shares held, for the effects of all dilutive potential ordinary shares, which comprise share options granted to employees.

### 3.19 New standards and interpretations not yet adopted

A number of new standards, interpretations and amendments to standards are effective for annual periods beginning after 1 January 2020 and earlier application is permitted; however, the Group has not early adopted the new or amended standards and interpretations in preparing these financial statements.

The following new SFRS(I)s, are not expected to have a significant impact on the Group's consolidated financial statements and the Company's statement of financial position.

- *SFRS(I) 17 Insurance Contracts*
- *Classification of Liabilities as Current or Non-current* (Amendments to SFRS(I) 1-1)
- *Covid-19-Related Rent Concessions* (Amendments to SFRS(I) 16)
- *Sale or Contribution of Assets between an investor and its Associate or Joint Venture* (Amendments to SFRS(I) 10 and SFRS(I) 1-28)



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 4 PROPERTY, PLANT AND EQUIPMENT

	Leasehold properties S\$'000	Leasehold improvements S\$'000	Plant, machinery, tools and equipment S\$'000	Furniture, fittings and equipment S\$'000	Motor vehicles S\$'000	Office unit S\$'000	Total S\$'000
<b>Group Cost</b>							
At 1 January 2019	6,800	277	49,798	971	328	-	58,174
Recognition of right of use assets on initial application of SFRS(I) 16	-	-	-	19	-	492	511
Adjusted balance at 1 January 2019	6,800	277	49,798	990	328	492	58,685
Additions	-	-	204	18	-	-	222
Disposals/write-offs	-	-	(3)	(109)	-	-	(112)
At 31 December 2019	6,800	277	49,999	899	328	492	58,795
Additions	-	-	93	120	14	498	725
Disposals/write-offs	-	(25)	(146)	(85)	-	(217)	(473)
At 31 December 2020	6,800	252	49,946	934	342	773	59,047
<b>Accumulated depreciation and impairment losses</b>							
At 1 January 2019	703	171	41,053	899	217	-	43,043
Depreciation	163	79	103	65	63	292	765
Disposals/write-offs	-	-	(2)	(109)	-	-	(111)
At 31 December 2019	866	250	41,154	855	280	292	43,697
Depreciation	164	27	736	62	40	287	1,316
Disposals/write-offs	-	(25)	(146)	(85)	-	(217)	(473)
At 31 December 2020	1,030	252	41,744	832	320	362	44,540
<b>Carrying amounts</b>							
At 1 January 2019	6,097	106	8,745	91	111	492	15,642
At 31 December 2019	5,934	27	8,845	44	48	200	15,098
At 31 December 2020	5,770	-	8,202	102	22	411	14,507

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 4 PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

### Leased plant and equipment

The carrying amount of leased plant and equipment amounted to S\$16,000 (2019: S\$48,000).

### Security

At 31 December 2020, leasehold properties and motor vehicles of the Group with carrying amounts of S\$1,455,000 (2019: S\$1,528,000) are pledged as security to secure bank loans and lease liabilities (see Note 15).

	Leasehold properties S\$'000	Leasehold improvements S\$'000	Furniture, fittings and equipment S\$'000	Motor vehicles S\$'000	Office unit S\$'000	Total S\$'000
<b>Company</b>						
<b>Cost</b>						
At 1 January 2019	-	277	657	50	-	984
Recognition of right of use assets on initial application of SFRS(I) 16	-	-	-	-	271	271
Adjusted balance at 1 January 2019	-	277	657	50	271	1,255
Additions	-	-	16	-	-	16
Disposals/write-offs	-	-	(108)	-	-	(108)
At 31 December 2019	-	277	565	50	271	1,163
Additions	-	-	91	-	498	589
Disposals/write-offs	-	(25)	(20)	-	(217)	(262)
At 31 December 2020	-	252	636	50	552	1,490
<b>Accumulated depreciation</b>						
At 1 January 2019	-	170	606	50	-	826
Depreciation	-	80	36	-	201	317
Disposals/write-offs	-	-	(108)	-	-	(108)
At 31 December 2019	-	250	534	50	201	1,035
Depreciation	-	27	49	-	195	271
Disposals/write-offs	-	(25)	(20)	-	(217)	(262)
At 31 December 2020	-	252	563	50	179	1,044
<b>Carrying amounts</b>						
At 1 January 2019	-	107	51	-	271	429
At 31 December 2019	-	27	31	-	70	128
At 31 December 2020	-	-	73	-	373	446



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 5 INTANGIBLE ASSETS

	Goodwill S\$'000	Order backlogs S\$'000	Customer relationships S\$'000	Software S\$'000	Total S\$'000
<b>Group</b>					
<b>Cost</b>					
At 1 January 2019 and 31 December 2019	6,899	518	411	–	7,828
Addition	–	–	–	324	324
At 31 December 2020	6,899	518	411	324	8,152
<b>Accumulated amortisation and impairment losses</b>					
At 1 January 2019	–	518	397	–	915
Amortisation	–	–	14	–	14
At 31 December 2019	–	518	411	–	929
Amortisation for the year	–	–	–	68	68
Impairment loss	6,899	–	–	–	6,899
At 31 December 2020	6,899	518	411	68	7,896
<b>Carrying amounts</b>					
At 1 January 2019	6,899	–	14	–	6,913
At 31 December 2019	6,899	–	–	–	6,899
At 31 December 2020	–	–	–	256	256
				<b>Software S\$'000</b>	
<b>Company</b>					
<b>Cost</b>					
At 1 January 2019 and 31 December 2019				–	
Addition				324	
At 31 December 2020				324	
<b>Accumulated amortisation</b>					
At 1 January 2019 and 31 December 2019				–	
Amortisation				68	
At 31 December 2020				68	
<b>Carrying amounts</b>					
At 1 January 2019 and 31 December 2019				–	
At 31 December 2020				256	

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 5 INTANGIBLE ASSETS (CONTINUED)

### Amortisation and impairment of order backlogs, customer relationships and software

The amortisation of order backlogs, customer relationships and software is included in administrative expenses.

### Impairment testing for goodwill

For the purpose of impairment testing, goodwill has been allocated to the Group's CGU (operating division) as follows:

	2020 S\$'000	2019 S\$'000
<b>Group</b>		
K.A. Group	6,899	6,899

### K.A. Group

The recoverable amount of the CGU was based on its value in use, determined by discounting the future cash flows to be generated from the continuing use of the CGU. The recoverable amount of the CGU of S\$10,610,000 was lower than the carrying amount. Consequently, the Group recognised full impairment loss of S\$6,899,000 for the goodwill in the financial year ended 2020. In financial year ended 2019, the recoverable amount of the CGU of S\$34,267,000 was determined to be higher than its carrying amount, and no impairment was required.

Key assumptions used in the estimation of recoverable amount of the CGU as at 31 December were as follows:

	2020 %	2019 %
<b>Group</b>		
Revenue growth rate	0.0 to 69.0 <sup>^</sup>	2.0 to 10.0
Terminal growth rate	0.0	2.0
Discount rate	8.3	8.2
EBIT margin (average of next five years)	11.2	22.0

<sup>^</sup>Higher revenue growth rate due to lower revenue achieved in FY2020 as a result of COVID-19 pandemic.

The cash flow projections included specific estimates for 5 years and a terminal growth rate thereafter. The terminal growth rate was determined based on management's estimates of the long-term annual EBIT growth rate in perpetuity, consistent with the assumptions that a market participant would make. As a result, the terminal growth rate was estimated to be 0% (2019: 2%).

The discount rate was a post-tax measure estimated based on the historical industry average weighted-average cost of capital.





# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 5 INTANGIBLE ASSETS (CONTINUED)

### K.A. Group (Continued)

The EBIT margin was estimated taking into account past experience, adjusted for management's assessment of future trends of the construction industry and anticipated revenue growth. Revenue growth was projected taking into account the average growth levels experienced over the past five years and the estimated revenue growth for the next five years.

Following the impairment loss of S\$6,899,000 recognised in the financial year ended 31 December 2020, the recoverable amount of the CGU was equal to its carrying amount. Therefore, any adverse movement in a key assumption would lead to further impairment.

In financial year ended 2019, the estimated recoverable amount exceeded its carrying amount by approximately S\$16,764,000. Management had identified that a reasonably possible change in two key assumptions could cause the carrying amount to exceed the recoverable amount. The following table shows the amount by which these two assumptions would need to change individually for the estimated recoverable amount to be equal to the carrying amount.

	Change required for carrying amount to equal the recoverable amount 2019 %
<b>Group</b>	
Discount rate	14.4
EBIT margin (average of next five years)	13.1

## 6 SUBSIDIARIES

	Company	
	2020 S\$'000	2019 S\$'000
Equity investments at FVOCI	11,312	21,285

Details of subsidiaries are set out in Note 27.

The Company designated its subsidiaries as equity investments as at FVOCI. The carrying amounts of the equity investments were determined based on the fair value of the net assets of the subsidiaries as at the reporting date.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 7 ASSOCIATE AND JOINT VENTURE

	Group		Company	
	2020 S\$'000	2019 S\$'000	2020 S\$'000	2019 S\$'000
Interest in associate	-	19,555	-	14,544
Interest in joint venture	2,171	2,195	2,516	2,516
Less: Impairment losses	(1,600)	-	(1,966)	(366)
	571	2,195	550	2,150
	571	21,750	550	16,694

KPMG LLP is the auditors of the Singapore-incorporated joint venture. The Singapore-incorporated associate is audited by another accounting firm, BDO LLP Singapore. For this purpose, an associated company is considered significant as defined under the Listing Manual of the SGX-ST if the Group's share of its net tangible assets represents 20% or more of the Group's consolidated net tangible assets, or if the Group's share of its pre-tax profits accounts for 20% or more of the Group's consolidated pre-tax profits.

In the financial year ended 31 December 2019, the associate was considered significant and the Group was in compliance with Rules 712 and 715 of the Listing Manual of the SGX-ST as suitable auditing firms had been appointed to meet the Group's audit obligations. In accordance to Rule 716, the Audit Committee and Board of Directors of the Company confirmed that they were satisfied that the appointment of a different auditor for its significant associate would not compromise the standard and effectiveness of the audit of the Group.

### Associate

Dynamic Colours Limited ("DCL") was accounted for using the equity method of accounting and was considered a material associate of the Group. During the financial year, the Group divested its entire interest of 41.27% in DCL.

Details of the associate is as follows:

	Dynamic Colours Limited <sup>1</sup>
Principal activity	Trading in colour pigments, manufacture and sale of compounded resins and polyethylene packaging materials and provisions of compounding services
Principal place of business/country of incorporation	Singapore
Ownership interest/Voting rights held	2019: 41.27%
Fair value of ownership interest	2019: S\$16,463,000 <sup>2</sup>

<sup>1</sup> Listed on the Singapore Exchange Securities Trading Limited ("SGX-ST") (delisted with effect from 18 August 2020)

<sup>2</sup> Based on the quoted market price at 31 December 2019 (Level 1 in the fair value hierarchy)



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 7 ASSOCIATE AND JOINT VENTURE (CONTINUED)

### Associate (Continued)

The following table summarises the financial information of the associate based on its consolidated financial statements prepared in accordance with SFRS(I).

	<u>2019</u> <u>S\$'000</u>
<b>Results</b>	
Revenue	48,954
Profit from continuing operations	3,474
Post-tax profit from discontinued operation	588
OCI	(34)
Total comprehensive income	4,028
Attributable to non-controlling interests	-
Attributable to associate's shareholders	4,028
<b>Assets and liabilities</b>	
Non-current assets	17,779
Current assets	42,507
Non-current liabilities	(1,471)
Current liabilities	(11,749)
<b>Net assets</b>	47,066
Attributable to non-controlling interests	-
Attributable to associate's shareholders	47,066
<b>Group's interest in net assets of associate at beginning of the year</b>	18,517
Group's share of:	
– profit from continuing operations	1,432
– post-tax profit from discontinued operation	243
– OCI	(14)
Total comprehensive income	1,661
Translation difference	(190)
Dividends received during the year	(433)
<b>Carrying amount of interest in associate at end of the year</b>	<u>19,555</u>

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 7 ASSOCIATE AND JOINT VENTURE (CONTINUED)

### Joint venture

Tat Hong Intraco Pte Ltd is an unlisted joint arrangement in which the Group has joint control via investors' agreement and 40% (2019: 40%) ownership interest. It was incorporated in Singapore by the Group, Tat Hong Holdings Ltd and Aung Moe Kyaw, and principally engaged in the leasing and sales of cranes and other heavy equipment in Myanmar.

Tat Hong Intraco Pte Ltd is structured as a separate vehicle and the Group has a residual interest in its net assets. Accordingly, the Group has classified its interest in Tat Hong Intraco Pte Ltd as a joint venture, which is accounted for using the equity method of accounting.

The following table summarises the financial information of the joint venture, based on its financial statements prepared in accordance with SFRS(I).

	2020 S\$'000	2019 S\$'000
<b>Revenue</b>	582	581
Profit/(Loss) from continuing operations	58	(25)
OCI	–	–
Total comprehensive income	58	(25)
Non-current assets	3,691	4,044
Current assets <sup>1</sup>	1,798	1,585
Current liabilities	(22)	(101)
Net assets	5,467	5,528

<sup>1</sup> Includes cash and cash equivalents of S\$1,619,000 (2019: S\$1,308,000).

	2020 S\$'000	2019 S\$'000
<b>Group's interest in net assets of joint venture at beginning of the year</b>	2,195	2,224
Group's share of profit/(loss) from continuing operations	23	(8)
Translation difference	2,218	2,216
Impairment loss	(47)	(21)
	(1,600)	–
<b>Carrying amount of interest in joint venture at end of the year</b>	571	2,195



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 7 ASSOCIATE AND JOINT VENTURE (CONTINUED)

### Joint venture (Continued)

The recoverable amount for the joint venture was estimated based on the value in use calculation which was derived using cash flow projections based on the most recent budgets and forecasts approved by management covering 14 years. Cash flows for these periods were prepared using the estimated growth rates stated in the table below. The growth rate used reflects management's expectation of the growth rate of the business segment in Myanmar after taking into account the growth levels experienced over the past 2 years. The discount rate applied is the weighted average cost of capital of other market participants in the industry. The recoverable amount was lower than the carrying amount. Consequently, the Group recognised an impairment loss of S\$1,600,000 in the financial year ended 31 December 2020.

Key assumptions used in the estimation of recoverable amount as at 31 December were as follows:

	2020 %	2019 %
Growth rate	5.2	5.2
Discount rate	12.15	11.5

## 8 DERIVATIVE FINANCIAL ASSETS

	Group		Company	
	2020 S\$'000	2019 S\$'000	2020 S\$'000	2019 S\$'000
Derivative financial assets	-	-	-	1,208

The derivative financial assets relate to the written call and put options in connection with the Company's acquisition of the remaining 30% equity interest in K.A. Group from the selling shareholder of K.A. Group. The Company received the right to acquire the remaining 30% equity interest in K.A. Group in 3 tranches of 10% each, while the Company also gave the selling shareholder of K.A. Group the right to sell the remaining 30% equity interest it owns in K.A. Group in 3 tranches of 10% each.

The options on the first 10%, subsequent 10% and final 10% equity interest in K.A. Group are exercisable by the Company and/or the selling shareholder of K.A. Group on 4 September 2018, 4 September 2019 and 4 September 2020 respectively. The exercise dates are the dates falling immediately after the expiry of 4 years, 5 years and 6 years from date of acquisition respectively. The exercise price of the written put and call options in respect of each option shall be the amount determined based on the consideration paid by the Company to acquire the initial 70% equity interest in K.A. Group, adjusted for revised net tangible asset value of K.A. Group subsequent to initial acquisition date.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 8 DERIVATIVE FINANCIAL ASSETS (CONTINUED)

In the last financial year ended 31 December 2019, the selling shareholder of K.A. Group exercised the put options for the first and second 10%. The remaining 10% equity interest in K.A. Group was not exercised on 4 September 2020 by either party. Consequently, either party will have the right to exercise the option at any point in the future and the derivative financial assets was derecognised.

The Group's exposure to market risks and fair value information related to derivative financial assets, are disclosed in Note 24.

## 9 INVENTORIES

	Group		Company	
	2020 S\$'000	2019 S\$'000	2020 S\$'000	2019 S\$'000
Trading goods	71	151	-	-
Raw materials	1,451	958	-	-
	<u>1,522</u>	<u>1,109</u>	<u>-</u>	<u>-</u>

In 2020, inventories of S\$125,137,000 (2019: S\$125,091,000) were recognised as an expense during the period and included in cost of sales.

## 10 TRADE AND OTHER RECEIVABLES

	Group		Company	
	2020 S\$'000	2019 S\$'000	2020 S\$'000	2019 S\$'000
Trade receivables	20,260	20,569	-	-
Impairment losses	(6,609)	(6,340)	-	-
Net trade receivables	13,651	14,229	-	-
Deposits	392	342	75	75
Amounts due from subsidiaries (non-trade)	-	-	21,928	19,459
Impairment losses	-	-	(3,559)	(3,627)
Net amounts due from subsidiaries	-	-	18,369	15,832
Amount due from joint venture (non-trade)	-	3	-	3
Other receivables	111	113	13	12
Interest receivables	24	64	18	30
	<u>14,178</u>	<u>14,751</u>	<u>18,475</u>	<u>15,952</u>
Advances to suppliers	1,182	635	-	-
Prepayments	95	395	19	239
	<u>15,455</u>	<u>15,781</u>	<u>18,494</u>	<u>16,191</u>



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 10 TRADE AND OTHER RECEIVABLES (CONTINUED)

At 31 December 2020, trade receivables for the Group include retention receivables of S\$1,755,000 (2019: S\$1,171,000) from customers.

### Amounts due from subsidiaries

The amounts owing by subsidiaries represent unsecured advances given and payment on behalf of subsidiaries. The non-trade amounts due from subsidiaries are unsecured, interest-free and repayable on demand.

### Amount due from joint venture

The amount owing by joint venture represents payment on behalf of joint venture. The non-trade amount due from joint venture is unsecured, interest-free and repayable on demand.

### Credit and market risk, and impairment losses

The Group and the Company's exposure to credit and currency risks, and impairment losses for trade and other receivables (excluding prepayments) are disclosed in Note 24.

## 11 CONTRACT ASSETS

	Group		Company	
	2020 S\$'000	2019 S\$'000	2020 S\$'000	2019 S\$'000
Contract assets	2,022	2,520	-	-

The contract assets relate primarily to the Group's right to consideration for work completed but not billed at the reporting date in respect of its fire protection business. Contract assets are transferred to trade receivables when the rights become unconditional. This usually occurs when the Group invoices the customer.

At 31 December 2020, the aggregated amount of costs incurred and recognised profits (less recognised losses) to date under open construction contracts amounted to S\$29,860,000 (2019: S\$38,443,000) for the Group. Progress billings and advances received from customers under open construction contracts amounted to S\$27,838,000 (2019: S\$35,923,000) for the Group.

Significant judgement is used to estimate these total contract costs to be incurred to fulfil the contract and cost incurred to-date. In making these estimates, management has relied on past experience of completed projects and quantity surveyors' reports to collaborate the progress of the construction.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 12 CASH AND CASH EQUIVALENTS

	Group		Company	
	2020 S\$'000	2019 S\$'000	2020 S\$'000	2019 S\$'000
Cash at banks and in hand	14,989	8,131	717	1,932
Fixed deposits with banks	40,366	25,053	39,128	12,500
Cash and cash equivalents in the statements of financial position	55,355	33,184	39,845	14,432
Deposits pledged	(120)	(524)	–	–
Cash and cash equivalents in the statement of cash flows	55,235	32,660	39,845	14,432

Deposits pledged represent bank balances of certain subsidiaries pledged as security for issuance of letters of credit.

The weighted average effective interest rates per annum relating to fixed deposits with banks at the reporting date for the Group and Company are 0.33% (2019: 1.89%) and 0.27% (2019: 1.80%) respectively. Interest rates reprice at intervals of one to three months.

## 13 CAPITAL AND RESERVES

Share capital	Company	
	2020 Number of shares	2019 Number of shares
<b>Fully paid ordinary shares, with no par value:</b>		
In issue on 1 January and 31 December	103,725,879	103,725,879

No share options had been granted under the Intraco Employee Share Option Scheme which was approved at an Extraordinary General Meeting held on 29 April 2013. In this respect, the Company does not have outstanding convertibles as at 31 December 2020 and 2019.

### Ordinary shares

All shares rank equally with regard to the Company's residual assets. The holders of ordinary shares are entitled to receive dividends as declared from time to time, and are entitled to one vote per share at meetings of the Company.





# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 13 CAPITAL AND RESERVES (CONTINUED)

### Treasury shares

	Company	
	2020 S\$'000	2019 S\$'000
Balance 1 January	(175)	-
Purchase of treasury shares	(79)	(175)
Balance 31 December	(254)	(175)

Treasury shares relate to ordinary shares of the Company that are held by the Company. During the financial year, the Company purchased treasury shares of S\$79,000 (2019: S\$175,000).

### Reserves

The reserves of the Group and the Company comprise the following balances:

	Group		Company	
	2020 S\$'000	2019 S\$'000	2020 S\$'000	2019 S\$'000
Capital reserve	-	976	-	-
Translation reserve	(306)	(1,583)	-	-
Fair value reserve	-	-	7,678	7,651
	(306)	(607)	7,678	7,651

### Capital reserve

Capital reserve comprises negative goodwill that has previously been taken to reserve and share of associate's statutory reserve.

### Translation reserve

The translation reserve comprises foreign exchange differences arising from the translation of the financial statements of foreign operations.

### Fair value reserve

The fair value reserve comprises the cumulative net change in the fair value of equity investments designated at FVOCI.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 14 EMPLOYEE SHARE OPTIONS

### Intraco Employee Share Option Scheme (the 2013 Scheme)

The 2013 Scheme of the Company was approved and adopted by its shareholders at an Extraordinary General Meeting held on 29 April 2013.

Information regarding the 2013 Scheme is set out below:

- The maximum number of shares issued or to be issued for options under the 2013 Scheme is 15% of the issued share capital of the Company.
- Options may be granted at the average of the closing price of the Company's shares on the SGX-ST for the 3 consecutive trading days immediately preceding the date of grant (Market Price) or at a price of up to 20% discount of the Market Price.
- Under the 2013 Scheme, a non-discounted option vests 1 year after the date of the grant and a discounted option vests 2 years after the date of grant.
- Options granted to non-executive directors of the Group, and employees and directors of Associated Companies as defined under the 2013 Scheme, will have a life span of 5 years or such earlier date as may be determined by the Remuneration Committee. Options granted to employees and executive directors of the Group will have a life span of 10 years or such earlier date as may be determined by the Remuneration Committee.

There were no options granted since commencement of the 2013 Scheme till the end of the financial year.

## 15 LOANS AND BORROWINGS

	Group		Company	
	2020 S\$'000	2019 S\$'000	2020 S\$'000	2019 S\$'000
<b>Non-current liabilities</b>				
Secured bank loans	648	693	-	-
Lease liabilities	232	58	217	-
	<u>880</u>	<u>751</u>	<u>217</u>	<u>-</u>
<b>Current liabilities</b>				
Secured bank loans	47	47	-	-
Lease liabilities	222	199	163	72
Trust receipts	12,895	6,641	-	-
	<u>13,164</u>	<u>6,887</u>	<u>163</u>	<u>72</u>



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 15 LOANS AND BORROWINGS (CONTINUED)

### Market and liquidity risks

Information about the Group's and the Company's exposure to interest rate, foreign currency and liquidity risk is included in Note 24.

### Terms and debt repayment schedule

Terms and conditions of outstanding loans and borrowings are as follows:

	Nominal interest rate	Year of maturity	Group	
			Face value S\$'000	Carrying amount S\$'000
<b>31 December 2020</b>				
SGD secured bank loans	3.21%	2032-2033	695	695
SGD lease liabilities	1.70% – 5.25%	2021-2023	466	454
USD trust receipts	0.90% – 1.16%	2021	12,895	12,895
			<u>14,056</u>	<u>14,044</u>
<b>31 December 2019</b>				
SGD secured bank loans	2.02%	2032-2033	740	740
SGD lease liabilities	1.58% – 5.25%	2020-2021	267	257
USD trust receipts	2.45% – 2.80%	2020	6,641	6,641
			<u>7,648</u>	<u>7,638</u>
	Nominal interest rate	Year of maturity	Company	
			Face value S\$'000	Carrying amount S\$'000
<b>31 December 2020</b>				
SGD lease liabilities	5.25%	2023	380	380
<b>31 December 2019</b>				
SGD lease liabilities	5.25%	2020	72	72

The secured bank loans and lease liabilities of the Group are secured over the leasehold properties and motor vehicles of the Group with carrying amounts of S\$1,455,000 (2019: S\$1,528,000) (see Note 4).

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 15 LOANS AND BORROWINGS (CONTINUED)

### Reconciliation of movements of liabilities to cash flows arising from financing activities

	Liabilities		
	Other loans and borrowings S\$'000	Lease liabilities S\$'000	Total S\$'000
<b>Balance at 1 January 2019</b>	9,504	93	9,597
Recognition of right of use assets on initial application of SFRS(I) 16	–	511	511
Adjusted balance at 1 January 2019	9,504	604	10,108
<b>Changes from financing cash flows</b>			
Financing from trust receipts settled	(1,953)	–	(1,953)
Repayment of bank loans	(46)	–	(46)
Payment of lease liabilities	–	(347)	(347)
Interest paid	(368)	(24)	(392)
<b>Total changes from financing cash flows</b>	(2,367)	(371)	(2,738)
<b>The effect of changes in foreign exchange rates</b>	(124)	–	(124)
<b>Other changes</b>			
<b>Liability-related</b>			
Interest payable	4	–	4
Interest expense	364	24	388
<b>Total liability-related other changes</b>	368	24	392
<b>Balance at 31 December 2019</b>	<b>7,381</b>	<b>257</b>	<b>7,638</b>
<b>Balance at 1 January 2020</b>	7,381	257	7,638
<b>Changes from financing cash flows</b>			
Financing from trust receipts obtained	6,504	–	6,504
Repayment of bank loans	(46)	–	(46)
Payment of lease liabilities	–	(314)	(314)
Interest paid	(176)	(24)	(200)
<b>Total changes from financing cash flows</b>	6,282	(338)	5,944
<b>The effect of changes in foreign exchange rates</b>	(248)	–	(248)
<b>Other changes</b>			
<b>Liability-related</b>			
New lease liabilities	–	514	514
Lease liabilities payments waived	–	(4)	(4)
Interest payable	8	–	8
Interest expense	167	25	192
<b>Total liability-related other changes</b>	175	535	710
<b>Balance at 31 December 2020</b>	<b>13,590</b>	<b>454</b>	<b>14,044</b>



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 16 TRADE AND OTHER PAYABLES

	Group		Company	
	2020 S\$'000	2019 S\$'000	2020 S\$'000	2019 S\$'000
<b>Current</b>				
Trade payables	4,983	5,984	-	2
Advances from customers	8,140	8,967	-	-
Accrued expenses	2,441	1,182	1,438	558
Amounts due to subsidiaries (non-trade)	-	-	2,585	2,100
Interest payable	4	12	-	-
Other payables	290	835	83	86
Dividends payable	-	30	-	-
Contingent consideration	2,331	2,313	-	-
	<u>18,189</u>	<u>19,323</u>	<u>4,106</u>	<u>2,746</u>

The amounts due to subsidiaries related to advances from subsidiaries. The non-trade amounts due to subsidiaries are unsecured, interest-free and repayable on demand.

Contingent consideration pertains to the put option granted by the Group to the selling shareholder of K.A. Group in connection with the Company's acquisition of the remaining 30% equity interest in K.A. Group. The contingent consideration was measured at the present value of the aggregate exercise price for each of the three tranches of 10% equity interest which may be exercised on 4 September 2018, 2019 and 2020 respectively. The exercise price for each tranche is estimated based on the revalued net tangible assets as at the reporting date and adjusted for projected profit or loss of the K.A. Group. In the last financial year ended 31 December 2019, the selling shareholder of K.A. Group exercised the put options for 20% of equity interest. The remaining 10% equity interest in K.A. Group was not exercised on 4 September 2020 by either party. Consequently, either party will have the right to exercise the option at any point in the future.

Key assumptions used in the estimation of the contingent consideration as at the reporting date are as follows:

	2020	2019
<b>Group</b>		
Discount rate	-	5.3%

The discount rate was estimated based on the Group's borrowing rate.

The Group's exposure to market risk and fair value information related to contingent consideration is disclosed in Note 24.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 16 TRADE AND OTHER PAYABLES (CONTINUED)

### Market and liquidity risks

The Group and the Company's exposure to currency and liquidity risk related to trade and other payables is disclosed in Note 24.

## 17 DEFERRED TAX LIABILITIES

Movement in deferred tax liabilities during the year are as follows:

### Group

	Balance as at 1 January 2019 S\$'000	Recognised in profit loss (Note 21) S\$'000	Balance as at 31 December 2019 S\$'000	Recognised in profit or loss (Note 21) S\$'000	Balance as at 31 December 2020 S\$'000
<b>Deferred tax liabilities</b>					
Property, plant and equipment	551	(13)	538	(31)	507
Intangible assets	3	(3)	-	-	-
	<u>554</u>	<u>(16)</u>	<u>538</u>	<u>(31)</u>	<u>507</u>

### Unrecognised deferred tax assets

Deferred tax assets have not been recognised in respect of the following items:

	Group		Company	
	2020 S\$'000	2019 S\$'000	2020 S\$'000	2019 S\$'000
Deductible temporary differences	9,576	9,477	717	662
Tax losses	28,451	26,961	8,332	8,510
	<u>38,027</u>	<u>36,438</u>	<u>9,049</u>	<u>9,172</u>

The tax losses are subject to agreement by the tax authorities. Tax losses and deductible temporary differences do not expire under current tax legislation. Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profit will be available against which the Group can utilise the benefits therefrom.



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 18 REVENUE

	Group	
	2020 S\$'000	2019 S\$'000
Trading sales	126,759	126,008
Revenue from construction contracts	6,207	9,677
Service income	2,293	1,497
Rental income	683	18
	<u>135,942</u>	<u>137,200</u>

The following table provides information about the nature and timing of the satisfaction of performance obligations in contracts with customers, including significant payment terms, and the related revenue recognition policies:

### Trading sales

<b>Nature of goods or services</b>	The trading segment of the Group principally generates revenue from trading plastic products and sales of construction products and raw materials.
<b>When revenue is recognised</b>	Revenue is recognised when goods are delivered to the customer and all criteria for acceptance have been satisfied.
<b>Significant payment terms</b>	Invoices are issued to the customers when the goods are delivered. Payment for these goods is due within 30 to 60 days.

### Construction contracts

<b>Nature of goods or services</b>	The fire protection segment of the Group manufactures and installs products for its customers. These products are constructed based on specifically negotiated contracts with customers.
<b>When revenue is recognised</b>	The Group has assessed that these construction contracts qualify for over time revenue recognition as the fire protection products have no alternative use for the Group due to contractual restrictions, and the Group generally has enforceable rights to payment for performance completed till date. The stage of completion is assessed by reference to the contract costs incurred till date in proportion to the total estimated contract costs of each contract.
<b>Significant payment terms</b>	Progress billings to the customer are based on a payment schedule in the contract that is dependent on the achievement of specified construction milestones. If the value of the construction services rendered exceeds payments received from the customer, a contract asset is recognised.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 18 REVENUE (CONTINUED)

### Service income

<b>Nature of goods or services</b>	The Group generates revenue from the provision of radio coverage system management, operation and mobile service and supply of communication equipment to other service providers.
<b>When revenue is recognised</b>	Revenue is recognised when the relevant services are rendered.
<b>Significant payment terms</b>	Billings to the customer are based on a schedule in the contract that is dependent on the achievement of specified service milestones.

## 19 NET FINANCE INCOME

	Group	
	2020 S\$'000	2019 S\$'000
Interest income under the effective interest method on:		
– cash and cash equivalents	264	556
Finance income	264	556
Financial liabilities measured at amortised cost – interest expense on:		
– secured bank loans	(20)	(17)
– unsecured bank loans and trust receipts	(147)	(347)
– lease liabilities	(25)	(24)
Finance costs	(192)	(388)
Net finance income recognised in profit or loss	72	168





# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 20 (LOSS)/PROFIT BEFORE TAX

The following items have been included in arriving at (loss)/profit before tax:

	Group	
	2020 S\$'000	2019 S\$'000
Government grants	(905)	(119)
Gain on disposals of property, plant and equipment	(16)	–
Gain on interest waiver	(5)	–
Write-down of inventory to net realisable value	–	1
Allowance/(Reversal of allowance) for doubtful receivables	209	(20)
Bad debts written off	33	–
Foreign exchange (gain)/loss	(10)	15
Impairment loss on intangible assets #	6,899	–
Impairment loss on investment in joint venture #	1,600	–
Loss on disposal of investment in associate #	2,074	–
Audit fees paid to:		
– auditors of the Company	237	234
– other auditors	4	2
Non-audit fees paid to:		
– auditors of the Company	50	77
Cost of inventories recognised in cost of sales	125,137	125,091
Depreciation of property, plant and equipment	1,316	765
Property, plant and equipment written off	–	1
Amortisation of intangible assets	68	14
Change in fair value of contingent consideration	18	461
<b>Employee benefits expense</b>		
Salaries, bonuses and other costs	5,273	5,380
Contributions to defined contribution plans	452	345
	<u>5,725</u>	<u>5,725</u>

# Included in other expenses in the consolidated statement of profit or loss

The Group has been awarded certain government grants. The grant income recognised in other operating income was S\$905,000 and relates mainly to the Jobs Support Scheme and Foreign Worker Levy Rebates. The corresponding expenses are recognised in staff costs. The Group recognised grant receivables of approximately S\$88,000 in Trade and other receivables and deferred income and grant liabilities of S\$130,000 in Trade and other payables.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 21 TAX (CREDIT)/EXPENSE

	Group	
	2020 S\$'000	2019 S\$'000
<b>Tax recognised in profit or loss</b>		
<b>Current tax expense</b>		
Current year	24	285
Over provided in prior years	(114)	(155)
	(90)	130
<b>Deferred tax expense</b>		
Origination and reversal of temporary differences	(31)	(16)
Tax (credit)/expense	(121)	114
<b>Reconciliation of effective tax rate</b>		
(Loss)/Profit before tax	(12,985)	1,115
Tax using the Singapore tax rate of 17% (2019: 17%)	(2,207)	190
Effect of tax rates in foreign jurisdiction	(34)	-
Tax-exempt income	(147)	(100)
Non-deductible expenses	2,208	257
Effects of results of equity-accounted investees presented net of tax	(97)	(283)
Change in unrecognised temporary differences	270	205
Over provided in prior years	(114)	(155)
	(121)	114

## 22 (LOSS)/EARNINGS PER SHARE

The basic (loss)/earnings per share was calculated using the following data:

	2020 S\$'000	2019 S\$'000
(Loss)/Profit attributable to ordinary shareholders	(12,864)	1,001

	2020 Number of shares	2019 Number of shares
Weighted average number of ordinary shares	102,902,153	103,663,466

There were no dilutive potential ordinary shares in issue during the year.



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 23 OPERATING SEGMENTS

The Group has the following two strategic business units which are its reportable segments, as described below. The strategic business units offer different products and services, and are managed separately because they require different technology and marketing strategies. For each of the strategic business units, the Group's CEO (the chief operating decision maker) reviews internal management reports on a monthly basis. The following summary describes the operations in each of the Group's reportable segments:

- **Fire Protection** Manufacturing, sales and installation of passive fire protection products.
- **Trading and others** Trading in industrial materials which include plastics and petrochemicals, provision of commercial wireless services and investment holding.

Information regarding the results of each reportable segment is included below. Performance is measured based on segment profit before tax, as included in the internal management reports that are reviewed by the Group's CEO. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries. Inter-segment pricing is determined on an arm's length basis.

### Geographical information

The Group's business is managed primarily in Singapore, Vietnam, Indonesia and others.

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers and segment assets are based on the geographical location of the assets.

### Operating segments

	Fire protection S\$'000	Trading and others S\$'000	Consolidated S\$'000
<b>31 December 2020</b>			
External revenue	6,425	129,517	135,942
Interest expense	(27)	(147)	(174)
Depreciation and amortisation	(358)	(718)	(1,076)
Reportable segment (loss)/profit before tax	(7,533)	88	(7,445)
Reportable segment assets	16,271	29,775	46,046
Reportable segment liabilities	3,310	25,201	28,511

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 23 OPERATING SEGMENTS (CONTINUED)

	Fire protection S\$'000	Trading and others S\$'000	Consolidated S\$'000
<b>31 December 2020</b>			
Other non-cash items:			
- Allowance for doubtful debts	(209)	-	(209)
- Bad debts written off	(33)	-	(33)
- Foreign exchange loss	(14)	(59)	(73)
- Gain on disposal of property, plant and equipment	16	-	16
- Gain on interest waiver	5	-	5
- Impairment loss on intangible assets	(6,899)	-	(6,899)
- Over provision of tax in prior years	114	-	114
Capital expenditure	(69)	(67)	(136)
<b>31 December 2019</b>			
External revenue	10,175	127,025	137,200
Interest income	14	171	185
Interest expense	(32)	(348)	(380)
Depreciation and amortisation	(430)	(19)	(449)
Reportable segment profit/(loss) before tax	1,803	(144)	1,659
Reportable segment assets	17,032	33,500	50,532
Reportable segment liabilities	3,306	21,375	24,681
Other non-cash items:			
- Property, plant and equipment written off	(1)	-	(1)
- Reversal of allowance made for doubtful debts	20	-	20
- Write-down of inventory to net realisable value	-	(1)	(1)
- Foreign exchange loss	-	(7)	(7)
- Over provision of tax in prior years	155	-	155
Capital expenditure	(251)	(196)	(447)



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 23 OPERATING SEGMENTS (CONTINUED)

### Reconciliations of reportable segment revenues, profit or loss, assets and liabilities and other material items

	2020 S\$'000	2019 S\$'000
<b>Revenue</b>		
Total revenue for reporting segments and consolidated revenue	135,942	137,200
<b>Profit or loss</b>		
Total (loss)/profit for reportable segments	(7,445)	1,659
Unallocated amounts:		
– Other corporate expenses, net of income	(6,109)	(2,211)
Share of profit of equity-accounted investees, net of tax	569	1,667
Consolidated (loss)/profit before tax	(12,985)	1,115
<b>Assets</b>		
Total assets for reportable segments	46,046	50,532
Other unallocated amounts	43,071	24,059
	89,117	74,591
Investments in equity-accounted investees	571	21,750
Consolidated total assets	89,688	96,341
<b>Liabilities</b>		
Total liabilities for reportable segments	28,511	24,681
Other unallocated amounts	4,285	3,102
Consolidated total liabilities	32,796	27,783

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 23 OPERATING SEGMENTS (CONTINUED)

### Other material items

	Reportable segments S\$'000	Adjustments S\$'000	Consolidated S\$'000
<b>31 December 2020</b>			
Interest income	–	264	264
Interest expense	(174)	(18)	(192)
Depreciation and amortisation	(1,076)	(308)	(1,384)
Allowance for doubtful debts	(209)	–	(209)
Bad debts written off	(33)	–	(33)
Change in fair value of contingent consideration	–	(18)	(18)
Foreign exchange (loss)/gain	(73)	83	10
Gain on disposal of property, plant and equipment	16	–	16
Gain on interest waiver	5	–	5
Impairment loss on investment in joint venture	–	(1,600)	(1,600)
Impairment loss on intangible assets	(6,899)	–	(6,899)
Loss on disposal of investment in associate	–	(2,074)	(2,074)
Over provision of tax in prior years	114	–	114
Capital expenditure	(136)	(589)	(725)
<b>31 December 2019</b>			
Interest income	185	371	556
Interest expense	(380)	(8)	(388)
Depreciation and amortisation	(449)	(330)	(779)
Property, plant and equipment written off	(1)	–	(1)
Reversal of allowance made for doubtful receivables	20	–	20
Change in fair value of contingent consideration	–	(461)	(461)
Write-down of inventory to net realisable value	(1)	–	(1)
Foreign exchange loss	(7)	(8)	(15)
Over provision of tax in prior years	155	–	155
Capital expenditure	(447)	(286)	(733)



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 23 OPERATING SEGMENTS (CONTINUED)

### Geographical information

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers. Segment assets are based on the geographical location of the assets.

	2020 S\$'000	2019 S\$'000
<b>Revenue</b>		
Singapore	32,227	28,244
Vietnam	76,697	75,335
Indonesia	13,407	17,865
Others	13,611	15,756
Consolidated revenue	<u>135,942</u>	<u>137,200</u>
<b>Non-current assets*</b>		
Singapore	14,504	15,071
Vietnam	3	27
	<u>14,507</u>	<u>15,098</u>

\* Non-current assets presented consist of property, plant and equipment.

### Major customer

Revenue from one customer of the Group's Trading and others segment represents approximately S\$23,120,000 (2019: S\$19,000,000) of the Group's total revenue.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 24 FINANCIAL INSTRUMENTS

### Financial risk management

#### Overview

The Group has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risk

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, and policies and processes for measuring and managing risk, and the Group's management of capital.

#### *Risk management framework*

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Board has established the Risk Management Committee, which is responsible for developing and monitoring the Group's risk management policies. The committee reports regularly to the Board of Directors on its activities.

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Group Audit Committee oversees how management monitors compliance with the Group's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. The Group Audit Committee is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

#### Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers and investment securities.

The carrying amounts of financial assets in the statements of financial position represent the Group and the Company's maximum exposure to credit risk, before taking into account any collateral. The Group and the Company do not hold any collateral in respect of their financial assets.





# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 24 FINANCIAL INSTRUMENTS (CONTINUED)

### **Credit risk** (Continued)

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the demographics of the Group's customer base, including the default risk associated with the industry and country in which customers operate, as these factors may have an influence on credit risk. Details of concentration of revenue are included in Note 23.

Management has established a credit policy under which each new customer is analysed individually for creditworthiness before the Group's standard payment and delivery terms and conditions are offered. The Group's review includes external ratings, if they are available, financial statements, credit agency information, industry information, and in some cases bank references. These limits are reviewed on an ongoing basis. Customers failing to meet the Group's benchmark creditworthiness may transact with the Group only on a prepayment basis.

The Group limits its exposure to credit risk from trade receivables by establishing maximum payment periods of one and three months for individual and corporate customers respectively.

The Group does not require collateral in respect of trade receivables. The Group does not have trade receivables and contract assets for which loss allowance is recognised because of collateral.

### ***Exposure to credit risk***

#### *Trade and other receivables and contract assets*

The Group's primary exposure to credit risk arises through its trade and other receivables\* and contract assets. Concentration of credit risk relating to trade and other receivables\* and contract assets is limited due to the Group's many varied customers. These customers are regionally dispersed. Other than the allowance of S\$209,000 made in relation to the trade receivables of the Fire Protection Segment in view of the challenging conditions faced by the construction industry, the Group's historical experience in the collections of trade and other receivables\* in other segment falls within the recorded allowances. Due to these factors, management believes that no additional credit risk beyond the amounts provided for collection is inherent in the Group and the Company's trade and other receivables\* and contract assets.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 24 FINANCIAL INSTRUMENTS (CONTINUED)

### Credit risk (Continued)

#### *Exposure to credit risk* (Continued)

#### *Trade and other receivables and contract assets* (Continued)

The exposure to credit risk for trade and other receivables\* and contract assets at the reporting date (by operating segments) was:

	Group		Company	
	2020 S\$'000	2019 S\$'000	2020 S\$'000	2019 S\$'000
Fire protection	5,676	6,007	-	-
Trading and others	10,524	11,264	18,475	15,952
	<u>16,200</u>	<u>17,271</u>	<u>18,475</u>	<u>15,952</u>

The Group's most significant customer, a trading customer, accounts for S\$1,473,000 (2019: S\$1,405,000) of the trade and other receivables\* as at 31 December 2020. There is no concentration of customer risk at the Company level. The Company held receivables from its subsidiaries amounting to S\$21,928,000 as at 31 December 2020 (2019: \$19,459,000). Impairment on these balances has been measured on the 12-month expected loss basis which reflects the low credit risk of the exposures. The amount of the allowance on these balances is negligible.

The ageing of the Group's and Company's trade and other receivables\* and summary of exposure to credit risk at the reporting date was as follows:

	Not credit-impaired	Credit-impaired	Not credit-impaired	Credit-impaired
	2020 S\$'000	2020 S\$'000	2019 S\$'000	2019 S\$'000
<b>Group</b>				
Not past due	7,652	-	8,365	-
Past due 0 – 30 days	4,627	-	5,445	-
Past due 31 – 120 days	1,078	-	759	-
More than 120 days	945	6,485	182	6,340
	<u>14,302</u>	<u>6,485</u>	<u>14,751</u>	<u>6,340</u>
Loss allowance	(124)	(6,485)	-	(6,340)
	<u>14,178</u>	<u>-</u>	<u>14,751</u>	<u>-</u>
<b>Company</b>				
Not past due	220	-	239	-
Past due 0 – 30 days	-	-	-	-
Past due 31 – 120 days	-	-	3	-
More than 120 days	18,255	3,559	15,710	3,627
	<u>18,475</u>	<u>3,559</u>	<u>15,952</u>	<u>3,627</u>
Loss allowance	-	(3,559)	-	(3,627)
	<u>18,475</u>	<u>-</u>	<u>15,952</u>	<u>-</u>

\* Exclude advances to suppliers and prepayments.



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 24 FINANCIAL INSTRUMENTS (CONTINUED)

### Credit risk (Continued)

#### *Exposure to credit risk* (Continued)

#### *Trade and other receivables and contract assets* (Continued)

No aging analysis of contract assets is presented as the majority of outstanding balances as at 31 December is current.

The credit quality of trade and other receivables\* is assessed based on credit policies established by the management. The Group monitors customer credit risk by grouping trade and other receivables based on their characteristics. Trade and other receivables\* with high credit risk will be identified and monitored by the respective strategic business units. The Group assesses that no allowance for impairment loss on trade and other receivables\* and contract assets is required, except for the amounts for which allowance were made for trade receivables from construction sector due to slow down in the sector caused by the COVID-19 pandemic. The movement in impairment loss in respect of trade and other receivables during the year was as follows:

	Group		Company	
	2020 S\$'000	2019 S\$'000	2020 S\$'000	2019 S\$'000
<b>Lifetime ECL</b>				
At 1 January	6,340	6,360	3,627	3,659
Reversal of allowance made for doubtful receivables	-	(20)	-	-
Allowance made for doubtful receivables	209	-	-	-
Effects of movements in exchange rates	60	-	(68)	(32)
At 31 December	<u>6,609</u>	<u>6,340</u>	<u>3,559</u>	<u>3,627</u>

Based on the Group's monitoring of credit risk, the Group believes that apart from the above, no additional allowance is necessary.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 24 FINANCIAL INSTRUMENTS (CONTINUED)

### **Credit risk** (Continued)

#### *Exposure to credit risk* (Continued)

#### *Cash and cash equivalents*

The Group and the Company held cash and cash equivalents of S\$55,355,000 and S\$39,845,000 (2019: S\$33,184,000 and S\$14,432,000) respectively as at 31 December 2020 and these amounts represent their maximum credit exposures on these assets. The cash and cash equivalents are held with bank and financial institution counterparties, which are rated Ba3 to Aa1, based on Moody's ratings.

Impairment on cash and cash equivalents has been measured on the 12-month expected loss basis and reflects the short maturities of the exposures. The Group considers that its cash and cash equivalents have low credit risk based on the external credit ratings of the counterparties. The amount of the allowance on cash and cash equivalents was negligible.

### **Liquidity risk**

#### *Risk management policy*

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

The Group monitors its liquidity risk and maintains a level of cash and cash equivalents deemed adequate by management to finance the Group's operations and to mitigate the effects of fluctuations in cash flows. Typically, the Group ensures that it has sufficient cash on demand to meet expected operational expenses for a period of 60 days, including the servicing of financial obligations; this excludes the potential impact of extreme circumstances that cannot be reasonably predicted, such as natural disasters.



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 24 FINANCIAL INSTRUMENTS (CONTINUED)

### Liquidity risk (Continued)

#### *Risk management policy* (Continued)

The following are the contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting agreements:

Group	Carrying amounts S\$'000	Contractual cash flows S\$'000	Within 1 year S\$'000	Within 2-5 years S\$'000	More than 5 years S\$'000
<b>31 December 2020</b>					
<b>Non-derivative financial liabilities</b>					
Secured bank loans	695	(846)	(67)	(269)	(510)
Lease liabilities	454	(480)	(240)	(240)	-
Trust receipts	12,895	(12,907)	(12,907)	-	-
Trade and other payables*	10,049	(10,049)	(10,049)	-	-
	<u>24,093</u>	<u>(24,282)</u>	<u>(23,263)</u>	<u>(509)</u>	<u>(510)</u>
<b>31 December 2019</b>					
<b>Non-derivative financial liabilities</b>					
Secured bank loans	740	(872)	(64)	(322)	(486)
Lease liabilities	257	(262)	(202)	(60)	-
Trust receipts	6,641	(6,656)	(6,656)	-	-
Trade and other payables*	10,356	(10,356)	(10,356)	-	-
	<u>17,994</u>	<u>(18,146)</u>	<u>(17,278)</u>	<u>(382)</u>	<u>(486)</u>
<b>Company</b>					
<b>31 December 2020</b>					
<b>Non-derivative financial liabilities</b>					
Lease liabilities	380	(402)	(178)	(224)	-
Trade and other payables*	4,106	(4,106)	(4,106)	-	-
	<u>4,486</u>	<u>(4,508)</u>	<u>(4,284)</u>	<u>(224)</u>	<u>-</u>
<b>31 December 2019</b>					
<b>Non-derivative financial liabilities</b>					
Lease liabilities	72	(73)	(73)	-	-
Trade and other payables*	2,746	(2,746)	(2,746)	-	-
	<u>2,818</u>	<u>(2,819)</u>	<u>(2,819)</u>	<u>-</u>	<u>-</u>

\* Exclude advances from customers.

The maturity analyses show the undiscounted cash flows of the Group and the Company's financial liabilities on the basis of their earliest possible contractual maturity.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 24 FINANCIAL INSTRUMENTS (CONTINUED)

### Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

### Interest rate risk

The Group's exposure to changes in interest relates primarily to the Group's interest-earning financial assets and interest-bearing financial liabilities. Interest rate is managed by the Group on an ongoing basis with the primary objective of limiting the extent to which net interest expense could be affected by an adverse movement in interest rates.

The Group adopts a policy of constantly monitoring movements in interest rates. Presently the Group does not use derivative financial instruments to hedge its interest rate risk.

At the reporting date, the interest rate profile of the interest-bearing financial instruments was as follows:

	----- Group -----		----- Company -----	
	Nominal amount		Nominal amount	
	2020	2019	2020	2019
	S\$'000	S\$'000	S\$'000	S\$'000
<b>Fixed rate instruments</b>				
Financial assets	40,366	25,053	39,128	12,500
Financial liabilities	(13,349)	(6,898)	-	-
	<u>27,017</u>	<u>18,155</u>	<u>39,128</u>	<u>12,500</u>
<b>Variable rate instrument</b>				
Financial liabilities	(695)	(740)	-	-

### Fair value sensitivity analysis for fixed rate instruments

The Group does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore a change in interest rates at the reporting date would not affect profit or loss.



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 24 FINANCIAL INSTRUMENTS (CONTINUED)

### Market risk (Continued)

#### *Interest rate risk* (Continued)

#### *Cash flow sensitivity analysis for variable rate instruments*

A change of 100 basis points (bp) in interest rates at the reporting date would have increased (decreased) profit before tax by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2019.

	Group		Company	
	100 bp increase S\$'000	100 bp decrease S\$'000	100 bp increase S\$'000	100 bp decrease S\$'000
<b>31 December 2020</b>				
Variable rate instruments	(7)	7	-	-
<b>31 December 2019</b>				
Variable rate instruments	(7)	7	-	-

### Currency risk

#### *Risk management policy*

The Group is exposed to foreign currency risk on sales, purchases and borrowings that are denominated in a currency other than the respective functional currencies of Group entities. The currencies giving rise to this risk is primarily the US dollar.

There is no formal hedging policy with respect to foreign exchange exposure. Exposure to currency risk is monitored on an ongoing basis and the Group endeavours to keep the net exposure at an acceptable level.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 24 FINANCIAL INSTRUMENTS (CONTINUED)

### Currency risk (Continued)

#### *Exposure to currency risk*

The Group and Company's exposures to foreign currency risk based on notional amounts were as follows:

	----- Group -----		----- Company -----	
	2020 S\$'000	2019 S\$'000	2020 S\$'000	2019 S\$'000
<b>US dollar</b>				
Trade receivables	-	9,767	-	-
Cash and cash equivalents	91	1,982	79	38
Loans and borrowings	-	(6,641)	-	-
Trade and other payables	-	(4,270)	-	-
Amount due to a subsidiary	-	-	(474)	(214)
Net statement of financial position exposure	91	838	(395)	(176)

	----- Group -----		----- Company -----	
	2020 S\$'000	2019 S\$'000	2020 S\$'000	2019 S\$'000
<b>Singapore dollar</b>				
Trade receivables	484	-	-	-
Cash and cash equivalents	833	23	-	-
Amount due to holding company	(2,018)	-	-	-
Trade and other payables	(295)	-	-	-
Net statement of financial position exposure	(996)	23	-	-





# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 24 FINANCIAL INSTRUMENTS (CONTINUED)

### Currency risk (Continued)

#### *Exposure to currency risk* (Continued)

#### *Sensitivity analysis*

A weakening of 10% (2019: 10%) in the relevant foreign currency against the functional currency of each of the Group entities at 31 December would have increased/(decreased) profit or loss by the amounts shown below. This analysis is based on foreign currency exchange rate variances that the Group considered to be reasonably possible at the end of the reporting period. The analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for 2019.

	----- Group -----		----- Company -----	
	2020 Profit or loss S\$'000	2019 Profit or loss S\$'000	2020 Profit or loss S\$'000	2019 Profit or loss S\$'000
US dollar	(9)	(84)	40	18
Singapore dollar	100	(2)	-	-

A 10% (2019: 10%) strengthening of the above currency against the functional currency of each of the Group entities at 31 December would have had the equal but opposite effect to the amounts shown above, on the basis that all other variables remain constant.

### Capital management

The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. Capital consists of share capital. The Board of Directors monitors the return on capital, which the Group defines as net operating income divided by total shareholders' equity.

The Board seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position.

There were no changes in the Group's approach to capital management during the year.

Neither the Company nor any of its subsidiaries are subject to externally imposed capital requirements.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 24 FINANCIAL INSTRUMENTS (CONTINUED)

### Accounting classifications and fair values

#### *Fair values versus carrying amounts*

The carrying amounts and fair values of financial assets and financial liabilities, including the levels in the fair value hierarchy are as follows. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

	Note	Carrying amount			Fair value			
		Amortised costs	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
		S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
<b>Group</b>								
<b>31 December 2020</b>								
<b>Financial assets not measured at fair value</b>								
Trade and other receivables*	10	15,360	-	15,360				
Cash and cash equivalents	12	55,355	-	55,355				
		<u>70,715</u>	<u>-</u>	<u>70,715</u>				
<b>Financial liability measured at fair value</b>								
Contingent consideration	16	-	(2,331)	(2,331)	-	-	(2,331)	(2,331)
<b>Financial liabilities not measured at fair value</b>								
Secured bank loans	15	-	(695)	(695)				
Lease liabilities	15	-	(454)	(454)				
Trust receipts	15	-	(12,895)	(12,895)				
Trade and other payables**	16	-	(7,718)	(7,718)				
		<u>-</u>	<u>(21,762)</u>	<u>(21,762)</u>				

\* Exclude prepayments.

\*\* Exclude advances from customers and contingent considerations.



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 24 FINANCIAL INSTRUMENTS (CONTINUED)

### Accounting classifications and fair values (Continued)

#### Fair values versus carrying amounts (Continued)

	Note	Carrying amount			Fair value			
		Amortised costs	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
		S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
<b>Group</b>								
<b>31 December 2019</b>								
<b>Financial assets not measured at fair value</b>								
Trade and other receivables*	10	15,386	-	15,386				
Cash and cash equivalents	12	33,184	-	33,184				
		<u>48,570</u>	<u>-</u>	<u>48,570</u>				
<b>Financial liability measured at fair value</b>								
Contingent consideration	16	-	(2,313)	(2,313)	-	-	(2,313)	(2,313)
<b>Financial liabilities not measured at fair value</b>								
Secured bank loans	15	-	(740)	(740)				
Lease liabilities	15	-	(257)	(257)				
Trust receipts	15	-	(6,641)	(6,641)				
Trade and other payables**	16	-	(8,043)	(8,043)				
		<u>-</u>	<u>(15,681)</u>	<u>(15,681)</u>				

\* Exclude prepayments.

\*\* Exclude advances from customers and contingent considerations.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 24 FINANCIAL INSTRUMENTS (CONTINUED)

### Accounting classifications and fair values (Continued)

#### *Fair values versus carrying amounts* (Continued)

Note	Carrying amount					Fair value				
	Amortised costs	FVTPL	FVOCI	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total	
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	
<b>Company</b>										
<b>31 December 2020</b>										
<b>Financial assets measured at fair value</b>										
Subsidiaries	6	-	-	11,312	-	11,312	-	-	11,312	11,312
<b>Financial assets not measured at fair value</b>										
Trade and other receivables*	10	18,475	-	-	-	18,475				
Cash and cash equivalents	12	39,845	-	-	-	39,845				
		<u>58,320</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>58,320</u>				
<b>Financial liability not measured at fair value</b>										
Trade and other payables	16	-	-	-	(4,106)	(4,106)				

\* Exclude prepayments.



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 24 FINANCIAL INSTRUMENTS (CONTINUED)

### Accounting classifications and fair values (Continued)

#### *Fair values versus carrying amounts* (Continued)

	Note	Carrying amount					Fair value			
		Amortised costs	FVTPL	FVOCI	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
		S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
<b>Company</b>										
<b>31 December 2019</b>										
<b>Financial assets measured at fair value</b>										
Subsidiaries	6	-	-	21,285	-	21,285	-	-	21,285	21,285
Derivative financial assets	8	-	1,208	-	-	1,208	-	-	1,208	1,208
		<u>-</u>	<u>1,208</u>	<u>21,285</u>	<u>-</u>	<u>22,493</u>				
<b>Financial assets not measured at fair value</b>										
Trade and other receivables*	10	15,952	-	-	-	15,952				
Cash and cash equivalents	12	14,432	-	-	-	14,432				
		<u>30,384</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>30,384</u>				
<b>Financial liability not measured at fair value</b>										
Trade and other payables	16	-	-	-	(2,746)	(2,746)				

\* Exclude prepayments.

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 24 FINANCIAL INSTRUMENTS (CONTINUED)

### Measurement of fair values

#### (i) Valuation techniques and significant unobservable inputs

The following tables show the valuation techniques used in measuring level 1, level 2 and level 3 fair values, as well as the significant unobservable inputs used.

#### Financial instruments measured at fair value

Type	Valuation technique	Significant unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement
<b>Group</b>			
Contingent consideration	<i>Discounted cash flows:</i> The valuation model considers the present value of the expected payment, discounted using a risk-adjusted discount rate. The expected payment is determined by exercise price for each tranche of the written call and put options to be paid.	<ul style="list-style-type: none"> <li>Risk-adjusted discount rate at Nil% (2019: 5.3%)</li> </ul>	The estimated fair value would increase (decrease) if: <ul style="list-style-type: none"> <li>The net tangible asset was higher (lower); and</li> <li>The risk-adjusted discount rate was lower (higher).</li> </ul>
<b>Company</b>			
Equity investments	<i>Adjusted net asset value</i>	Net asset value	The estimated fair value would increase (decrease) if the net asset value was higher (lower).
Derivative financial assets	<i>Black-Scholes pricing model:</i> The pricing model calculates the theoretical value of an European option based on certain key determinants, including amongst others: (i) the strike price; (ii) time to expiration; (iii) risk-free rate; (iv) expected volatility	<ul style="list-style-type: none"> <li>2020: Not applicable (2019: Risk-free rate of 1.7%)</li> <li>2020: Not applicable (2019: Volatility of 43.1%)</li> </ul>	The estimated fair value would increase (decrease) if: <ul style="list-style-type: none"> <li>The risk-free rate was higher (lower).</li> <li>The volatility was higher (lower).</li> </ul>



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 24 FINANCIAL INSTRUMENTS (CONTINUED)

### Measurement of fair values (Continued)

#### (ii) Transfers between levels 1, 2 and 3

During the financial years ended 31 December 2020 and 31 December 2019, there have been no transfers between Level 1, Level 2 and Level 3.

The valuation techniques and the inputs used in the fair value measurements of the financial assets and financial liabilities for measurement and/or disclosure purposes are set out in Note 2.4.

#### (iii) Level 3 fair values

The following table shows a reconciliation from the beginning balances to the ending balances for fair value measurements in Level 3 of the fair value hierarchy.

	Contingent consideration	
	2020 S\$'000	2019 S\$'000
<b>Group</b>		
At 1 January	2,313	6,625
Total unrealised gains and losses recognised in profit or loss:		
– administrative expenses	18	461
Payment for additional interest in subsidiary	–	(4,773)
At 31 December	2,331	2,313

	2020		2019	
	Equity investments at fair value S\$'000	Derivatives financial assets S\$'000	Equity investments at fair value S\$'000	Derivatives financial assets S\$'000
<b>Company</b>				
At 1 January	21,285	1,208	22,037	2,494
Capital reduction by equity investment	(10,000)	–	–	–
Derecognition	–	(1,208)	–	–
Unrealised losses is recognised in profit or loss:				
– other operating expenses	–	–	–	(1,286)
Total gains and losses for the period included in OCI:				
– net change in fair value	27	–	(752)	–
At 31 December	11,312	–	21,285	1,208

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 24 FINANCIAL INSTRUMENTS (CONTINUED)

### Measurement of fair values (Continued)

#### (iii) Level 3 fair values (Continued)

##### *Sensitivity analysis*

For the fair values of contingent consideration, equity securities and derivative financial assets, reasonably possible changes at the reporting date to one of the significant unobservable inputs, holding other inputs constant, would have the following impacts.

#### Contingent consideration

	Group Profit or loss	
	Decrease S\$'000	Increase S\$'000
<b>31 December 2019</b>		
Risk-adjusted discount rate (1% movement)	(15)	15

#### Equity securities

	Company OCI, net of tax	
	Increase S\$'000	Decrease S\$'000
<b>31 December 2020</b>		
Net tangible assets (1% movement)	113	(113)
<b>31 December 2019</b>		
Net tangible assets (1% movement)	213	(213)

#### Derivatives financial assets

	Company Profit or loss	
	Increase S\$'000	Decrease S\$'000
<b>31 December 2019</b>		
Risk-free rate (1% movement)	(15)	15





# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 25 LEASES

### Leases as lessee (SFRS(I) 16)

The Group leases office units and office equipment. The leases typically run for a period of 1 to 3 years. Lease payments are renegotiated at the end of lease term to reflect market rentals. For certain leases, the Group is restricted from entering into any sub-lease arrangements.

Information about leases for which the Group is a lessee is presented below.

### Right-of-use assets

Right-of-use assets related to office units and office equipment that do not meet the definition of investment property are presented as property, plant and equipment (see Note 4).

	Office units S\$'000	Office equipment S\$'000	Total S\$'000
<b>Group</b>			
Balance at 1 January 2019	492	19	511
Depreciation charge for the year	(292)	(9)	(301)
<b>Balance at 31 December 2019</b>	<b>200</b>	<b>10</b>	<b>210</b>
<b>Company</b>			
Balance at 1 January 2019	271	-	271
Depreciation charge for the year	(201)	-	(201)
<b>Balance at 31 December 2019</b>	<b>70</b>	<b>-</b>	<b>70</b>
	Office units S\$'000	Office equipment S\$'000	Total S\$'000
<b>Group</b>			
Balance at 1 January 2020	200	10	210
Addition	498	16	514
Depreciation charge for the year	(287)	(8)	(295)
<b>Balance at 31 December 2020</b>	<b>411</b>	<b>18</b>	<b>429</b>
<b>Company</b>			
Balance at 1 January 2020	70	-	70
Addition	498	-	498
Depreciation charge for the year	(195)	-	(195)
<b>Balance at 31 December 2020</b>	<b>373</b>	<b>-</b>	<b>373</b>

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 25 LEASES (CONTINUED)

### Amounts recognised in profit or loss

	Group	
	2020 S\$'000	2019 S\$'000
<b>Leases under SFRS(I) 16</b>		
Interest on lease liabilities	24	19

### Amounts recognised in statement of cash flows

	Group	
	2020 S\$'000	2019 S\$'000
Total cash outflow for leases	314	347

## 26 RELATED PARTIES

### Transactions with key management personnel

#### *Key management personnel compensation*

Compensation payable to key management personnel comprises:

	Group	
	2020 S\$'000	2019 S\$'000
<b>Short-term employee benefits</b>		
Directors' fees	458	409
Key management staff	1,806	1,810
	2,264	2,219



# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 27 SUBSIDIARIES

Name of Company	Principal activities	Country of incorporation	Ownership interest held by Group		Note
			2020 %	2019 %	
<b>Held by Intraco Limited:</b>					
Intrawave Pte Ltd	Provision of radio coverage system management, operation and mobile service and supply of communications equipment to other service providers.	Singapore	100	100	i
Intraco Trading Pte Ltd	Trading, marketing and distribution and acting as commission agents for industrial materials, energy commodities products.	Singapore	100	100	i
Intraco Foods Pte Ltd	Trading and processing of agricultural and food products which include frozen seafood and fertilisers.	Singapore	100	100	i
Intraco International Pte Ltd	Investment holding company.	Singapore	100	100	i
Inno Tech Pte. Ltd.	Installation of fire protection and security alarm systems, manufacturing and sales of products & services relating to fire protection and security systems	Singapore	100	–	iv, v
<b>Held by Intraco International Pte Ltd:</b>					
Intraco International (Shanghai) Co., Ltd	Import, export and wholesale of industrial materials which include metals, plastics, petrochemicals and rubbers and commission agency business.	China	100	100	ii, iv
K.A. Group Holdings Pte.Ltd.	Investment holding company.	Singapore	90	90	i

# NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

## 27 SUBSIDIARIES (CONTINUED)

Name of Company	Principal activities	Country of incorporation	Ownership interest held by Group		Note
			2020 %	2019 %	
<b>Held by K.A. Group Holdings Pte. Ltd.:</b>					
K.A. Building Construction Pte Ltd	Manufacturing and installation of passive fire protection products.	Singapore	90	90	i
K.A. Fireproofing Pte Ltd	Manufacturing and installation of passive fire protection products.	Singapore	90	90	i
K.A. Fabric Shutters Pte Ltd	Manufacturing and installation of passive fire protection products.	Singapore	90	90	i
K.A. FireLite Pte. Ltd.	Manufacturing and installation of passive fire protection products.	Singapore	90	90	i
K.A. Vermiculite Spray Sdn Bhd	Manufacturing and installation of passive fire protection products.	Malaysia	90	90	iii, iv

**Notes**

- i Audited by KPMG LLP, Singapore.
- ii Audited by Shanghai Mingyu Certified Public Accountants Co., Ltd., People's Republic of China.
- iii Audited by P.S. Yap, Isma & Associates, Chartered Accountants, Malaysia.
- iv These companies are dormant during the year.
- v Incorporated during the financial year ended 31 December 2020.

KPMG LLP Singapore is the auditors of all significant Singapore-incorporated subsidiaries. For this purpose, a subsidiary is considered significant as defined under the Singapore Exchange Limited Listing Manual if its net tangible assets represent 20% or more of the Group's consolidated net tangible assets, or if its pre-tax profits account for 20% or more of the Group's consolidated pre-tax profits.

## 28 SUBSEQUENT EVENTS

Subsequent to 31 December 2020, the Company:

- Invested RMB3 million (approximately S\$618,000) into the Chongqing Liangjiang Sino-Singapore Fintech RMB Equity Investment Fund; and
- Placed S\$25 million into money market and bond fund investments.

# SUPPLEMENTARY INFORMATION

(SGX-ST LISTING MANUAL DISCLOSURE REQUIREMENTS)

## PROPERTIES HELD BY THE GROUP

Description of properties held by the Group is as follows:

Location	Description	Tenure
43 Tuas View Close Singapore 637477	Factory	60-year lease from 9 July 1996 to 8 July 2056
71 Tuas View Place #05-01 Westlink Two Singapore 637434	Factory	60-year lease from 20 November 1995 to 19 November 2055
71 Tuas View Place #05-20 Westlink Two Singapore 637434	Factory	60-year lease from 20 November 1995 to 19 November 2055



# STATISTICS OF SHAREHOLDINGS

AS AT 12 MARCH 2021

## SHAREHOLDING STATISTICS

Class of shares	:	Ordinary shares
Number of issued and fully paid shares (excluding Treasury Shares)	:	102,816,879
Number of Treasury Shares Held	:	909,000
Number of Subsidiary Holdings held	:	Nil
Class of Shares	:	Ordinary Shares
Voting Rights	:	One vote per ordinary share (no vote for treasury shares)

## DISTRIBUTION OF SHAREHOLDINGS

Size of Shareholdings	Number of Shareholders	%	Number of Shares	%
1 – 99	59	1.91	2,024	0.00
100 – 1,000	729	23.61	517,252	0.51
1,001 – 10,000	1,829	59.23	7,087,173	6.89
10,001 – 1,000,000	464	15.02	23,718,872	23.07
1,000,001 and above	7	0.23	71,491,558	69.53
<b>Total</b>	<b>3,088</b>	<b>100.00</b>	<b>102,816,879</b>	<b>100.00</b>

## TWENTY LARGEST SHAREHOLDERS

No.	Name of Shareholders	Number of Shares	%
1.	Phillip Securities Pte Ltd	29,140,300	28.34
2.	UOB Kay Hian Private Limited	29,009,650	28.21
3.	Soh Ying Sin	4,500,000	4.38
4.	Oei Hong Leong	4,272,400	4.16
5.	DBS Nominees (Private) Limited	2,443,189	2.38
6.	Morph Investments Ltd	1,078,000	1.05
7.	United Overseas Bank Nominees (Private) Limited	1,048,019	1.02
8.	Citibank Nominees Singapore Pte Ltd	840,539	0.82
9.	Raffles Nominees (Pte.) Limited	780,650	0.76
10.	Khong Kin Pang	751,000	0.73
11.	OCBC Nominees Singapore Private Limited	741,050	0.72
12.	CGS-CIMB Securities (Singapore) Pte. Ltd.	609,045	0.59
13.	Lee Mei Fong	516,000	0.50
14.	Ng Hwee Koon	433,000	0.42
15.	Ng Poh Cheng	426,000	0.41
16.	Goh Choon Wei Or Ceciline Goh	422,200	0.41
17.	Khoo Swee Kwang	378,200	0.37
18.	Chan Soo Hin	357,000	0.35
19.	Ang Hao Yao (Hong Haoyao)	301,900	0.29
20.	Ong Meng Huat	300,000	0.29
<b>Total</b>		<b>78,348,142</b>	<b>76.20</b>



# STATISTICS OF SHAREHOLDINGS

AS AT 12 MARCH 2021

## PUBLIC FLOAT

Disclosure pursuant to Rule 1207(9)(e) of the SGX-ST Listing Manual

As at 12 March 2021, approximately 38.60% of the total number of issued shares of the Company was held by the public and accordingly, the Company has complied with Rule 723 of the SGX-ST Listing Manual.

## SHAREHOLDERS' INFORMATION

As at 12 March 2021

### INFORMATION ON SUBSTANTIAL SHAREHOLDERS

(As recorded in the Register of Substantial Shareholders)

Name of Substantial Shareholders	Direct Interest	%	Deemed Interest	%
TH Investments Pte Ltd	–	–	29,486,148 <sup>(1)</sup>	28.68
Tat Hong Investments Pte Ltd	–	–	29,486,148 <sup>(1)</sup>	28.68
Chwee Cheng & Sons Pte Ltd	–	–	29,486,148 <sup>(1)</sup>	28.68
Ng San Tiong	–	–	29,486,148 <sup>(1)</sup>	28.68
Ng Sun Ho	–	–	29,486,148 <sup>(1)</sup>	28.68
Ng San Wee	–	–	29,486,148 <sup>(1)</sup>	28.68
Ng Sun Giam	–	–	29,486,148 <sup>(1)</sup>	28.68
Amtrek Investment Pte. Ltd.	28,998,400	28.20	–	–
Chew Leong Chee	–	–	28,998,400 <sup>(2)</sup>	28.20
Melanie Chew Ng Fung Ning	–	–	28,998,400 <sup>(3)</sup>	28.20
Resource Pacific Holdings Pte. Ltd.	–	–	28,998,400 <sup>(4)</sup>	28.20
Asia Resource Corporation Pte. Ltd.	–	–	28,998,400 <sup>(5)</sup>	28.20
Macondray Holdings Pte. Ltd.	–	–	28,998,400 <sup>(6)</sup>	28.20

#### Notes:

(1) Shares owned by TH Investments Pte Ltd are held under nominee account(s). TH Investments Pte Ltd is wholly owned by Tat Hong Investments Pte Ltd, which in turn is wholly owned by Chwee Cheng & Sons Pte Ltd. 39.50% of the issued share capital of Chwee Cheng & Sons Pte Ltd is owned by Chwee Cheng Trust constituted under a trust deed. Mr Ng San Tiong, Mr Ng Sun Ho, Mr Ng San Wee and Mr Ng Sun Giam are the joint trustees of Chwee Cheng Trust.

Pursuant to Section 7 of the Companies Act, Cap. 50 (the "Act"), each of Mr Ng San Tiong, Mr Ng Sun Ho, Mr Ng San Wee and Mr Ng Sun Giam has a deemed interest in Chwee Cheng Trust's 39.50% shareholding interest in Chwee Cheng & Sons Pte Ltd and a direct interest in Chwee Cheng & Sons Pte Ltd. Accordingly, each of Mr Ng San Tiong, Mr Ng Sun Ho, Mr Ng San Wee and Mr Ng Sun Giam has a deemed interest in 28.68% of the issued share capital of the Company.

(2) Mr Chew Leong Chee ("Mr Chew") owns 25% direct interest and 30% indirect interest through his spouse, Dr Melanie Chew Ng Fung Ning ("Dr Melanie Chew") in Resource Pacific Holdings Pte. Ltd. ("RPHPL"). Mr Chew also owns 38.01% interest in Asia Resource Corporation Pte. Ltd. ("ARCPL").

RPHPL owns 42.72% interest in ARCPL. ARCPL owns 84.10% interest in Macondray Holdings Pte. Ltd. ("MHPL"). MHPL owns 100% interest in Amtrek Investment Pte. Ltd. ("AIPL"). Pursuant to Section 7 of the Act, Mr Chew is deemed to be interested in the shares held by AIPL in the Company.

(3) Dr Melanie Chew owns 30% direct interest in RPHPL. RPHPL owns 42.72% interest in ARCPL. ARCPL owns 84.10% interest in MHPL. MHPL owns 100% interest in AIPL. Pursuant to Section 7 of the Act, Dr Melanie Chew is deemed to be interested in the shares held by AIPL in the Company.

(4) RPHPL owns 42.72% interest in ARCPL. ARCPL owns 84.10% interest in MHPL. MHPL owns 100% interest in AIPL. Pursuant to Section 7 of the Act, RPHPL is deemed to be interested in the shares held by AIPL in the Company.

(5) ARCPL owns 84.10% interest in MHPL. MHPL owns 100% interest in AIPL. Pursuant to Section 7 of the Act, ARCPL is deemed to be interested in the shares held by AIPL in the Company.

(6) MHPL owns 100% interest in AIPL. Pursuant to Section 7 of the Act, MHPL is deemed to be interested in the shares held by AIPL in the Company.



# NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that the Fifty-Second Annual General Meeting (the “AGM”) of **INTRACO LIMITED** (the “Company”) will be held by way of electronic means on Wednesday, 28 April 2021 at 10.00 a.m. to transact the following business:

## AS ORDINARY BUSINESS

1. To receive and adopt the Directors’ Statement and Audited Financial Statements of the Company for the year ended 31 December 2020 together with the Auditors’ Report thereon.  
**Resolution 1**
2. To note the retirement of Mr Colin Low and Mr Shabbir H. Hassanbhai pursuant to Regulation 115 of the Company’s Constitution who have decided not to offer themselves for re-election at the AGM so as to facilitate Board renewal in line with good governance practices.  
See Explanatory Note (i) on page 187.
3. To approve the payment of Directors’ fees of up to S\$440,000 for the financial year ending 31 December 2021, to be paid quarterly in arrears (FY2020: S\$440,000).  
See Explanatory Note (ii) on page 187.  
**Resolution 2**
4. To re-appoint KPMG LLP as the Auditors of the Company and to authorise the Directors to fix their remuneration.  
**Resolution 3**
5. To transact any other ordinary business which may be transacted at an AGM.

## AS SPECIAL BUSINESS

To consider and if thought fit, to pass the following resolutions as Ordinary Resolutions:

### 6. SHARE ISSUE MANDATE

That pursuant to Section 161 of the Companies Act (Chapter 50) of Singapore (“**Companies Act**”), and Rule 806 of the Listing Manual of the Singapore Exchange Securities Trading Limited (“**SGX-ST**”), the Directors be authorised and empowered to:

- (a) (i) Issue ordinary shares in the Company (“**Shares**”) whether by way of rights, bonus or otherwise; and/or
- (ii) make or grant offers, agreements or options (collectively, “**Instruments**”) that might or would require Shares to be issued, including but not limited to the creation and issue of (as well as adjustments to) options, warrants, debentures or other Instruments convertible into Shares,





# NOTICE OF ANNUAL GENERAL MEETING

at any time and upon such terms and conditions and for such purposes and to such persons as the Directors may in their absolute discretion deem fit; and

- (b) (notwithstanding the authority conferred by this Resolution may have ceased to be in force) issue Shares in pursuance of any Instruments made or granted by the Directors while this Resolution was in force,

provided that:

- (1) the aggregate number of Shares (including Shares to be issued in pursuance of the Instruments, made or granted pursuant to this Resolution) to be issued pursuant to this Resolution shall not exceed 50% of the total number of issued Shares (excluding treasury shares and subsidiary holdings) in the capital of the Company (as calculated in accordance with sub-paragraph (2) below), of which the aggregate number of Shares to be issued other than on a pro-rata basis to shareholders of the Company ("**Shareholders**") shall not exceed 20% of the total number of issued Shares (excluding treasury shares and subsidiary holdings) in the capital of the Company (as calculated in accordance with sub-paragraph (2) below):
  - (2) (subject to such manner of calculation as may be prescribed by the SGX-ST) for the purpose of determining the aggregate number of Shares that may be issued under sub-paragraph (1) above, the total number of the issued Shares (excluding treasury shares and subsidiary holdings) shall be based on the total number of issued Shares (excluding treasury shares and subsidiary holdings) in the capital of the Company at the time of the passing of this Resolution, after adjusting for:
    - (a) new Shares arising from the exercise of share options or vesting of share awards;
    - (b) new Shares arising from the conversion or exercise of any convertible securities; and
    - (c) any subsequent bonus issue, consolidation or subdivision of Shares;
- (3) in exercising the authority conferred by this Resolution, the Company shall comply with the provisions of the Listing Manual of the SGX-ST for the time being in force (unless such compliance has been waived by the SGX-ST) and the Constitution for the time being; and
- (4) unless revoked or varied by the Company in a general meeting, such authority shall continue in force until the conclusion of the next AGM of the Company or the date by which the next AGM of the Company is required by law to be held, whichever is the earlier.

See Explanatory Note (iii) on page 187.

**Resolution 4**

# NOTICE OF ANNUAL GENERAL MEETING

## 7. AUTHORITY TO ISSUE SHARES UNDER THE INTRACO EMPLOYEE SHARE OPTION SCHEME

That pursuant to Section 161 of the Companies Act, the Directors be authorised and empowered to grant options in accordance with the provisions of the Intraco Employee Share Option Scheme (“**Scheme**”) and to issue from time to time such number of Shares as may be required to be issued pursuant to the exercise of the options granted by the Company under the Scheme, whether granted during the subsistence of this authority or otherwise, provided always that the aggregate number of additional Shares to be issued pursuant to the Scheme and any other share schemes which the Company may have in place shall not exceed 15% of the total number of issued Shares (excluding treasury shares and subsidiary holdings) in the capital of the Company from time to time and that such authority shall, unless revoked or varied by the Company in a general meeting, continue in force until the conclusion of the next AGM of the Company or the date by which the next AGM of the Company is required by law to be held, whichever is earlier.

See Explanatory Note (iv) on page 187.

**Resolution 5**

## 8. RENEWAL OF SHARE BUYBACK MANDATE

That:

- (a) for the purposes of Sections 76C and 76E of the Companies Act, the exercise by the Directors of all the powers of the Company to purchase or otherwise acquire issued Shares not exceeding in aggregate the Maximum Percentage, at such price or prices as may be determined by the Directors from time to time up to either the Maximum Market Purchase Price, or the Maximum Off-Market Purchase Price (as the case may be), whether by way of:-
- (i) market purchase(s) (“**Market Purchases**”) on the SGX-ST or on any other securities exchange on which the Shares may for the time being be listed and quoted (“**Other Exchange**”); and/or
  - (ii) off-market purchase(s) (if effected otherwise than on the SGX-ST or, as the case may be, Other Exchange) (“**Off-Market Purchases**”), in accordance with any equal access scheme(s) as may be determined or formulated by the Directors as they consider fit, which scheme(s) shall satisfy all the conditions prescribed by the Companies Act,

and otherwise in accordance with all other laws and regulations and rules of the SGX-ST or, as the case may be, the Other Exchange, as may for the time being be applicable, be and is hereby authorised and approved generally and unconditionally (the “**Share Buyback Mandate**”);

- (b) unless varied or revoked by the Company in a general meeting, the authority conferred on the Directors pursuant to the Share Buyback Mandate may be exercised by the Directors at any time and from time to time during the period commencing from the date of the passing of this Resolution and expiring on the earliest of:-
- (i) the date on which the next AGM of the Company is held;
  - (ii) the date by which the next AGM of the Company is required by law to be held; and
  - (iii) the date on which purchases and acquisitions of Shares pursuant to the Share Buyback Mandate are carried out to the full extent mandated;



# NOTICE OF ANNUAL GENERAL MEETING

- (c) for purposes of this Resolution:-
- (i) **“Average Closing Price”** means the average of the closing market prices of a Share over the last five (5) Market Days on which the Shares are transacted on the SGX-ST immediately preceding the day of the Market Purchase or, as the case may be, the day of the making of the offer pursuant to the Off-Market Purchase, and deemed to be adjusted for any corporate action that occurs during such five (5) Market Days period and the day on which the Market Purchase is made or, as the case may be, the day of the making of the offer pursuant to the Off-Market Purchase;
  - (ii) **“day of the making of the offer”** means the day on which the Company announces its intention to make an offer for the purchase or acquisition of Shares from Shareholders, stating the purchase price (which shall not be more than the Maximum Off-Market Purchase Price calculated on the foregoing basis) for each Share and the relevant terms of the equal access scheme for effecting the Off-Market Purchase;
  - (iii) **“Market Day”** means a day on which the SGX-ST is open for trading in securities;
  - (iv) **“Maximum Market Purchase Price”** means in the case of a Market Purchase, 105% of the Average Closing Price of the Shares;
  - (v) **“Maximum Off-Market Purchase Price”** means in the case of an Off-Market Purchase pursuant to an equal access scheme, 120% of the Average Closing Price of the Shares; and
  - (vi) **“Maximum Percentage”** means 10% of the total number of issued Shares as at the date of the passing of this Resolution (excluding any shares which are held as treasury shares and subsidiary holdings (as defined in the Listing Manual of the SGX-ST)); and;
- (d) the Directors and/or any of them be and are hereby authorised to complete and do all such acts and things (including executing such documents as may be required) as they and/or he may consider expedient or necessary to give effect to the transactions contemplated and/or authorised by this Resolution.

See Explanatory Note (v) on page 187.

**Resolution 6**

**9. TO APPROVE THE CONTINUED APPOINTMENT OF DR TAN BOON WAN (“DR TAN”) AS AN INDEPENDENT DIRECTOR FOR PURPOSES OF RULE 210(5)(D)(III)(A) OF THE LISTING MANUAL OF THE SGX-ST**

That, subject to and contingent upon the passing of Resolution 8 by shareholders of the Company by appointing the Chairman of the Meeting as proxy to vote at the AGM, excluding the directors and the chief executive officer (“CEO”) of the Company, and their respective associates (as defined in the Listing Manual of the SGX-ST):

- (a) the continued appointment of Dr Tan, as an Independent Director, for purposes of Rule 210(5)(d)(iii) (A) of the Listing Manual of the SGX-ST (which will take effect from 1 January 2022) be and is hereby approved; and



# NOTICE OF ANNUAL GENERAL MEETING

- (b) the authority conferred by this Resolution shall continue in force until the earlier of the following:
  - (i) the retirement or resignation of Dr Tan as a Director; or (ii) the conclusion of the third AGM of the Company following the passing of this Resolution.

See Explanatory Note (vi) on page 187.

**Resolution 7**

**10. TO APPROVE THE CONTINUED APPOINTMENT OF DR TAN AS AN INDEPENDENT DIRECTOR FOR PURPOSES OF RULE 210(5)(D)(III)(B) OF THE LISTING MANUAL OF THE SGX-ST**

That, subject to and contingent upon the passing of Resolution 7,

- (a) the continued appointment of Dr Tan, as an Independent Director, for purposes of Rule 210(5)(d)(iii) (B) of the Listing Manual of the SGX-ST (which will take effect from 1 January 2022) be and is hereby approved; and
- (b) the authority conferred by this Resolution shall continue in force until the earlier of the following:
  - (i) the retirement or resignation of Dr Tan as a Director; or (ii) the conclusion of the third AGM of the Company following the passing of this Resolution.

See Explanatory Note (vi) on page 187.

**Resolution 8**

*Dr Tan will, upon re-election as an Independent Director of the Company, remain as the Chairman of the Audit Committee and a member of the Nominating Committee and will be considered independent for the purposes of Rule 704(8) of the Listing Manual of the SGX-ST.*

By Order of the Board

Josephine Toh  
Company Secretary

Singapore  
5 April 2021



# NOTICE OF ANNUAL GENERAL MEETING

## Explanatory Notes:

- (i) Following the retirement of Mr Colin Low and Mr Shabbir H. Hassanbhai, the Board and the Nominating Committee are currently in the process of reviewing its composition and filling up the memberships of the Board committees to ensure compliance with the Code of Corporate Governance 2018 ("2018 Code"), including but not limited to meeting (i) the minimum requirement of Principle 2 (Guideline 2.2 & 2.3) of the 2018 Code which provides that independent directors should make up a majority of the Board where the Chairman is not independent and non-executive directors to make up a majority of the Board; (ii) Principle 4 (Guideline 4.2) and Principle 6 (Guideline 6.2) of the 2018 Code which provides that the Nominating Committee and Remuneration Committee should each comprise at least three directors, the majority of whom are independent; (iii) Rule 210(5)(c) of the Listing Manual of the Singapore Exchange Securities Trading Limited ("SGX-ST Listing Manual") that independent directors to comprise at least one-third of the Board; and (iv) Rule 704(8) of the SGX-ST Listing Manual to fill the vacancy in the Audit Committee to meet the requirement of a minimum number of not less than three Audit Committee members within two months, but in any case not later than three months.
- (ii) The Ordinary Resolution 2 proposed in item 3 above is to approve Non-Executive Directors' fees for the financial year ending 2021. The amount is computed based on a framework comprising basic fees reflecting membership and Chairmanship of the board of Directors (the "Board") and the Board Committees; attendance fees based on the anticipated number of Board and Board Committees meetings to be held in 2021.
- (iii) The Ordinary Resolution 4 proposed in item 6 above, if passed, will empower the Directors, effective until the conclusion of the next AGM of the Company, or the date by which the next AGM of the Company is required by law to be held or such authority is revoked or varied by the Company in a general meeting, whichever is the earlier, to issue Shares, make or grant Instruments convertible into Shares and to issue Shares pursuant to such Instruments, up to a number not exceeding, in total, 50% of the total number of issued Shares (excluding treasury shares and subsidiary holdings) in the capital of the Company, of which up to 20% may be issued other than on a pro-rata basis to shareholders.

For determining the aggregate number of Shares that may be issued, the total number of issued Shares (excluding treasury shares and subsidiary holdings) will be calculated based on the total number of issued Shares (excluding treasury shares and subsidiary holdings) in the capital of the Company at the time this resolution is passed, after adjusting for new Shares arising from the conversion or exercise of any convertible securities or share options or vesting of share awards which are outstanding or subsisting at the time when this resolution is passed, and any subsequent bonus issue, consolidation or subdivision of Shares.

- (iv) The Ordinary Resolution 5 proposed in item 7 above, if passed, will empower the Directors of the Company, effective until the conclusion of the next AGM of the Company, or the date by which the next AGM of the Company is required by law to be held or such authority is revoked or varied by the Company in a general meeting, whichever is the earlier, to issue from time to time such number of Shares in the capital of the Company as may be required to be issued pursuant to the exercise of options granted or to be granted under the Scheme. The aggregate number of Shares which may be issued pursuant to the Scheme and any other share schemes which the Company may have in place shall not exceed 15% of the total number of issued Shares (excluding treasury shares and subsidiary holdings) in the capital of the Company from time to time.
- (v) The Ordinary Resolution 6 proposed in item 8 above, if passed, will empower the Directors effective until the conclusion of the next AGM of the Company or the date by which the next AGM of the Company is required by law to be held, whichever is the earlier, to repurchase Shares by way of market purchases or off-market purchases of up to 10% of the total number of issued Shares (excluding treasury shares and subsidiary holdings) in the capital of the Company as at the date of the AGM at which the Resolution is passed. The rationale for, the authority and limitation on, the sources of funds to be used for the purchase or acquisition including the amount of financing and the financial effects of the purchase or acquisition of Shares by the Company pursuant to the Share Buyback Mandate on the audited consolidated financial statements of the Company and its subsidiaries for the financial year ended 31 December 2020 are set out in greater detail in the addendum to the annual report of the Company for the financial year ended 31 December 2020 dated 5 April 2021.
- (vi) The ordinary resolutions proposed in Resolutions 7 and 8 are in anticipation of Rule 210(5)(d)(iii) of the Listing Manual of the SGX-ST which will take effect from 1 January 2022.

With effect from 1 January 2022, Rule 210(5)(d)(iii) of the Listing Manual of the SGX-ST will provide that a director will not be independent if he has been a director for an aggregate period of more than nine years and his continued appointment as an independent director has not been sought and approved in separate resolutions by (A) all shareholders; and (B) shareholders, excluding the directors and the chief executive officer of the Company and their respective associates.

The Company is seeking to obtain shareholders' approval for Dr Tan's continued appointment as an independent Director prior to 1 January 2022, as he has served for more than nine years on the Board of the Company.

If such requisite approval is not obtained prior to 1 January 2022, Dr Tan will be regarded as non-independent as of and from 1 January 2022 and will be re-designated as a Non-Independent Director.

The requisite approval, if obtained, would remain in force until the earlier of the following: (i) the retirement or resignation of Dr Tan; or (ii) the conclusion of the third Annual General meeting following the passing of the relevant Ordinary Resolutions.



# NOTICE OF ANNUAL GENERAL MEETING

## Participation in the Annual General Meeting ("AGM") via "Live" Webcast or "Live" Audio Feed

- (i) As part of the Company's efforts to minimise the risk of community spread of COVID-19, the AGM will be held by electronic means pursuant to the COVID-19 (Temporary Measures) (Alternative Arrangements for Meetings for Companies, Variable Capital Companies, Business Trusts, Unit Trusts and Debenture Holders) Order 2020, and shareholders will NOT be able to attend the AGM in person. Printed copies of all documents relating to the business of AGM, including this Notice of AGM and Proxy Form will not be sent to shareholders of the Company. Instead, this Notice of AGM and Proxy Form will be published on SGXNet and the Company's website at the URL [www.intraco.com](http://www.intraco.com).

All shareholders or their corporate representatives (in the case of shareholders which are legal entities) will be able to participate in the AGM proceedings by watching a "live" webcast (the "Live AGM Webcast") or listen to a "live" audio feed (the "Live AGM Audio Feed").

In order to do so, shareholders will need to register at <https://conveneagm.sg/intracoagm2021> (the "Pre-registration Link") by 10:00 a.m. on 25 April 2021 (the "Registration Deadline") for verification of their status as shareholders (or the corporate representatives of such shareholders) of the Company. Shareholders/Investors holding shares through relevant intermediaries (other than CPF/SRS investors) will not be able to pre-register for the "live" broadcast of the AGM. Such shareholders/investors who wish to participate in the AGM proceedings should instead approach his/her relevant intermediary as soon as possible in order to make the necessary arrangements.

- (ii) Following successful verification, each such shareholder or its corporate representative(s) will receive an email confirmation ("Confirmation Email") by 10.00 a.m. on 27 April 2021 containing instructions to access the live AGM proceedings.
- (iii) Shareholders or their corporate representative(s) must not forward the abovementioned information to any other persons who are not shareholders and who are not eligible to attend the AGM. This is also to avoid any potential technical disruptions to the Live AGM Webcast or Live AGM Audio Feed due to overloading.
- (iv) Shareholders or their corporate representatives who have registered by the Registration Deadline but do not receive an email confirmation by 10.00 a.m. on 27 April 2021 may contact the Company for assistance at +65 6586 6771 or email [AGMquiries@intraco.com](mailto:AGMquiries@intraco.com).
- (v) A shareholder may request for a printed copy of the FY2020 Annual Report by submitting the request via email to [srs.teamc@boardroomlimited.com](mailto:srs.teamc@boardroomlimited.com) by 31 May 2021. The request must state the following:
- 2020 Intraco Limited Annual Report;
  - the full name of the shareholder;
  - the mailing address; and
  - the manner in which the shareholder holds shares in the Company (e.g., via CDP, CPF/SRS and/or scrip).

## Submission of Proxy Forms to Vote

- (i) Shareholders may not vote at the AGM otherwise than by way of appointing the Chairman of the Meeting as their proxy to do so on their behalf. Where shareholders or their corporate representative(s) appoint the Chairman of the Meeting as his/her/its proxy, he/she/it must give specific instructions as to voting, or abstentions from voting, in the form of proxy, failing which the appointment of the Chairman of the Meeting as proxy for that resolution will be treated as invalid.
- (ii) The duly executed Proxy Form must be deposited at or returned to the Company's Share Registrar Office at Boardroom Corporate & Advisory Services Pte. Ltd. at 50 Raffles Place, #32-01 Singapore Land Tower, Singapore 048623 or emailed to [eproxyform@intraco.com](mailto:eproxyform@intraco.com) by 10:00 a.m. on 25 April 2021, being 72 hours before the commencement of the AGM. **In view of the current COVID-19 situation, shareholders are strongly encouraged to submit completed proxy forms electronically via email.**
- (iii) CPF or SRS investors who wish to vote should approach their respective CPF Agent Banks or SRS Operators to submit their votes at least seven (7) working days before the AGM (i.e. by 10:00 a.m. on 19 April 2021) in order to allow sufficient time for their respective intermediaries to in turn submit a proxy form to appoint the Chairman of the AGM to vote on their behalf by the cut-off date. Other investors holding shares through other relevant intermediaries who wish to vote should approach his/her relevant intermediary as soon as possible to specify voting instructions.

## Submission of Questions

- (i) Shareholders may submit questions relating to the items on the agenda of the AGM via <https://conveneagm.sg/intracoagm2021> so that these may be addressed in advance of or during the AGM proceedings. All questions must be submitted by 10.00 am on 17 April 2021.
- (ii) The Company will endeavour to address substantial and relevant questions received (as may be determined by the Company at its sole discretion) in advance of or at the AGM. The responses to such questions from shareholders, together with the minutes of the AGM, will be posted on SGXNet and the Company's website within one month from the date of the AGM.



# NOTICE OF ANNUAL GENERAL MEETING

## KEY DATES/DEADLINES

In summary, the key dates/deadlines which shareholders should take note of are set out in the table below:

Key Dates	Actions
<b>Monday, 5 April 2021</b>	Shareholders may begin to pre-register for the Live AGM Webcast or Live AGM Audio Feed at <a href="https://conveneagm.sg/intracoagm2021">https://conveneagm.sg/intracoagm2021</a> and follow the instructions in the link.
<b>10.00 a.m on Saturday, 17 April 2021</b>	Deadline for shareholders to submit their questions in advance.
<b>10.00 a.m on Monday, 19 April 2021</b>	Deadline for CPF or SRS investors who wish to appoint the Chairman of the Meeting as proxy to approach their respective CPF Agent Banks or SRS Operators to submit their votes.
<b>* 10.00 a.m on Sunday, 25 April 2021</b>	Deadline for shareholders to: <ul style="list-style-type: none"> <li>pre-register for the Live AGM Webcast or Live AGM Audio Feed</li> <li>submit proxy forms at <a href="mailto:eproxyform@intraco.com">eproxyform@intraco.com</a></li> </ul>
<b>10.00 a.m. on Tuesday, 27 April 2021</b>	Authenticated shareholders would have received a Confirmation Email containing instructions to access the AGM proceedings.  Shareholders who did not receive the Confirmation Email by 10.00 a.m. on 27 April 2021, but have registered by the Pre-Registration deadline should contact the Company for assistance at +65 6586 6771 or email <a href="mailto:AGMenquiries@intraco.com">AGMenquiries@intraco.com</a> (between 10.00 a.m. and 5.00 p.m on 27 April 2021).
<b>Date and Time of AGM – 10.00 a.m on Wednesday, 28 April 2021</b>	For the Live AGM Webcast or Live AGM Audio Feed:  Authenticated shareholders may login to the URL with the log-in and password contained in the Confirmation Email at <a href="https://conveneagm.sg/intracoagm2021">https://conveneagm.sg/intracoagm2021</a> and follow the instructions in the link.  Authenticated shareholders provided with login details (Meeting ID and password) in the Confirmation Email will be able to see a dial-in number on the webcast portal after log-in as an alternative method to access the Live AGM Webcast or Live AGM Audio Feed.

For further information or enquiries, shareholders may email the Company at [AGMenquiries@intraco.com](mailto:AGMenquiries@intraco.com) for assistance.

### Personal data privacy:

By (a) submitting an instrument appointing the Chairman of the Meeting as a proxy to vote at the AGM and/or any adjournment thereof, or (b) completing the Pre-registration in accordance with this Notice, or (c) submitting any question prior to the AGM in accordance with this Notice, a member of Intraco Limited consents to the collection, use and disclosure of the member's personal data by Intraco Limited (or its agents or service providers) for the following purposes:

- (i) the processing and administration by Intraco Limited (or its agents or service providers) of proxy forms appointing the Chairman of the Meeting as a proxy for the AGM (including any adjournment thereof);
- (ii) the processing of the Pre-registration for purposes of granting access to members (or their corporate representatives in the case of members which are legal entities) to the live webcast or live audio feed of the AGM proceedings and providing them with any technical assistance where necessary;
- (iii) addressing relevant and substantial questions from members received before the AGM and if necessary, following up with the relevant members in relation to such questions;
- (iv) the preparation and compilation of the attendance lists, proxy lists, minutes and other documents relating to the AGM (including any adjournment thereof); and
- (v) enabling Intraco Limited (or its agents or service providers) to comply with any applicable laws, listing rules, regulations and/or guidelines.

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**INTRACO LIMITED**  
(Incorporated in Singapore)  
(Company Registration No. 196800526Z)

**PROXY FORM  
ANNUAL GENERAL MEETING**

\*I/We, \_\_\_\_\_ (Name) \_\_\_\_\_ (NRIC/Passport/Co Reg No.)  
of \_\_\_\_\_ (Address)  
being a member/members of **INTRACO Limited** (the "**Company**"), hereby appoint Chairman of the Meeting, as \*my/our proxy to vote for \*me/us on \*my/our behalf at the Annual General Meeting of the Company ("**Meeting**") to be held by electronic means on Wednesday, 28 April 2021 at 10:00 a.m. and at any adjournment thereof.

\*I/We direct \*my/our proxy to vote for, against or abstain from voting on the Resolutions proposed at the Meeting as indicated hereunder. If no specific direction as to voting is given or in the event of any other matter arising at the Meeting and at any adjournment thereof, the appointment of the Chairman of the Meeting as \*my/our proxy will be treated as invalid.

**Voting will be conducted by poll. If you wish to abstain or exercise all your votes "For", "Against" or "Abstain", please tick (✓) within the relevant box provided. Alternatively, please indicate the number of votes as appropriate.**

No.	Resolutions relating to:	No. of Votes For	No. of Votes Against	No. of Votes Abstain
<b>Ordinary Business</b>				
1.	Adoption of Directors' Statement, Audited Financial Statements and Auditors' Report			
2.	Approval of Directors' fees			
3.	Re-appointment of KPMG LLP as Auditors			
<b>Special Business</b>				
4.	Share Issue Mandate			
5.	Authority to issue shares under the INTRACO Employee Share Option Scheme			
6.	Renewal of Share Buyback Mandate			
7.	Approval on continued appointment of Dr Tan Boon Wan as an Independent Director, for purposes of Rule 210(5)(d)(iii)(A) of the Listing Manual of the SGX-ST (which will take effect from 1 January 2022).			
8.	Approval on continued appointment of Dr Tan Boon Wan as an Independent Director under Rule 210(5)(d)(iii)(B) of the Listing Manual of the SGX-ST (which will take effect from 1 January 2022).			

\* Delete where inapplicable

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2021.

Total number of Shares in:	No. of Shares
(a) CDP Register	
(b) Register of Members	

\_\_\_\_\_  
Signature(s) of Member(s)/Common Seal

**IMPORTANT: PLEASE READ NOTES OVERLEAF**

**IMPORTANT:**

1. A member will not be able to attend the Meeting in person. If a shareholder wishes to exercise his/her/its voting rights at the Meeting, he/she/it must appoint the Chairman of the Meeting as proxy as his/her/its behalf to attend, speak and vote on his/her/its behalf at the Meeting.
2. A relevant intermediary must appoint the Chairman of the Meeting to attend, speak and vote at the Meeting (please see note 3 for the definition of "relevant intermediary").
3. For CPF/SRS investors who have used their CPF monies to buy INTRACO Limited's shares, this Proxy Form is not valid for use by CPF/SRS investors and shall be ineffective for all intents and purposes if used or purported to be used by them. CPF/SRS investors should contact their respective Agent Banks/SRS Operators if they have any queries regarding their appointment of the Chairman of the Meeting as proxy.

**Personal Data Privacy**

By submitting an instrument appointing the Chairman of the Meeting as Proxy, the Member accepts and agrees to the personal data privacy terms set out in the Proxy Form and Updates to Annual General Meeting dated 5 April 2021.



**Notes:**

1. Please insert the total number of Shares held by you. If you have Shares entered against your name in the Depository Register (as defined in Section 815F of the Securities and Future Act, Chapter 289), you should insert that number of Shares. If you have Shares registered in your name in the Register of Members, you should insert that number of Shares. If you have Shares entered against your name in the Depository Register and Shares registered in your name in the Register of Members, you should insert the aggregate number of Shares entered against your name in the Depository Register and registered in your name in the Register of Members. If no number is inserted, the instrument appointing a proxy or proxies shall be deemed to relate to all the Shares held by you.
2. A member will not be able to attend the Meeting in person and must appoint the Chairman of the Meeting to attend, speak and vote on his/her/its behalf at the Meeting. If a member (whether individual or corporate) wishes to exercise his/her/its voting rights at the Meeting, he/she/it must appoint the Chairman of the Meeting as his/her/its proxy to attend, speak and vote on his/her/its behalf at the Meeting. In appointing the Chairman of the Meeting as proxy, a member (whether individual or corporate) must give specific instructions as to voting, or abstentions from voting, in the form of proxy, failing which the appointment will be treated as invalid.
3. A member who is a relevant intermediary entitled to vote at the Meeting must appoint the Chairman of the Meeting to attend, speak and vote at the Meeting instead of the member.

*"Relevant intermediary" means:*

- (a) a banking corporation licensed under the Banking Act (Cap. 19) or a wholly-owned subsidiary of such a banking corporation, whose business includes the provision of nominee services and who holds shares in that capacity;
  - (b) a person holding a capital markets services licence to provide custodial services for securities under the Securities and Futures Act (Cap. 289) and who holds shares in that capacity; or
  - (c) the Central Provident Fund Board established by the Central Provident Fund Act (Cap. 36), in respect of shares purchased under the subsidiary legislation made under that Act providing for the making of investments from the contributions and interest standing to the credit of members of the Central Provident Fund, if the Board holds those shares in the capacity of an intermediary pursuant to or in accordance with that subsidiary legislation.
4. The Chairman of the Meeting, as proxy, need not be a member of the Company.
  5. The instrument appointing the Chairman of the Meeting as Proxy ("**Proxy Form**") must be deposited at the Company's Share Registrar's Office at Boardroom Corporate & Advisory Services Pte. Ltd. at 50 Raffles Place, #32-01 Singapore Land Tower, Singapore 048623 or email to [eproxyform@intraco.com](mailto:eproxyform@intraco.com) not less than seventy-two (72) hours before the time appointed for the Meeting. **In view of the current COVID-19 situation, shareholders are strongly encouraged to submit completed proxy forms electronically via email.**
  6. The Proxy Form must be under the hand of the appointor or of his attorney duly authorised in writing. Where Proxy Form is executed by a corporation, it must be executed either under its seal or under the hand of an officer or attorney duly authorised. Where the Proxy Form is executed by an attorney on behalf of the appointor, the letter or power of attorney or a duly certified copy thereof must be lodged with the Proxy Form.

**General:**

The Company shall be entitled to reject the instrument appointing the Chairman of the Meeting as proxy if it is incomplete, improperly completed or illegible or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified in the instrument appointing the Chairman of the Meeting as proxy. In addition, in the case of Shares entered in the Depository Register, the Company may reject any instrument appointing a proxy lodged if the member, being the appointor, is not shown to have Shares entered against his name in the Depository Register seventy-two (72) hours before the time appointed for holding the Meeting, as certified by The Central Depository (Pte) Limited to the Company.

**Personal data privacy:**

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- (i) the processing and administration by Intraco Limited (or its agents or service providers) of proxy forms appointing the Chairman of the Meeting as a proxy for the AGM (including any adjournment thereof);
- (ii) the processing of the Pre-registration for purposes of granting access to members (or their corporate representatives in the case of members which are legal entities) to the live webcast or live audio feed of the AGM proceedings and providing them with any technical assistance where necessary;
- (iii) addressing relevant and substantial questions from members received before the AGM and if necessary, following up with the relevant members in relation to such questions;
- (iv) the preparation and compilation of the attendance lists, proxy lists, minutes and other documents relating to the AGM (including any adjournment thereof); and
- (v) enabling Intraco Limited (or its agents or service providers) to comply with any applicable laws, listing rules, regulations and/or guidelines.

# CORPORATE INFORMATION

## BOARD OF DIRECTORS

Mr Colin Low (Chairman and Independent Director)  
Dr Tan Boon Wan (Independent Director)  
Mr Shabbir H Hassanbhai (Independent Director)  
Mr Charlie Ng How Kiat (Non-Executive Director)  
Mr Tony Chew Leong Chee (Alternate Director to Mr Charlie Ng How Kiat)  
Dr Steve Lai Mun Fook (Non-Executive Director)  
Mr Roland Ng San Tiong (Alternate Director to Dr Steve Lai Mun Fook)

## AUDIT COMMITTEE

Dr Tan Boon Wan (Chairman)  
Mr Colin Low  
Mr Shabbir H Hassanbhai

## NOMINATING COMMITTEE

Mr Shabbir H Hassanbhai (Chairman)  
Dr Tan Boon Wan  
Mr Charlie Ng How Kiat

## REMUNERATION COMMITTEE

Mr Shabbir H Hassanbhai (Chairman)  
Mr Colin Low  
Mr Charlie Ng How Kiat

## INVESTMENT COMMITTEE

Mr Colin Low (Chairman)  
Mr Charlie Ng How Kiat  
Dr Steve Lai Mun Fook

## COMPANY SECRETARIES

Ms Josephine Toh Lei Mui  
Mr Chester Leong Chang Hong (Appointed on 18 November 2020)  
Ms Marilyn Tan Lay Hong (Resigned on 18 November 2020)

## AUDITORS

KPMG LLP  
16 Raffles Quay  
#22-00 Hong Leong Building  
Singapore 048581  
Audit Partner – Ms Sarina Lee  
(Appointed since financial year ended 31 December 2019)

## REGISTERED OFFICE

60 Albert Street  
#07-01 OG Albert Complex  
Singapore 189969  
Tel: (65) 6586 6777  
Fax: (65) 6316 3128  
Email: [admin@intraco.com](mailto:admin@intraco.com)  
Website: [www.intraco.com](http://www.intraco.com)

## SHARE REGISTRAR

Boardroom Corporate & Advisory Services Pte Ltd  
50 Raffles Place  
#32-01 Singapore Land Tower  
Singapore 048623  
Tel: (65) 6536 5355

## PRINCIPAL BANKERS

United Overseas Bank Ltd  
The Hongkong and Shanghai Banking  
Corporation Limited

## INVESTOR RELATIONS

Citigate Dewe Rogerson  
105 Cecil Street  
#09-01 The Octagon  
Singapore 069534  
Tel: (65) 6534 5122  
Main Contact: Ms Chia Hui Kheng



**INTRACO LIMITED**

(RN: 196800526Z)  
60 Albert Street  
#07-01 OG Albert Complex  
Singapore 189969